## Request for Public Comment – Revisions to the Idaho Broadband Fund Grant Guidelines

June 11<sup>th</sup>, 2021

From: Jeremy C. Chou
To: COM Broadband
Subject: Broadband Comments

Date:Monday, June 7, 2021 1:33:33 PMAttachments:Broadband-Taskforce-Final v3.pdf

Eric,

On behalf of Syringa Networks, thank you for the opportunity to submit public comments regarding the left over \$10 million dollars of 2020 COVID funding.

We have reviewed the Department of Commerce's June 2, 2021 materials and presentation to the Broadband Advisory Committee. The presentation represents that last mile is "Most in Need" in Idaho, yet we were unable to find any data in the materials to support this statement.

Attached is the 2019 Department of Commerce Broadband Taskforce Report. The Taskforce was made up of about 40 businesses, local government, industry and legislative leaders. For a year, they had several day long meetings across the state of Idaho. After many hours of study, presentation and discussion, the Taskforce made several recommendations. The recommendations of this Taskforce starts on page 9 of the attached Report. Essentially, the Taskforce's recommendations called for:

- 1. An updated broadband plan
- 2. Establishing a State Broadband Office
- 3. Consideration of state funding options and lowering project investment with "Dig Once"
- 4. Formalizing a Dig Once and Hang Once Policy maintaining a construction registry for upcoming transportation infrastructure projects
- 5. Engagement on near term projects specifically north central Idaho, north-south pathway, I-90 corridor and Melba

Nothing in the 2019 Broadband Taskforce recommendations addresses last mile as a recommended priority. Instead, the Report emphasizes Dig once, ITD's involvement in broadband and trying to coordinate the digging of conduit so that everyone benefits – not just those specifically chosen by the government to connect a home.

Respectfully, we request that the Department's disbursement of the \$10 million dollars in COVID funding be consistent with the recommendations of the Department's Taskforce recommendations.

recommendations.	
Thank you for your consideration,	
Jeremy Chou	

JEREMY C. CHOU

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For: Governor Brad Little

**By: Idaho Broadband Task Force** 

Presented: October 31, 2019

**Approved: November 22, 2019** 



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### CHAIRMAN'S PREFACE



In May of 2019, Governor Brad Little signed an Executive Order establishing a broadband task force to develop a plan to improve broadband speed, measured as 25 mbps down and 3 mbps up, connectivity, and infrastructure throughout Idaho. Over the past seven months, the task force has worked to develop

recommendations to ensure both rural and urban Idaho are connected and well positioned for maximum future success for our communities, our businesses, and our citizens.

Comprised of internet providers, satellite providers, cellular providers, and other industry experts along with university, tribal, legislative, state, county and municipal representatives, the task force came together to share their expertise, experience, and perspectives on improving broadband accessibility and reliability for all Idaho citizens.

This report was developed through four task force meetings where members convened to learn about the present state of broadband in Idaho, discuss what is working well and where improvement is needed. For the final two meetings, the task force divided into seven topical subcommittees that met between task force meetings to bring forth specific recommendations for the Governor.

In this report, you will find recommendations from the task force aimed at improving broadband access across Idaho. The first section of the report highlights the background of the Idaho broadband plan, plan initiatives, and a summary of recommendations, including five calls to action.

In the appendixes of this report, you will find the complete, unedited recommendations from each of the seven subcommittees. While not all subcommittee recommendations were presented as task force calls to actions, all subcommittee recommendations were thoughtfully prepared, provide important perspective and expertise, and will be considered in future discussions.

As we conclude the work of the formal Broadband Task Force and begin the effort to execute the recommended next steps, I want to personally thank all task force members, stakeholders, and staff for all their hard work in developing this broadband report for Idaho, as well as Governor Little for his leadership on this important issue.

Sincerely,

Tom Kealey

Director, Idaho Commerce

Tom Kealey

Chairman, Idaho Broadband Task Force

### BACKGROUND OF IDAHO BROADBAND PLAN

Like water, electricity and highways, Idaho citizens, communities and businesses, in both urban and rural areas, must have access to secure reliable, affordable broadband internet speeds in order to grow, thrive and connect to the world.

Whether you're a wheat farmer on the rolling Palouse hills, a hotelier at the foot the Tetons, or a student near the Sawtooths, reliable broadband access is essential to send and receive information vital to crop health, to take visitor reservations, process payments, and access the global network of information and learning tools to do your homework.

Access to the broadband and high-speed internet services is an urgent priority for Idahoans in all corners of the state. A robust, comprehensive and dynamic broadband plan for Idaho is imperative in order to identify priorities and secure funding. This report contains recommendations from the Governor's Broadband Task Force aimed at providing reliable broadband access to all residents and businesses in Idaho.



"To ensure Idaho can adapt to the rapidly evolving digital world, we must actively work to improve Idaho's broadband access, pursing all options to increase broadband connectivity."

-Governor Brad Little State of the State, January 2019

### IDAHO BROADBAND TASK FORCE

Governor Brad Little proclaimed during the 2019 State of the State his priority and intention for an updated broadband plan to increase broadband connectivity for all Idaho communities.

In May 2019, Governor Little issued an executive order to form a task force to make recommendations to the Governor on policies and actions the state should consider to dramatically improve the state in connectivity and service levels.

Governor Little named the Director of the Idaho Department of Commerce, Tom Kealey, to chair the task force and develop a strong, expert team of varied backgrounds, regions and technologies to focus on a statewide approach to ensure all of Idaho is represented, evaluated and all solutions are analyzed.

Director Kealey appointed the task force, containing experts from a variety of industries ranging from hospitality to agriculture, ISPs, carriers and utilities, members of the Idaho Legislature, tribal organizations, and the public sector.

The task force met four times throughout the state to take full inventory of the status of broadband across Idaho. In addition, task force members held committee meetings throughout the process to examine specific topics and make recommendations.

### **RURAL A COMMITTEE**

Greg Lowe, President & CEO, Syringa\*\*
Danae Wilson, Dept. of IT, Nez Perce Tribe\*
Sen. Carl Crabtree, Senator, Idaho Legislature
Curtis Fryer, CIO, Idaho Forest Group
Jim Blundell, Government Affairs, T-Mobile
Mike Fitzgerald, Commissioner, Shoshone County

#### **RURAL B COMMITTEE**

Mike Kennedy, President, Intermax\*\*
Sen. David Nelson, Idaho Legislature\*
Dana Basset, Global IT Services Delivery, Glanbia
Dan Greig, Gen. Manager, Farmers Mutual Tel.
Steve Ehle, Director Infastr, Simplot
Paul Desaulniers, Manager Reg. Ops, CenturyLink
Rep. Megan Blanksma, Idaho Legislature

#### **URBAN COMMITTEE**

Kevin England, Mayor, City of Chubbuck\*\*
Michael Mattmiller, Gov. Affairs, Microsoft\*
Rep. Mat Erpelding, Idaho Legislature
Doug Burnett, Res. Manager, Coeur d'Alene Resort
Jacob Larsen, CEO, Safelink Internet
Nancy Cyr, Engineering Lead, Idaho Power
Pat Felzien, Director, IT Engineering, Micron

### **BROADBAND OFFICE COMMITTEE**

Tara Thue, President Gov. Affiars, AT&T\*\*
Jessica Epley, Manager Gov. Affairs, Frontier\*
Cheryl Goettsche, General Manager, Sparklight
Will Hart, Exec. Director, Consumer Owned Utilities
Marian Jackson, State Director Gov. Affairs, Charter

#### REPORT COMMITTEE

Jaap Vos, Bioregional Planning, U of I\*\* Gordon Jones, Innovation/Design, BSU\* Chanel Tewalt, ISDA Milt Doumit, Gov. Affairs, Verizon

### **INL/UNIVERSITIES COMMITTEE**

Jerry Gwynn, Infrastr, Operations, INL\*\* Randy Gaines, CIO, ISU\* Kenneth Smith, Technologist, HP Robert Hampton, CIO, Jackson's

### **MAPPING COMMITTEE**

Guy Cherp, Vice President, Cox Comm.\*\*
Brad Richy, Director, Office of Emergency Mgt.\*
Jeff Weak, Administrator, ITS- Office of Gov.
Jaynie Bentz, Asst. Port Manager, Port of Lewiston Kari Saccomanno, City Manager, Ting

Tom Kealey, Director, Idaho Commerce\*\*\*

- \*\*\* Task Force Chair
- \*\* Committee Chair
- \* Committee Co-Chair

### IDAHO BROADBAND PLAN GOALS



### Link Rural Idaho to a Global Marketplace

Broadband access is essential to modern industry, including agriculture, food production, farming and ranching.



### Give Students and Families the Tools to Succeed

Broadband access is critical for students, parents, and educators to facilitate communication, reach vast sources of research and information, and utilize the most advanced learning tools.



### Help All Communities Increase Speeds

Many areas of Idaho, particularly the most rural locations, still lack reliable broadband-level speeds at an affordable price.



### **Connect Health Care and First Responders**

Broadband is an important tool for health care providers to access electronic health records, utilized telemedicine advancements and exchange urgent information.



### Identify Funding and Partnership Models

State efforts to fund infrastructure and encourage investment to improve broadband access can take a variety of forms.



#### **Convene Partners**

Improving broadband planning requires partnership from a variety of stakeholders including ISPs, carriers, entrepreneurs, utilities, and the public sector, including state agencies.

### APPROACH TO ANALYSIS AND RECOMMENDATIONS

### Governor Objectives

- Affirm State Broadband Plan for Idaho ensures both urban and rural Idaho are well connected and well positioned to attract business and create maximum success for our communities.
- Develop adequate mapping of broadband and high-speed internet infrastructure to progress connectivity throughout the state.
- Analyze existing resource gaps to help advance the state in connectivity, speeds and capacity.

### Task Force Formed

At the State of the State, January 2019, Governor Little announced improving broadband access would be a key economic development initiative in his administration. In May of 2019, a task force of diverse statewide technology experts ranging from ISPs, carriers, utilities, business leaders, tribal organizations, stakeholder associations and state, county and municipal government agencies was formed to fulfill the Governor's directive to focus on a statewide approach, ensuring all of Idaho is properly represented and all options evaluated and analyzed.

### Meetings Held

- Initial meetings focused on introducing task force members, establishing goals and desired outcomes, reviewing of technology capabilities and options, funding mechanisms and solutions currently in place.
- Between the second and third meetings, the task force broke into committees to focus on specific issues of communities across Idaho.
- The final two meetings focused on preliminary recommendations from committees, distilling and refining recommendations and crafting final recommendations in preparation to report to the Governor.

### Committee Assessments

Seven committees were established to evaluate different market segments, users, technologies, and topics:

- Rural (A), Rural (B), Urban, INL/Universities, Mapping, State Broadband Office, Final Report.
- Each committee was tasked to develop ideas and recommendations to put forth to the task force.
- The Final Report committee was tasked with distilling the committee recommendations into final recommendations for improving Idaho's Broadband Plan.

### Broadband Plan

- Addressing solutions for the unserved areas in rural Idaho is the highest priority.
- Importance of maintaining local authority and technology agnostic recommendations.
- Funding remains uncertain; accurate mapping and data remains a challenge.
- Strong support for a state broadband office.
- Affirm Governor support for Broadband Plan and notify federal partners to maximize Idaho funding.
- Urban areas, universities and INL are currently well served but will need to consistently improve.

### **CURRENT ASSESSMENT**

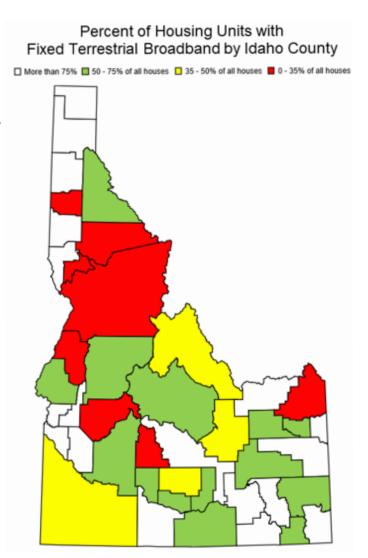
Broadband access is central to many activities in our day to day lives. Fast, reliable, affordable connectivity is essential for business, education, health care and public safety, and is required for many new services and entertainment options in modern life.

The Idaho Broadband Task Force defines unserved communities as areas that do not have the minimum federal guidelines of broadband service measured as 25 mbps down and 3 mbps up. Idaho has been reported to be below average for broadband connectivity, however, maps containing broadband speed and service are often inadequate and out-of-date. The Federal Government requires reporting by ISP's but the data on maps is limited. More accurate private ISP mapping may be available 2020-Q1. Public sector infrastructure asset maps are unavailable or not aggregated.

ISPs and government programs have invested hundreds of millions of dollars for broadband infrastructure over the past several years. Idaho projects and assistance applications have not scored high by federal agencies that provided funding for rural and unserved communities. Idaho's federal assistance awards have been low, partly due to the lack of a recognized State Broadband Plan. More investment is needed to unserved areas, particularly in rural communities, where poor broadband speed and service poses a significant threat to health and safety, education, and quality of life, and limits economic prosperity in times of economic strength.

In addition to challenges understanding exactly where speed and service gaps exist, Idaho is challenged addressing unserved areas due to the state's geography, terrain, and lack of population density in many areas. In order to overcome these challenges, public-private partnerships are necessary to better coordinate broadband project communication, funding, and efficiencies to expand broadband connectivity.

Available maps and data depict North Central Idaho as the largest unserved area in the state. Other areas of the state may experience inconsistent speeds and service levels depending on capacity, technology, equipment, and usage. However, public safety agencies, educational institutions, libraries, and hospitals have some level of broadband service across Idaho utilizing proprietary networks created and funded for the respective, sole purpose needs; not developed for the broader community. These beneficiaries received service at varying times since there has not been a "dig once" or "hang once" policy to utilize which may have provided less expensive and more expansive coverage.



Idaho's Broadband Plan addresses unserved areas across the state, however, the plan requires coordination and funding. There are potentially large federal funding sources, but the federal program rules are currently being altered and qualifications are uncertain at this time.

### IDAHO BROADBAND LANDSCAPE

The task force found that it is important to recognize that different market segments require different solutions. Larger and many smaller markets are presently well-served due to significant investments in technology and infrastructure. Solutions that limit regulation, increase efficiency, enable healthy competition and consider new technology options will help speed and service in most areas grow and improve.

Rural communities and remote locales face a different set of challenges. Geography, terrain, and lack of population density require different technology solutions, investment levels, and greater public-private collaboration. Better state coordination and federal scoring for Idaho rural projects may incent providers and entrepreneurs to deploy innovative technology solutions at attractive ROI's for the private sector. Federal funding programs are available to public entities to enable greater efficiencies for rural solutions.

MARKET **TECHNOLOGIES INVESTMENTS SEGMENTS** AND EQUIPMENT Major Significant investment; Large private sector Fiber; Cable; DSL; Markets funding; Government contracts Cellular: Microwave Cell towers require smaller investment; Smaller Fiber: Cable: DSL: Portable towers emerging as new Markets Cellular: Fixed-Wireless Towers technology option Investment by public and private entities; Middle Mile to Central Town; Satellite; Rural Fixed-wireless; CBRS; New, lower-cost Entrepreneurs funding new technology and Communities technologies service options Satellite; Line of Sight; Investment is challenging, singular projects Remote Fixed-wireless: CBRS: can be costly; Low ROI; Aerial infrastructure Locales New technologies is half the cost of digging

The task force agrees with the Governor that broadband and high-speed internet should be a strategic and economic priority for Idaho. Most importantly, developing solutions to better serve and assist rural Idaho should be the highest priority and thus the focus of most recommendations.

Recommended solutions should remain "technology neutral." Due to the continuous technological advances in delivery of broadband services and Idaho's geography challenges and communities' unique circumstances, all technology options should be considered as solutions to improve connectivity across the state.

Idaho's urban areas are well served given customer density, access to capital, and existing infrastructure. Idaho's universities and the Idaho National Laboratory have adequate broadband but should maintain their leading edge with existing resources and could serve as a catalyst for improvements to broadband technologies.

With continued healthy competition among providers, reduced regulation, more awareness of options, and the benefit of policy recommendations noted below, Idaho's broadband connectivity should improve and thrive.

### **Call For Action #1: Update Broadband Plan**

Affirmation of the Idaho Broadband Plan by the Governor, along with the appropriate notifications to Federal and State agencies will support maximum funding opportunities and coordination to expand broadband service across Idaho. Letters of affirmation allow for maximum scoring for internet service providers and therefore higher probability of securing millions of dollars for reaching unserved communities. When combining the potential for more federal funding and state agency coordination efforts, the investment for ISP's may be reduced such that their minimum ROI's may be achieved to consider a successful public-private investment partnership.

### Call For Action #2: Establish a State Broadband Office

As part of its broadband plan, Idaho should create a State Broadband Office within the Department of Commerce, initially recommending one full time staff position. Idaho is not unique in the need for broadband. By establishing a State Broadband Office, Idaho will be better positioned to coordinate efforts across Idaho and to avoid costly errors by learning from what other states have successfully accomplished.

The State Broadband Office could be a resource for a state broadband strategy including consumer education, facilitating opportunities and funding sources, and coordinate where Idaho can leverage existing infrastructure, such as roadways and utility assets, to reach unserved communities in the state.

The task force evaluated many different data sources and mapping options to understand what best illustrates Idaho's available services, speed and infrastructure. The task force identified where gaps exist, and recommends the Idaho Broadband Office should be the repository for all publicly available maps and data sources to create a clear understanding of Idaho's opportunity. As new maps and data sources become publicly available, the State Broadband Office should include this information to enhance Idaho's broadband availability.

Idaho must resolve the gap in funding that is creating a barrier, for needed broadband deployment. The State Broadband Office could assist the state and communities throughout Idaho by leveraging federal funding sources including, but not limited to U.S. Department of Agriculture, Federal Communications Commission and U.S. Department of Commerce programs. The State Broadband Office would also leverage State assets.

While awaiting the establishment of a State Broadband Office, members of the task force should continue to meet periodically and work together with the Department of Commerce as an "interim" state broadband office on the identified projects within Idaho.

### **Call For Action #3: Consider State Funding Options**

Beyond the available federal programs, funding will continue to be a challenge. Moreover, the State could make a large contribution toward lowering project investment with the coordination of a "dig once" policy and a proactive coordination of potential large installation. The investment could be substantially smaller if several projects were completed with "one dig" or "one hang." State funding solutions through grants and loans that complement existing programs and projects and reforming the existing State Universal Service Fund to include broadband subscribers should be considered to close the funding gap and deploy broadband infrastructure and service.

### Call For Action #4: Improve Deployment Efficiency by Formalizing Dig Once and Hang Once Policies

Establish a state construction registry maintained by the State of Idaho for all upcoming transportation infrastructure projects and of existing available conduit in the public right of way and promote joint projects. Idaho's most precious asset regarding broadband deployment is its Right of Way along its highways. A significant cost of broadband deployment is in the construction costs for installation in the Right of Way.

With uncertain funding, better communication between agencies and utilities when ground is broken in a public right of way is smart policy to immediately improve deployment efficiency. Broadband deployment incurs many costs and can be a burden to our state if not coordinated properly from the outset of a project.

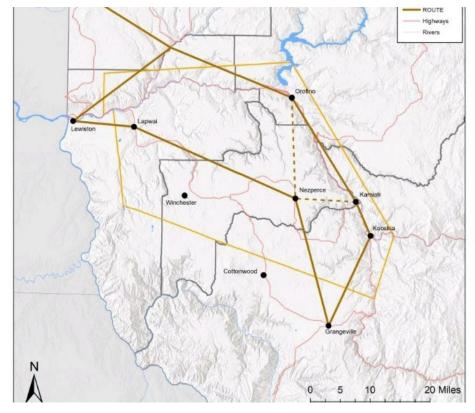
Proactive and simultaneous broadband infrastructure planning with utility maintenance/expansion, Idaho Department of Transportation, County Highway District highway projects, or municipal road maintenance projects could dramatically change and improve the way our ISP's view broadband preparation and development.

Encourage local communities to work with all applicable public entities and private partners to determine the most effective solutions for deploying broadband. All approaches and policies should support the efficient construction of cost-competitive, reliable broadband services while remaining technology neutral in its delivery.

### **Call For Action #5: Engage on Near Term Projects**

The task force recognized that there are current, unfunded projects in unserved areas which are very important for Idaho. These near term projects could have an immediate impact on unserved areas:

- North Central Idaho "open access" fiber network across five counties for the unserved region based on the District 2 Interoperability Governance Board (DIGB2) consulting study.\*
- North-South pathway between Grangeville and Riggins
- I-90 corridor between Cataldo, Idaho and Montana border
- Melba



\* DIGB2 consulting study map

### **NEXT STEPS**

- Idaho Commerce to continue to lead the Idaho Broadband Plan ongoing effort with an interim broadband office to work on identified near term projects.
  - Engage Idaho legislators.
  - Establish smaller, regional working groups.
  - Focus on "high scoring" for federal grants and loans.
  - Focus on a comprehensive "beta" project in underserved North Central Idaho.

### **APPENDIXES**

- A. Governor's Executive Order
- B. Idaho Broadband Taskforce Members
- C. Rural A Committee Recommendations
- D. Rural B Committee Recommendations
- E. Urban Committee Recommendations
- F. Universities and INL Recommendations
- G. Mapping Committee Recommendations
- H. State Broadband Office Recommendations
- I. BBTF Meeting #1 Agenda
- J. BBTF Meeting #2 Agenda
- K. BBTF Meeting #3 Agenda
- L. BBTF Meeting #4 Agenda
- M. Broadband Federal Funding Alternatives
- N. Letter from Governor Little to Affirm Idaho's Broadband Plan and USDA Evaluation Criteria



Executive Department State of Idaho State Capitol Boise

#### EXECUTIVE DEPARTMENT STATE OF IDAHO ROISE

#### EXECUTIVE ORDER NO. 2019-07

#### IDAHO BROADBAND TASK FORCE

WHEREAS, we live in a data-driven society and connectivity is key for a thriving economy; and

WHEREAS, we must ensure both urban and rural Idaho are connected and well-positioned to attract business and create maximum success for our communities; and

WHEREAS, adequate mapping of broadband and high-speed internet infrastructure is vital in progressing connectivity throughout the state; and

WHEREAS, properly analyzing existing resources and gaps will help advance the state in internet connectivity, high speeds, expansion plans, and adequate capacity;

NOW, THEREFORE I, BRAD LITTLE, Governor of the State of Idaho, hereby establish the Idaho Broadband Task Force and the following:

- 1. The Idaho Broadband Task Force will make recommendations to the Governor on policies and actions the state should take to dramatically improve the state in connectivity and service levels.
- 2. The duties of the Idaho Broadband Task Force are advisory.
- 3. The Idaho Broadband Task Force will focus on a statewide approach, ensuring Idaho is properly represented, evaluated, and alternatives analyzed.
- 4. The Idaho Broadband Task Force will be chaired by the Director of the Idaho Department of Commerce.
- 5. Idaho Department of Commerce will staff the Idaho Broadband Task Force.
- 6. Members of the Idaho Broadband Task Force are appointed by and serve at the pleasure of the Governor. Members include, but are not limited to:
  - a. Director of the Idaho Department of Commerce;
  - b. Director of the Idaho State Department of Agriculture or their designee;
  - c. Director of the Office of Emergency Management or their designee;
  - d. Director of the Office of Information Technology Services or their designee;
  - e. Two members of the Idaho State Senate;
  - f. Two members of the Idaho House of Representatives;
  - g. One member representing the Association of Idaho Cities;
  - h. One member representing the Idaho Association of Counties;
  - i. One member representing Idaho Tribes;
  - j. Members representing internet service providers;
  - *k. Members representing satellite providers;*
  - l. Members representing cellular providers;
  - m. Members representing various industries across the State of Idaho;

- n. One member representing the Idaho National Laboratory;
- o. One member representing the Idaho electricity providers



IN WITNESS WHEREOF, I have hereunto set my hand and caused to be affixed the Great Seal of the State of Idaho in Boise on this 23<sup>rd</sup> day of May, in the year of our Lord two thousand and nineteen and of the Independence of the United States of America the two hundred forty-third and of the Statehood of Idaho the one hundred twenty-ninth.

BRAD LITTLE GOVERNOR

LAWERENCE DENNEY SECRETARY OF STATE

TASK FORCE MEMBERS			
Name	Organization	Title	
Kevin England	Association of Cities	Mayor - Chubbuck	
Tara Thue	AT&T	President - Gov Aff	
Gordon Jones	Boise State University	Dean - Innovation/Design	
Cheryl Goettsche	Cable one	General Manager	
Paul Desaulniers	Century Link	Manager Reg. Ops	
Marian Jackson	Charter	Senior Director, Gov. Affairs	
Doug Burnett	Coeur d'Alene Resort	Resident Manager	
Will Hart	Consumer Owned Utilties	Executive Director	
Guy Cherp	Cox Communications	Vice President	
Dan Greig	Farmers Mutual Telephone	General manager	
Jessica Epley	Frontier Communications	Manager - Govt Affairs	
Dana Bassett	Glanbia	Global IT Service Delivery	
Kenneth Smith	НР	Technologist	
Tom Kealey	Idaho Commerce	Director	
Curtis Fryer	Idaho Forest Group	Director of IT	
Rep. Matt Erpelding	Idaho Legislature	Represenative	
Rep. Megan Blanksma	Idaho Legislature	Representative	
Sen. Carl Crabtree	Idaho Legislature	Senator	
Sen. David Nelson	Idaho Legislature	Senator	
Jerry Gwynn	Idaho National Laboratory	Infrast. Operations	
Nancy Cyr	Idaho Power	Engineering Lead	
Randy Gaines	Idaho State University	Chief Information Officer	
Mike Kennedy	Intermax	President	
Chanel Tewalt	ISDA	coo	
Jeff Weak	ITS - Office of Gov	Administrator	
Robert Hampton	Jackson's	CIO	
Pat Felzien	Micron	Director, IT Engineering	
Michael Mattmiller	Microsoft	Gov Affairs	
Danae Wilson	Nez Perce Tribe	Department of IT	
Brad Richy	Office of Emergency Mgt.	Director	
Jaynie Bentz	Port of Lewiston	Assistant Port Manager	
Jacob Larsen	Safelink Internet	CEO	
Mike Fitzgerald	Association of Counties	Commissioner-Shoshone County	
Steve Ehle	Simplot	Director Infastr.	
Greg Lowe	Syringa	President & CEO	
Kari Saccomanno	Ting	City Manager	
Jim Blundell	T-Mobile	Government Affairs	
Jaap Vos	University of Idaho	Bioregional Planning	
Milt Doumit	Verizon	Gov Affairs	

### **Rural Idaho A**

### **1** Executive Summary

The Rural Idaho A sub-committee has converged on a set of goals and recommendations that it is pleased to present to the Task Force leadership. The sub-committee focused on communities and areas of Idaho with greater than 3,000 residents, but less than 25,000 residents, and less than 25% coverage per Broadbandnow.com data. This paper will outline the three top priorities for broadband relief, provide suggested guidance for the Broadband Office once established, and offer three case studies that demonstrate the difficulties and expense of obtaining broadband connectivity. All of this information combined begins to establish near and long-term objectives to push broadband access further into the Rural Idaho A territory.

### 2 Top Three Recommendations from The Rural Idaho A Group:

### 2.1 Move forward with shovel ready projects that require 2019/2020 funding

The Rural A group has identified three projects that would provide near term advancements in middle-mile infrastructure for the state. The lack of middle-mile infrastructure is recognized by many as the #1 priority for improving broadband deployment in Idaho.

- Fund ITD (est. \$ 5 million) to complete conduit on I 90 from Cataldo to the Montana border. This will allow Syringa Networks to proceed with its executed deal with ITD and populate that conduit with fiber. ITD will have a 48 count of fiber for its own use or to swap with other carriers for fiber in other markets.
- In North Central Idaho, the District Two Interoperability Governance Board (DIGB2)
  developed a strategic analysis and plan to develop a fiber optic network to meet the
  needs of public safety across the five (5) Counties. Deployment of an open access fiber
  network would incentivize telecommunications providers to enter this underserved
  market. The cost of this project is unknown at this time.
- Whitebird Hill represents a LATA divide, historically a dividing line of telecommunication provider territories. The pathway from Grangeville to Riggins currently does not have any connection. Construction of a fiber optic pathway (aerial or underground) would enable all forms of communication to flow between north and south Idaho. Establishing this route will realize costs savings to all communications users as interstate exchange fees would be no longer assessed. Additionally, deployment will provide north central Idaho with a redundant path for communications which is currently unavailable. The estimated cost of this project is \$30M.

### 2.2 Implementing best practices for broadband deployment cost reduction.

Idaho is not unique in its need for broadband. Given that it lags other states in addressing this issue, means that Idaho is positioned to avoid costly errors by learning what others have

successfully done. Priority two is to install best practices learned to reduce the cost of broadband deployment. Examples include:

- In Utah, the Department of Transportation actively facilitates fiber conduit deployment, maintains a conduit build out registry and partners with telecommunication providers.
   In Utah this program has facilitated expanded fiber routes and enhanced connectivity. In Washington, legislation gave port authorities the opportunity to develop open-access broadband infrastructure for lease to interested providers. This authorization has facilitated build out of a number of open access fiber optic network connecting urban and rural Washington communities.
- Create a state conduit and fiber exchange website. Facilitating knowledge of available conduit that is available for telecommunication company use and available fiber strands that are available for use could be a game changer for rural Idaho. In addition to providers, the exchange would catalogue the conduits placed along rights-of-way by local and state transportation departments. Facilitating shared conduits and fibers in effect removes the high costs barrier for providers to enter a new market. In addition, the exchange would facilitate conversations between providers as users would also be able to post markets, they were interested in reaching. These conversations could facilitate joint ventures that result in rural connectivity.
- Dig once policy; Utilities have for decades utilized transportation corridors to deliver infrastructure. Broadband is a utility in today's world. Rights-of-way are conduits for infrastructure (power, phone, cable, water, wastewater) and need to be promoted for deployment of fiber pathways. Installation at the time of a right-of-way construction, improvement or reconstruction is a perfect time to consider including in design contracts placement of fiber optic conduits/troughs to facilitate more rapid and costeffective deployment by telecommunication providers conduit. Create a policy within the Idaho Standard Specification for Highway Construction that requires engineering and design to include placement of dedicated fiber optic conduit/troughs. Evaluate where standardization and regulatory environment/oversight arm to simplify provider deployment process. The construction process is regulated by local, state and federal entities. Often rights-of-ways are secured for single purpose use when easements are negotiated. Across rural Idaho communities take varying approaches to how telecommunications providers area licensed, regulated and even how construction contracts area permitted, inspected and finalized. We must recognize that each layer adds to the portion of deployment costs. Standardized and streamlined permitting, licensing and regulation will result in clarity and should have an impact on costs associated with construction for providers in rural areas.

### 2.3 Idaho legislated consumer protection and investment act

Today, there is significant confusion around what consumers believe they are buying and what is delivered regarding broadband service. For sure, many consumers are frustrated by this

commercial transaction. When an expensive service fails to deliver, other high priority demands for household income receive the redirected cash. In this section, we suggest two actions that will both facilitate immediate investment into broadband and force the broadband providers to fully provide the service they are selling.

- Allow Idahoan's to deduct their broadband fees from their state income taxes.
   Affordability is a driving force for many in rural Idaho, where poverty levels range from 12-25%. By addressing affordability through a tax incentive, Idaho leadership could enable the low-income resident to access broadband capacities enough to participate in online learning that could result in a certification or degree that catapults the person from poverty into a living wage career pathway. This efficiently and immediately pushes investment to the end user.
- Legislate over subscription limits. Over subscription results from providers selling more bandwidth capacity than what is available to meet all users demands at all times of the day. Policy development aimed at regulating a cap on oversubscription will provide a metric for insuring that money spent on broadband will result in receiving the service. This will relieve the lack of reliable connectivity in all communities.

### 3 Focus areas for the Broadband Office to facilitate rural deployment

In addition to the above listed top priorities for Rural Idaho A, the group also wanted to extend suggested areas for further research once the Broadband Office is established. These are high impact areas that require more thought and coordination than what can be presented in a paper.

- Develop an education and information program to enhance end user understanding of what broadband is and how to evaluate what service levels best meet their needs. The NTIA Broadband group has over the past decade developed a variety of tools and resources to help citizens understand how to interpret the jargon used in telecommunications. The newly created Idaho broadband Office could rapidly deploy an educational and informational campaign to increase the availability of basic information and decision-making tools to facilitate a deeper understanding of what broadband service levels would meet their connectivity needs. An informed society will be engaged in grassroots efforts to facilitate local solutions. Low cost and local examples of educational & informational tools are available both from NTIA as well as in Idaho (i.e. <a href="https://www.clearwatercounty.org/departments/economic development/broadband test.php">https://www.clearwatercounty.org/departments/economic development/broadband test.php</a>) Using tools and resources develop an Idaho road show to inform and educate rural Idaho citizenry the ins/outs of broadband; capture survey data to identify what user needs are in relation to what their providers are offering. Collection of data will empower the Idaho Broadband Office staff with data to facilitate partnerships with providers to build and meet the needs of rural Idahoans.
- Leverage resources available to maximize investment by providers. E-Rate fiber deployment to connect rural businesses & residents: Across Rural Idaho schools and

libraries have been connected to the internet for broadband access. The infrastructure in place may have the capacity to provide enhanced services in rural community commercial, residential and government facilities. The E-Rate program funding covers a varying percentage of build and ongoing service costs to each school/library. Identifying whether the infrastructure in place is capable of serving additional internet subscribers would provide the Broadband Office with on the ground knowledge of where there was sufficient capacity to expand services. Follow up actions would include: Aggregating demand in the surrounding community to identify where bandwidth was needed and how much was desired. Collaborating with providers to evaluate where infrastructure capacity exists to meet the demand and/or to build out capacity based on demand.

Explore the cost and resource requirements for broadband as an essential service. Historically, the Universal Service Fee has provided subsidized access to telephone communication connectivity in rural high-costs areas of the country. In today's world, we should be considering access to broadband telecommunications an essential service. The Federal Communications Commission reviews and sets the fee rate throughout the year. Much of Idaho's frontier meets the objective of high-cost delivery; however, in many cases the high-cost threshold is more than incumbent providers are interested in bearing even with USF subsidy. In these areas and with communities able and willing, consider enabling local municipalities to deploy connectivity technologies. Recognizing that entities must build or have in place processes and mechanisms to support and maintain these facilities much as they do today with streets, water, wastewater systems. This could manifest in everything from municipal or county grant writers working with incumbent providers to secure funding for expanded infrastructure/service, to the statewide creation of a platform for local broadband middle and last mile infrastructure, owned and run by local governments. Every jurisdiction faces unique challenges, and should be allowed to explore all options, including publicly owned solutions.

#### 4 Case Studies

### 4.1 Idaho Forest Group - Chilco

We have been requesting highspeed internet access since 2003 when we acquired the facility from Louisiana-Pacific. We have been paying for a T1 of internet service and have been looking at alternatives with a specific focus on the delivery of fiber to our business.

We have been told for years that there was no pathway to our facility for Frontier to bring in fiber. Most recently we were told that it would cost us \$18,200 to build out the pathway. Additionally, we had to build out the pathway from the exchange at the south end of our property ~2200 feet to the north end of the property. This was an estimated cost of nearly \$50,000 and we were shocked.

On 9/4/2019 after some further investigation and a physical walk through we discovered that conduit is in place and available all the way from the fiber splice point on the east side of

highway 95 to our main building and it has been available since the ITD widened the highway about 10 years ago.

### 4.2 N&N Machine, Orofino

In 2016 Frontier Communications built out a fiber optic pathway to service an adjacent business but Frontier staff did not reach out to neighboring manufacturers. N&N had for over a decade paid for DSL service, only to obtain a maximum of 1.5 Mbps download. The ack of connectivity limited N&N Machines ability to compete for machining contracts that required large plan sets to be sent electronically. When N&N Machine witnessed the bid out, they contacted Frontier local sales group only to be told expansion of the fiber, less than 1,500 linear ft would cost in the range of \$ 56,354. With help from the local economic development team, N&N solicited bids to build its own fiber optic pathway across private ground, to connect to the Frontier connection for \$ 7,250.

N&N was ready to build when ITD came back unwilling to permit a private individual to place fiber optic conduit in their right of way.

One year later, the solution N&N and the local economic development team facilitated was a partnership with the local cellular company, who had secured a 3.65 Ghz license and deployed a dedicated point to point service to meet N&N Machine needs.

### 4.3 Valley County

There are significant economic and life safety consequences for not having reliable broadband and fiber in our region. Throughout the course of peak tourism season (mid-summer) the West Central Mountains region (McCall, Donnelly, Cascade and the Meadows Valley) experiences an economic swell from visitors. 2019 was uniquely busy, resulting in a situation where multiple small businesses couldn't run a credit card for much of the summer. Phone calls were regularly dropped or couldn't be made for most of a 5-week peak period, which resulted in frustration for both residents and visitors alike.

The lack of adequate communications infrastructure presented various challenges for life safety, when calls for help were not routed through or inhibited access to vital services.

### 5 Conclusion

The group wants to thank Director Kealey and his team for organizing the Broadband Taskforce and allowing our group to have input on how the State might proceed with improving access.

We believe ae have offered a mix of near, and long, term objectives that engage all stakeholders in this effort. We stand ready for further discussion.

#### 2019 Idaho Broadband Task Force

#### **Rural B Subcommittee Draft Report**

#### Rural B focuses on communities lower than 3,000 population

### Why is it important to energize the provision of broadband to communities with populations under 3,000 citizens?

There are three areas of clear need in this section: Educational needs; Consumer need (closing the digital divide); and Economic development needs. Case studies on education and consumer need exist throughout the task force recommendations, but economic development in small communities remains in great need with large effects on the community overall.

#### An Economic Development Example

An overall problem remains that in the rural communities of Idaho broadband improvement for connection quality and speed are inadequate, not readily available or the costs for service providers or private companies is not feasible to bring forward. In small communities it is unique to see a global manufacturer.

However, some of our small communities do support major manufacturers. A good example is in Glanbia facility in Richfield Idaho, Lincoln County. Glanbia is a key employer and economic partner for the city and county. Currently, there is insufficient broadband services available in Richfield and it hinders the ability for Glanbia to bring in new technologies thus having an impact to the growth of that plant and the community.

When you have a manufacturing site in a small-town, other services (ex. wireless, copper, satellite) are insufficient to build our base foundation for connection to the outside world. Therefore, if we do not address the needs of these communities to have the ability to have secured, dependable service (especially those communities with manufacturing companies present) their growth will continue to be hindered.

#### **Recommendations in order:**

- 1. State Broadband Office with Dedicated Staff to Support
- 2. Dig Once
- 3. State Construction Registry
- 4. Technology Agnostic Delivery Mechanism

#### 1. State Broadband Office with Dedicated Staff to Support

This recommendation will come through from multiple committees based on initial consideration. We view this as especially important for communities with populations less than 3,000 citizens. Often the communication, organizational, and bureaucratic barriers that are perceived from residents and small entrepreneurial companies seem too difficult to surmount. Yet in most cases the smaller companies that could provide services would benefit the most from the simplest outreach and communication from an organized state broadband office.

There are three tangible items that we think could be clearly and positively affected via a state broadband office, and some discussion of each is included.

- a) Easing Requirements and Bureaucracy to use State Lands for Towers and Fiber Backhaul. For fixed wireless and cellular providers, often there is a rather laborious process for getting access to existing or potential tower sites to expand their facilities. To the extent that a state broadband office could be a clearing house of information and communication to find the right people and assets, this could be a very good one-stop shop for smaller entities remote from Boise.
- b) Supporting local providers in obtaining Federal and State grants and loans. There are programs and options that exist for serving the most rural communities. But often the procedures and application processes seem daunting. Additionally, there are other requirements for involvement that local providers might have more options than they realize. A state broadband office could assist in educating and supporting potential local providers on this option.
- c) **Sharing Information.** Often there are large projects that are funded by, impacted by, or otherwise involved with state or local governments. Buildings, state or local road projects, school constructions, and public medical facility expansions are all examples of times where ground is going to be broken and infrastructure could be in play.

### 2. Dig Once

Broadband deployment incurs many costs and can be a burden to our state if not coordinated properly from the outset of a project. Simultaneous broadband infrastructure deployment with utility or road maintenance can dramatically change the way our citizens views broadband preparation and development. Some report costs of installing fiber can be significantly cut if done concurrently with an already open trench. Idaho should study the work of the existing states that have dig once policies (https://broadbandnow.com/report/dig-once-digital-divide/) to craft policies that will work well in our rural state.

- Shared Leasing Reduce obstacles to shared access of existing poles, ducts, and conduits.
- Utilities Whenever there are sewer and water projects, conduit or fiber can be installed at the same time to increase cost savings.
- Roads Coordinate with ITD and local road management teams, coordinated through LHTAC (Local Highway Technical Assistance Council, http://lhtac.org/), to implement dig-once policies for conduit and/or fiber installation. Specifically, we ask that
- ITD and local road management should be mandated to consider allowing private and public providers to include broadband resources (ducts, fiber,...) from private providers in most construction projects
- ITD and local road management should be mandated to include fiber conduit as part of the project with appropriate shared costs to future providers in high value (for broadband) projects.
- As caveats, the State Broadband Office should very carefully coordinate the usage request to make sure somehow the conduits are not gobbled up by someone who may never use them. And even though we say "Dig Once", we don't want to have language that precludes the possibility of ever going back through there again.

#### 3. State Construction Registry

Private and public internet providers require enough foreknowledge of an upcoming road or utility project to plan for a project of their own to utilize an open trench from the project to bury their own fiber or conduit. Providers need time to see if the public project fits into their long-term needs and if the economics of participation are viable. ITD and local highway jurisdictions need time to design and bid the coordinated trench work.

It's also important that providers can easily determine where there are already existing conduit or fiber resources on the public right of way. If ITD is paving 3 miles of road, a provider will need to know If there is already conduit or fiber in the adjoining segments to understand if the can stitch the resources together.

In Idaho we have two significant public entities that manage roads that we desire participate in a registry of their upcoming projects.

- ITD (Idaho Transportation Department). 5,000 miles of roads in Idaho
- Local Highway Jurisdictions. Cities, some counties and local county highway districts all manage road networks in Idaho. 33,358 miles of roads are maintained by these jurisdictions. LHTAC (the local highway technical advisory council) provides key technical and coordination efforts for these jurisdictions statewide.

We recommend that the state of Idaho maintain an online registry of all upcoming transportation infrastructure projects and of existing broadband resources in the public right of way. Specifically:

- The online registry should be managed by an appropriate state agency. This might be ITD, LHTAC or a state broadband office. It should be a single agency so providers can search one registry for projects of interest.
- Criteria should be developed with the ITD and the local jurisdictions on what projects should be included.
- Projects should be included early in the planning stages. At a minimum they need to be listed at least one year before construction.
- The registry should contain an inventory of all locations where existing dark fiber or conduit available for provider use in the state.

#### 4. Technology Agonistic Delivery Mechanism

Idaho's digital divide is mirrored across the country. The problem of urban citizens having more options and rural citizens having few or no options isn't only in our state.

Smaller communities in Idaho and around the country have gotten additional options is by using newer wireless technologies which allow for increasing speeds without the full expense of wiring every residence or business. Sometimes those are cellular based options, in many cases they are fixed wireless (private microwave networks) provided by WISPs.

The Rural B Subcommittee agrees that the technology used for providing options beyond the urban areas should not be married to only wired options. The investments made in the urban areas for coaxial cable, and/or where the density of population can support fiber extensions, are valuable and important. But smaller companies are proving that fixed wireless can be a fast, responsive, and often profitable option to provide the last mile to the home.

Thus, we believe that any governmental, legislative, or recommendations should be applied equally to whatever options can legitimately meet the federal broadband standard speed of 25x3 with minimal latency.

#### **Funding Source Discussion**

A state broadband office, or alternatively the Idaho State Department of Commerce, should develop a menu of possible funding sources to assist in funding rural broadband. Our suggestions include working in the following areas where there has been demonstrated success already:

- a. Federal Grants and Loans: FCC, USDA, Other departments that have or could in the future (Dept. of Commerce)
- b. Idaho Broadband Tax Credit. Currently it does not provide enough incentives to motivate providers. It should be eliminated or significantly enhanced (20% for rural investments?)
- c. Fund the State Broadband Grant Fund
- d. Modernize the Idaho Universal Service Fund (USF)
  - i. Currently this just covers wired phone lines and is not relevant
  - ii. It could be modernized in many ways to provide funding
  - iii. State USF is a controversial concept and does not have unanimous support in the committee. Nevertheless, committee members report that it is an issue that can play a role in the expansion (or not) of rural broadband and have enclosed an attachment (a) describing the USF situation from the perspective of CenturyLink Committee Member Paul Desaulniers.

# Attachment A Idaho Broadband Universal Service Fund Proposal Idaho Governor's Broadband Task Force Rural B Subcommittee member, Paul Desaulniers

**Background:** Idaho currently has a Universal Service Fund (USF) for landline telephone. The FCC and many states have expanded the USF to include broadband services.

**Problem statement:** The rural areas of Idaho are significantly underserved by broadband services because it is cost prohibitive for carriers to serve these communities. It is estimated that more than 250K Idahoans are unserved or underserved by broadband.

**Current funding sources:** The federal government has several programs administered by the FCC and USDA to help carriers build broadband in high cost areas. Idaho currently has a broadband tax credit of 3% that most agree is insufficient to incentivize broadband investment. Idaho also has a state broadband grant fund that has not been funded.

**History:** With the evolution of the landline telephone our nation realized that helping all citizens gain access to a phone line was necessary and that government should assist private industry via a USF. Today, broadband access for all citizens is just as important as landline access was a century ago.

**Opposition:** Some in industry oppose the expansion of the current USF to include all broadband access lines. Rather than framing the issue as an overhaul of the antiquated USF that supports landline access, we should ask ourselves what funding mechanism has proven to be a fair and efficient method as an aid to industry in the past to achieve ubiquitous access to a service in a high cost environment. The answer is a USF that is applied uniformly and fairly to all methods of broadband access.

**Scenarios:** The following scenarios will illustrate why citizens living in Idaho who already have access to broadband should be willing to pay a small monthly amount for USF on their providers bill to help support the expansion of broadband to all citizens in Idaho.

**Taxpayer:** As a citizen that pays income tax to support my state, I am very concerned about the economic development in rural Idaho. When rural Idaho thrives and the tax base is expanded, we all benefit. I am willing to pay a USF to foster economic development in my state.

**Grandparent:** My grandkids live in rural Idaho without broadband access and it is difficult for them to do their homework. I am concerned that they will have a disadvantaged education, which is unacceptable to me. I am willing to pay a USF to make sure all children have equal access to education opportunities via the internet both at their school and at home.

**Daughter:** My parents live in rural Idaho and they love it, it has been their home for generations. They want to stay in their home, but they do not have access to telemedicine in their community.

I am worried, my parents live on a fixed income and cannot afford to move to a large metro, but they need access to quality healthcare to stay in their rural home. I am willing to pay a USF, so that my folks can stay in their home and gain access to the healthcare they need.

**Benefits:** As illustrated above a broadband USF is right for Idaho and should have a broad base of support. When all citizens have access to broadband services in their communities every citizen of Idaho will benefit in countless ways from that universal broadband access.

**Proposal:** A state broadband office is being recommended by the Governor's Broadband Taskforce. Furthermore, it has been demonstrated that the current broadband tax credit and grant programs are not working in Idaho. A state broadband Universal Service Fund (USF) should be instituted and applicable to all methods of broadband access in the state. The Idaho Broadband USF would be the single source of public assistance to broadband providers for high cost builds administered by the state broadband office, thereby replacing the existing tax credit and grant programs with one simple program to administer for both the state and all providers.

The customers of all Idaho broadband providers would pay equally into the Idaho Broadband USF with a small monthly fee on their bill. All Idaho broadband providers would then be eligible to apply for funds from the USF to build out broadband infrastructure in high cost areas including, but not limited to the last mile, middle mile or backhaul from cell towers.



### Goal 3 / Urban Broadband Committee Recommendations

- Maintain local authority for closing the broadband gap. Any state action should still allow for municipalities to build out retail or wholesale models. (e.g. Muni broadband like Ammon, or partnerships like Sandpoint-Ting). Should also maintain tech neutrality, so local governments have the flexibility to meet needs cost effectively, so long as a common benchmark is attained (e.g. FCC definition of broadband)
- Maintain access in multi-dwelling unit buildings. Reiterate a prohibition on exclusive MDU contracts and offer resources to increase competition and thus improve speeds.
- Small cell/5G attractiveness. Explore pre-emption and other measures that would make Idaho cities more attractive for 5G and enhanced LTE deployments.
  - Raise the "broadband speed" benchmark to 100/10mps to encourage high speed deployment that brings Idaho to the forefront of the country.
  - Idaho cities should be incentivized to build out local "low powered cellular radios" in preparation for 5G capacity, and should decrease barriers for companies interested in supporting that infrastructure
- Dig once. Require city coordination with ISPs and other utilities when there is an opportunity to deploy fiber. Also, require utilities to deploy city-owned fiber at cost during their construction projects.
  - Enact "dig once" legislation to ensure that any road construction also places infrastructure for future broadband infrastructure
  - The Idaho Transportation Department is currently working on a major reconfigurement project at US-95 & ID-53 interchange. This two-year project will significantly improve traffic flow and enhance safety. As it relates to broadband service improvements in rural Kootenai county, this ITD project has incorporated conduit placement throughout the project area for future fiber optic and broadband services to this community. Joey Sprague with the ITD region 1 office confirmed the "Dig Once" initiative is part of this project.
- To promote a dig once philosophy, Idaho Power is willing to work with cities to
  evaluate the feasibility of developing a process for notification on underground
  work. A team will need to be pulled together to develop a process and timeline
  as well as specific cities to be included. Work driven by customer construction
  may be better suited through correlation with individual City CUP processes. In
  either case the trench work is covered by either Idaho Power or a Developer;

the City would be responsible for the cost of the material and the material installation in the trench with the trench contractor.

- Fiber attachment is also allowed overhead through Joint Use.
- One-touch make ready/pole management. Set standards for pole attachment costs, time for completion of make ready work, responsibility for make ready.
- Equity. Define expectations for low-income broadband access costs and plans. Seek partners for low-cost device programs.
  - Close the Homework Gap. About 45% of Idaho's children are eligible for free or reduced lunches at school. From that population, any family earning less than 135% of the federal poverty level is eligible for the federal Lifeline program designed to increase access to the internet. Create a statewide educational/information program through public/private resources to educate families with school aged children how to access the federal Lifeline program.
- Create a tracking tool that actively tracks internet outages, the number of customers impacted, the cause, and the time needed to restore service.
   Encourage providers to have a detailed emergency action plan to deal with complex outages including having enough staff "on-call" for outages.

#### Funding Suggestions:

- Public-private partnership. Should the Director and Governor so choose, we could recommend the contours of public-private partnership to incent additional broadband investment. I would suggest an approach like SD Governor Noem's recent ConnectSD program, that encouraged builds in unserved and underserved areas with cost-effective deployments but were not otherwise did not impose an unreasonable amount of government regulation on approach, which would have slowed deployment and increased costs.
- Either repeal or rework the Idaho Universal Service Fund (IUSF) to protect urban communities. Urban communities should not be asked to fund outdated infrastructure but recognize their critical role in advancing the technological needs of the state. At a minimum, reverse procurement auctions should be implemented to ensure that IUSF allows for every potential provider to access funds. Consider a ten-year, sun setting plan that implements a broader service fee on any "telecommunication" service to raise \$100 million a year for matching grant based "last-mile" and innovation-based infrastructure.

- Capitalize on the broadband infrastructure opportunities for "middle mile" and "community connections" located within the 2018 Farm Bill.
- Create an urban "One Fiber" that increases the local city municipalities access
  to "smart grids" and increases speed to residences and businesses. The state
  should not wait for the federal government to move forward, but rather should
  create "Model Digital Communities" matching grants that would bring local
  municipalities, private companies, and the state together to expand urban
  infrastructure.

#### Intermax and North Idaho Examples:

Intermax has expanded fiber to several hundred buildings in four North Idaho counties in the last few years. These fiber connections have improved broadband access in businesses and residential new construction in the counties noted.

Intermax was awarded financial support to build service towers in many of the more rural areas in North Idaho (by census block). A project of expansion and construction is anticipated to begin intensely in 2020. Note / see attachment: "Internet contract represents big win for all of North Idaho"

Intermax is currently building new access points (fixed wireless) in under-served areas of Kootenai County, including the Coeur d'Alene area. They are also colocating on several municipal water towers so that more residences can identify the fixed wireless locations that are in proximity.

A new broadband service provider (TDS Metrocom) has entered the North Idaho / Coeur d'Alene market. TDS is marketing their goal of building fiber to the home in existing neighborhoods. Note / see attachment: "Company says it will bring gigabit speed, 200 jobs to Coeur d'Alene area"

Additional broadband service improvements in the Coeur d'Alene market are identified in a recent Idaho Business Review dated June 24, 2019. Note / see attachment: "Intermax helps bring broadband internet to rural North Idaho" (Subscription required)

#### Ammon and Idaho Falls Models:

This memo includes information from Bruce Patterson at the City of Ammon and Jace Yancey and Bear Prairie from Idaho Falls Power to address the municipal broadband models utilized in the cities of Ammon and Idaho Falls. While the cities' systems are

not identical, they do share some common characteristics and a common desire to see both models of municipal broadband supported by the State of Idaho.

From, Ammon, a comprehensive study identified the following:

- 1. Traditional Return on Investment (ROI) models favor population scale and density putting communities like Ammon at a competitive disadvantage.
- Infrastructure competition is not economically feasible or responsible in urban or rural settings; economic vitality will follow improvements in broadband access and costs.
- 3. Neither the State nor the Federal government are effectively addressing these challenges.

The following principles form the foundation of the 'Ammon Model' strategic solution:

- 1. Broadband services are essential, just like electric, water and wastewater services.
- 2. Broadband infrastructure is a natural monopoly, just like electric, water and wastewater infrastructure.
- 3. Modern Internet Protocol technologies have successfully separated services from infrastructure.

This is a profound and significant change that continues to disrupt broadband service models. Therefore, any sustainable economic framework MUST intrinsically support this by economically separating service costs from infrastructure costs.

In summary, the high cost of infrastructure investment combined with a lack of ROI certainty will continue to impede broadband improvements, keeping urban and rural areas behind the more metro areas of the country in the absence of any strategic inputs.

Utility models are most effective in addressing monopoly infrastructure investment challenges. Properties receiving utility service via the infrastructure pay the capital costs associated with construction. Utility investment models provide for infrastructure ROI certainty with longer recovery terms and lower rates. As property owners make the investment, the infrastructure is operated for their benefit and not for operator profit. This results in the lowest possible cost for the infrastructure.

The separation of services from infrastructure provides an opportunity to create a marketplace for services. Because little investment is required for established services to enter the market, true competition can easily be created on the monopoly infrastructure. Additionally, because new services are not required to construct a new parallel infrastructure, innovation is encouraged. As a direct consequence of creating this open marketplace Ammon has seen the cost of 1Gbps Internet service drop from \$99 a month to \$9.99 a month in just under 3 years. A free 15Mbps service is also available. Contracts and data caps have also disappeared from the marketplace as a direct result of competition.

Research organizations such as Harvard University and the Benton Foundation have furnished research reports detailing the benefits of the Ammon Model's open access marketplace to provide data to offset incumbent monopolistic lobbying:

#### https://tinyurl.com/y23q5r6k

Ammon Fiber Optic Utility Statistics:

- Started in 2011, some 30+ miles of backbone with access fiber to over 1,200 addresses by 2020.
- Local Improvement Districts are used to expand and pass approximately 500 properties per year.
- Ammon provides dark fiber leasing in support of national and regional wireless, academic and public safety connections.
- Over fifty 1Gbps contracted circuits are provided for \$35 a month to eight separate providers in support of dedicated commercial services.
- Approximately 900 residential properties have access to the Ammon fiber optic utility today with some 600 properties receiving service.
- Ammon charges \$16.50 on a resident's monthly utility bill in support of operations.
- Service providers offer various packages in the marketplace starting at \$0 for 15Mbps up to \$10 - \$25 monthly for 1Gbps service depending on the provider selected. Service costs are set and billed directly by the provider.

Fiber has been an integral part of Idaho Falls Power for the last 20 years. Idaho Falls Power has an extensive Fiber network throughout its service territory which has allowed for the expansion into the residential neighborhoods in 2018.

In 1998 we started building dark fiber for city needs. Then in 2002 we greatly expanded this network into three rings throughout the city in which we overbuilt what was needed for city purposes with the intention to lease dark fiber to third-party

entities. We have over 550 customers currently connected to our dark fiber which is predominantly connected to businesses, hospitals, schools, universities and the Idaho National Lab. We have 8 internet providers that use our dark fiber to provide ISP services to the community.

We also use our fiber network to communicate with our electric meters and offer energy efficiency programs using our broadband network to customers. Idaho Falls Fiber (IFF), along with Idaho Falls Power (IFP), collaborated this past year with UTOPIA, a Utah-based telecommunication open infrastructure agency, on a new network that is a lit service to provide residential customers in Idaho Falls with high-speed fiber optic internet service with speeds up to one Gig.

Residents are not just able to benefit from state-of-the-art fiber infrastructure provided by Idaho Falls Fiber, but also from the public private partnership that was established between four local service providers. Because of these collaborations, residents can have a unique experience that gives them ownership of the fiber connection in a network that gives them choice of Internet Service Providers. Residents who sign up for service receive two bills, one bill from there Internet service provider, and an additional charge for the fiber infrastructure (\$30 per month) on their city utility bill. Customers are not required to take service even if we pass by the home with the network; they only pay once they are using the service. All in monthly costs (includes the \$30 infrastructure charge) start at \$65 a month for residents with no installation or up-front costs to the customers.

Idaho Falls Fiber plans to give access to approximately 1500 predominantly residential homes by the end of October this year to demonstrate the feasibility of the lit network bringing fiber to all city homes and businesses.

#### Summary of Presentation to Broadband Task Force for Goal 4

#### Goal 4: INL Research and Universities

- Maintain leading edge for super computing, big data, network expansion, etc.
- Prepare for much larger research projects
- • Funding: Federal dollars? State dollars?
- Public & Private partnerships

#### **Participants:**

<ul> <li>Jerry Gwynn</li> </ul>	(INL)	) Chair
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- Randy Gaines (ISU) Co-chair

- Kenneth Smith (HP)

- Robert Hampton (Jacksons)

- Bear Prairie (Idaho Falls Power)

Brent Stacy (IRON)

- Ron Williams (ICBA)

- Matt Borud (Dept. of Commerce)

- Dan Ewart (U of I)

#### **Committee thoughts:**

- 1- The key Goal 4 points of "maintain leading edge for super computing, big data, network expansion, etc." and "prepare for much larger research projects" are currently being met for INL and Universities within the state through the Idaho Regional Optical Network (IRON). IRON connects six of the eight state institutions, as well as BYU Idaho, and IRON is working to connect the two remaining community colleges, College of Eastern Idaho and College of Western Idaho, which will allow them to join the other institutions in the ability to achieve 100 Gb connectivity in the future.
- 2- With the continued State support of \$800,000 annually allocated in the 2018 legislative session, IRON's connectivity for this collaboration will cover most needs for INL and universities for 5 to 10 years. It is very difficult to look out farther than this since technology changes so rapidly.
- 3- One area that will need continued review is connecting the state's research enterprise to assets for high performance computing. Given Idaho's strong position in agriculture, forestry, energy and related fields, a significant portion of research is conducted in areas not currently served by broadband access. Given that much of today's research creates big data required for analysis and modeling, connecting where the data is created to where it is analyzed will be an important factor. Possibilities to improve this situation will exist to piggyback off potential initiatives in Goal 1 and Goal 2 efforts.
- 4- While the majority of INL and higher education needs are met for the foreseeable future, the committee feels that the main issue impacting collaboration was where broadband connectivity is not available for rural Idaho. This impacts students, employment opportunities, economic development and possibly firms, private or public, that may want to collaborate with the universities or INL. We share these issues below for consideration by the teams working on Goals 1 and 2.

#### Issues:

- 1- Cities and municipalities don't know what the legal rights they have for placing infrastructure onto existing power poles and providing these services to city residents. This needs to be clarified.
- 2- What about the most rural of areas where providers will find it difficult to have an ROI for their services?
- 3- Municipalities and Co OPs need to have statute clarity which would include easements, etc.

#### **Suggestions/solutions:**

- 1- Utilize a Co Op idea where providers or communities utilize an agreement to use IRON as their transport (mid mile) to extremely rural areas where there is no ROI opportunity.
- 2- Get statute clarity for municipalities from state to ensure their efforts are within their legal rights.
- 3- Ensure that we look at this from a procurement law perspective, so all entities receive fair treatment.
- 4- Define and initiate legislative clarity on statutes concerning city and municipality rights so these entities clearly understand their rights as they design and deploy transport capabilities within their communities.

#### Idaho Broadband Task Force: Broadband Mapping Committee Report

#### **WHY IS IT IMPORTANT?**

The Task Force was asked to produce a map that reflects an accurate snapshot of the current status of broadband throughout Idaho. This map would serve as a tool visually summarizing the extent of broadband coverage and accessibility to Idaho citizens. For the Governor, the map would serve as an important tool to consider next steps toward developing a statewide broadband plan in an effort to improve broadband access and service across Idaho.

Over the course of task force meetings, mapping was a topic of ongoing discussion. There were a variety of maps reviewed by the Task Force conveying various types of data (See presentations from Task Force meetings). Ancillary information was also gathered that referenced specific entity assets (See presentations and other material from Task Force meetings).

Fixed providers (e.g. wired, fixed wireless, and satellite), nationwide, are required to report both residential and commercial services offered, along with the maximum data rates offered for each broadband technology type deployed to the Federal Communications Commission (FCC) on a semi-annual basis. The FCC, overseen by Congress, regulates interstate and international communications by radio, television, wire, satellite and cable in all 50 states and is the primary authority for communications law, regulation and technological innovation. It was the consensus of the Task Force that the FCC 477 map is the best available information currently. According to the FCC 477 data, 85% of Idaho's population (84% of housing units) has access to fixed wireless and wireline technology of broadband. (see Idaho Fixed Broadband Report by CableLabs at <a href="https://www.cablelabs.com/informed-insights">https://www.cablelabs.com/informed-insights</a>)

#### **MAIN ISSUES**

#### **Opportunities --**

- 1. The FCC is requiring new reporting standards utilizing polygon maps that will provide more accurate reporting in the near future.
  - <u>FCC: Digital Opportunity Data Collection</u> At the August 1, 2019, FCC Open Meeting, the Commission adopted a Report & Order and Second Further Notice of Proposed Rulemaking establishing the Digital Opportunity Data Collection. This is a result of broadband availability being overstated under current FCC Form 477 broadband deployment specifications.

In the Report and Order, the FCC requires fixed providers to submit broadband coverage polygons:

• Service available to end-user locations within 10 business days, include maximum download and upload speeds and technology.

- Directs USAC to develop a portal to accept coverage maps (polygons/shape files) from fixed providers, as well as public feedback on accuracy, (i.e. crowdsourcing).
- New data collection to take place upon USAC's Public Notice announcing the new platform and reporting deadlines; Form 477 fixed broadband deployment requirement stays in place for now.
- Mobile broadband changes include ending requirement to supply polygons for each spectrum band, addition of a 5G-NR technology code, elimination of outdated technology codes and collection of mobile retail availability.
- Clarification of existing rules and addition of 'broadband connection' definition.

In the 2<sup>nd</sup> FNPRM, the FCC seeks additional ways to improve broadband data:

- Technical standards, e.g. buffer around physical plant facilities, service addresses; latency.
- Crowdsourcing disputes and map corrections.
- Incorporation of "Broadband Serviceable Location Fabric."
- Improvements to mobile broadband and voice data and sunsetting 477 deployment requirement.

Utilizing the Digital Opportunity Data Collection by the FCC will help the Idaho Broadband effort by providing more granular data of broadband availability for Idaho communities. This improved information should:

- Provide coverage maps on a much more granular level than the current census-block-level methodology.
- Identify unserved or underserved areas by clarifying where service exists, and where it does not through maps showing providers' network boundaries, the maximum download/upload speeds offered within that network boundary and the technology for providing service.
- Provide consumers a feedback forum for verifying service offerings.

#### What Are Polygon Maps?

Providers maintain maps of plant facilities (coax, fiber, homes passed, etc.) in a GIS (Geospatial Information System) database. The map layers include node boundaries, which are drawn around physical plant facilities served by individual nodes encompassing the serviceable locations within each node. Combined, the node boundaries comprise what is considered the service footprint.

Each node is correlated to additional data sources to determine the technology of transmission available per node which can be used to determine available download/upload speeds by node.

A polygon map/shapefile, which can be read by GIS-enabled software, can show physical node boundaries. Polygon maps/shapefiles can be produced for the desired geographical location (e.g. cities, states, etc.) Polygon maps/shapefiles produced by service providers can be combined by an agency (e.g Idaho Broadband Office) to produce geographically accurate broadband availability maps.

An example of polygon maps from the State of Kansas can be viewed at the following link:

https://cngis.maps.arcgis.com/apps/webappviewer/index.html?id=72ab65f4ac2c4207abd1e575fa1 48cb4&extent=-11379818.9931%2C4398192.5707%2C-10557968.065%2C4910626.4083%2C102100

2. <u>Utilization of existing infrastructure</u>—Discussion was had by the Task Force to consider leveraging existing infrastructure such as roadways and utility assets to get to the remote parts of the state. The Committee identified the need to better coordinate activities and planning with such agencies and organizations.

#### Challenges -

#### Current FCC mapping concerns:

- FCC maps show an entire census block is served if only one location has access to service. Thus if
  only one location in a census block is able to receive broadband and the rest are not, it reports
  as 100% of the census block is served. This inaccuracy is common in Idaho due to census blocks
  comprised of large geographic areas.
- Fixed providers report to the FCC based on services offered (represented by census block), and not by what services are subscribed to (e.g. customers may subscribe to a data tier below the maximum speed of service offered).
- Some providers are just learning about the polygon map future requirements and will need time
  to create this process for their businesses. Some Idaho providers may contract out the creation
  of polygon maps.
- The Broadband Mapping Committee of the Task Force is exploring whether Idaho fixed providers are able to produce polygon maps one-time in advance of the implementation of the FCC Digital Opportunity Data Collection to serve as a baseline for the Task Force efforts. The fixed providers have expressed concern with the doubled time, effort, and cost to provide Idaho with polygon maps that could have different specifications than the FCC will require.

#### Additional mapping concerns:

- The task of collecting asset data of all non-ISP entities will also need to be incorporated into a layer of mapping for complete consideration of potential solutions to Idaho's challenges.
- Any map should take into consideration that two-thirds of the land area in Idaho is public land.

In all cases, there are several factors that affect broadband availability:

- Deployment data broadband transmission technologies and the capabilities of these technologies available to a given geographic location; terrain challenges are also a factor.
- Subscription data the number of subscribers to a given data tier in a given geographic location.

- Customer equipment the access to service may be available but the end user is limiting the full capability of their service subscription (Ex: modem, device specifications and limitations, hardwire vs Wifi, browser selection, # of devices, firewall and malware configuration, etc.) within their premise, thus creating a slowdown in data throughput and creating dissatisfaction in service, even though the service is accessible. (see Exhibit A; also available from Task Force meeting material)
- Services offered vs Purchased Services may be available to areas but at a rate that is not feasible for the user at the service level they desire. Thus, the end user may purchase the less expensive option for disappointing service.

#### **RECOMMENDATIONS**

- 1. Utilize the new <u>FCC Digital Opportunity Data Collection</u> when available for more accurate and detailed broadband availability mapping for all fixed broadband providers. The new data will provide the granularity and consumer input/validation that are key shortcomings today. Ensure the Idaho Broadband Office is ready to use the new information when it becomes available.
- 2. Until the new FCC mapping information is available expected sometime mid-year 2020 the FCC Form 477 is the best data source and provides directionally correct information.
- 3. Continue working with Idaho fixed providers to see if they are able to provide polygon maps according to the FCC requirements in a one-time effort in advance of USAC's Public Notice announcing the new platform and reporting deadlines.
- 4. Work to leverage existing infrastructure such as roadways and utility assets to get to unserved communities in the state, and develop policy and process to better coordinate activities and planning with such agencies and organizations.

#### Exhibit A

#### **Speed Test Guide**

Speed Tests can be influenced by a number of variables, but a few key steps will ensure you get the best results



#### Device Specs/Limitations

Smart phones, tablets and even some new laptops don't meet the minimum specs for Gig. Max speeds for some common, new devices are summarized at the bottom of this page.



#### Hardwire vs. Wifi Connection

Hardwire for the best results; note that only new Cat5e/Cat6 cables will deliver Gig, and 1G ethernet is limited to ~940 Mbps due to overhead.



#### Desktop App or Browser Selection

Results vary significantly by browser, based on how each browser handles encryption and creates throughput. Firefox often performs best. Or, remove browser dependencies altogether by using the SpeedTest.Net desktop app.



#### Antivirus & Viruses

Firewalls and anti-virus software are critical, but also create bottlenecks which slow down highspeed tests.



#### # of Connected Devices and Open Apps

An increase in the number of devices/Apps sharing the bandwidth (Wifi or wired) will decrease the speed for each individual device.



#### Server Location

Make sure you pick a speed test server in your market; servers in your market will more consistently test your ISPs network, as they don't travel across other networks.

#### **Speed Test Best Practices:**



Make sure your computer meets minimum specifications for the speed you are testing; ensure you aren't using a phone/tablet



Hardwire to a D3.1/ compatible modem or ONT using a new Ethernet cable (CATSe or CAT6)



Turn off the Wifi on your router to ensure other devices aren't using bandwidth



Restart the PC and turn off any anti-virus. Make sure additional programs aren't open

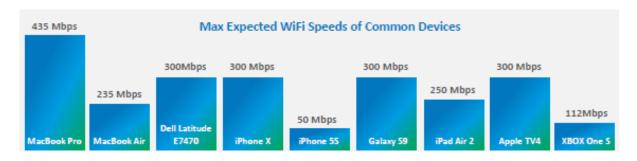


Run multiple speed tests on cox.com/speedtest using different browsers and/or the SpeedTest.Net App (download)



Always pick a speed test server in your market

Today's fastest speed tiers provide all the speed you need for all your devices, but exceed the capabilities of most wireless devices available today.



# Idaho Broadband Task Force Committee Report

# Goal 6: State Broadband Office



**CHAIR: Tara Thue, AT&T** 

**VICE CHAIR: Jessica Epley, Frontier** 

Steve DelBianco, Net Choice Cheryl Goettsche, Sparklight

Will Goodman, Idaho Education Technology Association

Will Hart, Idaho Coop Utility Association

Marian Jackson, Charter

STAFF: Jake Reynolds, Dept. of Commerce



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## EXECUTIVE SUMMARY

#### **TOPLINE COMMITTEE RECOMMENDATION**

Create the Idaho Broadband Office within the Idaho Department of Commerce, staffed by one full-time employee.

#### RECOMMENDED BROADBAND OFFICE RESPONSIBILITIES

- Make recommendations to the governor and Legislature regarding policies and initiatives that promote the development of broadband-related infrastructure in the state
- 2. Promote private sector, public sector and cooperative broadband solutions including engaging with stakeholders representing a wide variety of interests, including but not limited to local, state, federal and tribal government officials, business and other community leaders, to facilitate communications deployment and collaboration
- Encourage expedited policies for communications infrastructure construction, right of way and permitting that establishes clear and timely processes, reasonable and consistent fees and assistance for providers in deploying communications infrastructure
- 4. Support local and regional broadband planning including both intra-state and inter-state projects
- 5. Provide publicly accessible resources on communications technologies available within the state
- 6. To serve as the State's subject matter expert on communications technologies
- 7. Generate public awareness and educational materials of the value of broadband technologies and applications
- 8. Research community broadband adoption barriers, including identifying communities where broadband adoption is undesirable
- 9. Serve as state repository for broadband mapping information
- 10. Support and coordinate efforts of the Idaho Broadband Taskforce or other successive committees as may be established
- 11. Produce an annual report and present findings to the legislature, governor and stakeholders about the state of broadband in Idaho and the annual accomplishments of the Broadband Office to meet its responsibilities

#### **BACKGROUND**

The Idaho Broadband Task Force, established by Governor Brad Little by Executive Order No. 2019-07<sup>i</sup>, has been charged with advising the Governor on "policies and actions the state should take to dramatically improve the state in connectivity and service levels". As part of the work of this Task Force, the Department of Commerce established six committees to take a deeper dive into and to formulate specific recommendations related to several pertinent issues related to broadband planning and deployment. Our committee was tasked with examining and making recommendations according to the following goal, identified by Task Force staff:

#### Goal 6: State Broadband Office – Importance and Criteria

- Maximize Federal funding "point system" and "compliant evaluation criteria"
- Reduce & expedite impediments for right of way, permitting, ITD "Dig Once," etc.
- Identify Idaho "critical communities and facilities" identified in goals above
- Inform and educate

#### DISCUSSION ON RECOMMENDATION

Our committee met several times over the approximately 45 days we were given to produce recommendations. The primary question facing our committee was whether or not the State of Idaho needed a state broadband office. There was quick agreement amongst participants that the State should move forward with creating an office to manage broadband-related issues. The discussion quickly turned to how to staff this office and where the office should be located. Below is a summary list of many of the questions discussed before we ultimately settled on our recommendation.

- What is the appropriate staffing level, considering our recommended responsibilities?
- Where does this office belong?
- Could this role be filled by an existing office or agency?
- Should this office be based in the Idaho Military Division's Office of Emergency Management, under the already established Idaho Public Safety Communications Committee's (IPSCC)
   Broadband Subcommittee?

- Could this work be handled by a non-government or non-profit entity?
- Could this work be handled by an outside contractor?
- Could this role be based in the Governor's Office of Information Technology?
- Could this role be based in the Idaho Department of Transportation?

#### **ANALYSIS OF OTHER WESTERN STATES**

Looking to other states who have similar positions established in the West and past Idaho efforts to create this position, our committee evaluated several roles and responsibilities that should be undertaken by this new office. Specifically, we focused our research and consideration on the following state legislation:

• Idaho legislation (2015—not passed) creating an office, but also dealing with other issues deemed by our committee to be outside of the scope of our recommendations:



Utah Legislation (passed in 2015 and later repealed) codifying the Utah Broadband Outreach
 Center with coordination, outreach and mapping responsibilities:



 Washington Legislation (passed in 2019) creating the Washington Broadband Office, setting broadband goals, and creating a grant program. There were many items for consideration here, including recommended roles and responsibilities, some of which were outside of the scope of our recommendations:



 Oregon Legislation (passed in 2019) creating the Oregon Broadband Office, setting broadband goals, and creating a grant program. There were many items for consideration here, including recommended roles and responsibilities, some of which were outside of the scope of our recommendations:



## WHAT HAPPENS IF WE FAIL TO CREATE A STATE BROADBAND OFFICE?

When applying for Federal funding, points are awarded if the state your project is in has a current broadband plan. Further, for some grant and loan programs, projects that are included in a statewide broadband plan could receive priority status. There is a potential for providers to lose points when applying for federal funding. Without the State maintaining and updating such a state plan, this could lead to Idaho proposals automatically being discounted against other states. For example, when reviewing evaluation criteria for the United States Department of Agriculture's ReConnect Loan and Grant Program<sup>ii</sup>, the quoted section below specifically allocates points contingent on states having a current broadband plan in place:

State Broadband Activity (20 points). For projects that are in a State that has a broadband plan that has been updated within the previous five years of the date of publication of this Funding Opportunity Announcement (FOA), ten points will be awarded. An additional five points will be awarded for projects located in states that allow any utilities service provider to deliver broadband service. An additional five points will be awarded for projects located in states that commit to expediting right-of-way environmental permitting.

Applicants will be required to submit evidence from the Governor's Office that a broadband plan has been implemented and updated, that there are no restrictions on utilities providing broadband service, and that procedures are in place for expediting right-of-way and environmental requirements. If service is proposed in multiple states, then evidence must be submitted from each state to receive the appropriate points.

Without a central repository for the latest broadband mapping or data on broadband services, misperceptions about Idaho's connectivity are perpetuated. There are several conflicting reports and sources for capturing broadband coverage, and often times Idaho unfairly suffers a poor result or

ranking. A State Broadband Office can assist in educating and communicating an accurate picture of broadband coverage in Idaho.

Without the existence of a Broadband Office, there are missed opportunities to leverage and/or economize construction by companies when state-initiated road projects have open trenches and/or conduit available. Through the economies of a "dig-once" best practice and provider notification, more providers could be made aware of these projects, and the cost to build into these unserved areas would be much more feasible. A state broadband office could assist with this communication.

If you live in an area with little to no broadband service, where do you call or where do you go for resources? Without a State Broadband Office, it is difficult for the rural Idaho resident to voice their concerns. By capturing these constituent concerns, the State Broadband Office could be able to advise stakeholders, Idaho state officials, legislators and/or communicate with providers that there is demand in certain areas of the state.

Current providers often run into roadblocks when dealing with the Idaho Department of Transportation, as well as local City and County officials in order to get timely permitting for projects. Establishing a centralized State Broadband Office will allow for better collaboration on individual projects, as well as improving policies and processes to become for efficient for all projects.

#### **CONSIDERATIONS FOR FUTURE PLANNING**

While the committee did not reach a consensus on the following as recommendations, we all agreed that these could be important future considerations if there were considerable resources allocated to expand the responsibilities of the Idaho Broadband Office in the future.

The Office could consider creating a statewide database/website for a state construction
registry that could incorporate planning resources from the Idaho Department of
Transportation and local government to create notifications or publicly available data to
assist in the deployment of communications infrastructure and conduit where there are open

trenches associated with road construction projects. This effort could also incorporate consumer feedback related to demands for broadband service in some way.

- The Office could consider creating a voluntary fiber and conduit exchange database/website.
- The Office could take a more direct role in assisting providers to ease requirements and bureaucracy hurdles to use State Lands for communications towers and fiber backhaul.
- The Office may consider hiring additional employees, as expanded responsibilities dictate the need for an increased staffing in the future.

#### **COORDINATION WITH OTHER STATE ENTITIES**

As mentioned earlier in this report, our committee discussed, at length, the possibility of this new broadband office being based within the Idaho Military Division. In meeting with the representatives of that office, we learned that many of the same stakeholders involved in the Broadband Task Force are also involved with the IPSCC. It was our committee's conclusion that while there may be some overlap in stakeholders and subject matter, basing this office within the IMD could skew the focus of the Broadband Office heavily toward public safety. Likewise, if the Office were based in Education, Health or Transportation, we felt that a similar skew in focus for the Office.

It is important, however, to recognize that this Office should work closely with other state entities that share stakeholders or subject matter. While recognizing distinct duties and responsibilities of other entities but identifying areas where resources could be shared and coordinated, the Office can ensure a more efficient and effective outcome for all stakeholders involved.

<sup>&</sup>lt;sup>i</sup> Executive Order 2019-07, "Idaho Broadband Task Force" <a href="https://gov.idaho.gov/wp-content/uploads/sites/74/2019/05/eo-2019-07.pdf">https://gov.idaho.gov/wp-content/uploads/sites/74/2019/05/eo-2019-07.pdf</a>

<sup>&</sup>quot; See Item 9: https://www.usda.gov/reconnect/evaluation-criteria. United States Department of Agriculture,

<sup>&</sup>quot;ReConnect Loan and Grant Program: Evaluation Criteria"

#### **Broadband Task Force Meeting**

Wednesday, June 19th, 2019
Boise State University – Student Union Building
Jordan Ballroom - 1700 W University Dr, Boise, ID
83725

#### Video Conference:

https://boisestate.zoom.us/

Dial-In: 1 (712) 432-6110, ID 642033# Web Meeting ID: 628 967 877

Time	Topic	Lead
	T	
9:00am – 9:15am	Goals and Objectives of the Task Force - Welcome and Housekeeping	Director Kealey
9:15am – 9:50am	Introductions	Group
9:50am – 10:00am	Break	
10:00am – 11:00am	Overview of Broadband Technologies  Moderator: Dean Gordon Jones – Boise State University	Provider Discussion Panel
11:00am – 11:30am	Preliminary Service Maps and Resources at Idaho Commerce and Elsewhere	Jake Reynolds, Rylon Hofacer, Michael Mattmiller
11:30am – 12:00pm	Lunch	Group
12:00pm – 1:00pm	What have other States done for Broadband: e.g. Utah, Washington, Oregon, Pacific NW Moderator: Professor Jaap Vos – University of Idaho	State Experts on Taskforce
1:00pm – 2:00pm	What have other Cities, Counties, and Tribes done for Broadband  Moderator: Professor Jaap Vos – University of Idaho	Experiences from Task Force Members
2:00pm – 2:45pm	Company, Consumer, and Legislative Perspectives  Moderator: CIO - Randy Gaines – Idaho State University	Discussion with Company and Idaho Legislators on Task Force
2:45pm – 3:00pm	Review next Task Force Meeting Follow up and General Questions	Director Kealey & Group
3:00pm	Adjourn	



#### **Broadband Task Force Meeting**

Meeting 2 – Twin Falls, Idaho Red Lion Hotel – Forest Ballroom 1357 Blue Lakes Blvd N, Twin Falls, ID 83301 July 17, 2019

Call In Details: +1 (415) 930-5321 | Access Code: 148-542-390 Website: https://attendee.gotowebinar.com/register/1888190618959886849

Time	Topic	Lead
		1
10:00am – 10:15am	Review of Goals and Objectives - Housekeeping	Director Kealey
10:15am – 11:30am	Idaho Cities Overview	Ammon, Sandpoint, Mountain Home, McCall, Idaho Falls, Emmett
11:30am – 12:00pm	Citizen Perspectives	Association of Cities Association of Counties Port of Lewiston
12:00pm – 12:45pm	Lunch – Demonstration of "Plum Case"	General Richy - OEM
12:45pm – 2:30pm	Idaho State Programs	IRON, Libraries, ITD, K-12, First Net/Emergency Management, Hospitals, Tribes, INL, IRP
2:30pm – 3:45pm	Transmission and Right of Way Options/Permitting	Consumer Owned Electricity, Rocky Mountain, Idaho Power, Avista, ITD, PUC
3:45pm – 4:15pm	Mapping Update/Outside Service Providers	Idaho Commerce & Cable One
4:15pm –	Discussion of Preliminary Recommendations	
4:30pm	Preview of Meeting #3 Agenda	Director Kealey
4:30pm	Adjourn	

## Broadband Task Force Meeting 3 The Coeur d'Alene Resort

The Coeur d'Alene Resort 115 S 2nd St, Coeur d'Alene, ID 83814 August 28<sup>th</sup>, 2019

Call in Details: (562) 247-8321

Access Code: 332-584-935

Time	Topic	Lead
9:30am-9:40am	Review of Goals and Objectives – Welcome and Housekeeping	Director Kealey
9:40am-10:00am	Goal 7: Broadband Report	Chair: Jaap Vos Co-chair: Gordon Jones
10:00am-10:20am	Goal1: Rural Idaho (A)	Chair: Greg Lowe Co-chair: Danae Wilson
10:20am-10:40am	Goal 2: Rural Idaho (B)	Chair: Mike Kennedy Co-chair: Sen. David Nelson
10:40am-11:00am	Goal 3: Urban Idaho	Chair: Kevin England Co-chair: Michael Mattmiller
11:00am-11:10am	Break	
11:10am-11:30am	Goal 4: INL Research and Universities	Chair: Jerry Gwynn Co-chair: Randy Gaines
11:30am-11:50am	Goal 5: Broadband Mapping	Chair: Guy Cherp Co-chair: Brad Richy
11:50am-12:10pm	Goal 6: State Broadband Office	Chair: Tara Thue Co-chair: Jessica Epley
12:10pm-1:15pm	Working Lunch: Breakout Session with Different Requests & Teams	Subcommittees meeting separately during lunch
1:15pm-1:45pm	USDA and Federal Funding Opportunities	Joe Bradley - USDA
1:45pm-2:00pm	USDA Q&A	Joe Bradley - USDA
2:00pm-2:15pm	Satellite Technology Overview – RS&I Inc	Brian DeRusha Tyson Walker
	Report Back Recommendations from Breakouts:	
2:15pm-2:25pm	Goal1: Rural Idaho (A)	Chair: Greg Lowe Co-chair: Danae Wilson
2:25pm-2:35pm	Goal 2: Rural Idaho (B)	Chair: Mike Kennedy Co-chair: Sen. David Nelson
2:35pm-2:45pm	Goal 3: Urban Idaho	Chair: Kevin England Co-chair: Michael Mattmiller
2:45pm-2:55pm	Goal 4: INL Research & Universities	Chair: Jerry Gwynn Co-chair: Randy Gaines
2:55pm-3:05pm	Goal 5: Broadband Mapping	Chair: Guy Cherp Co-chair: Brad Richy
3:05pm-3:15pm	Goal 6: State Broadband Office	Chair: Tara Thue Co-chair: Jessica Epley
3:15pm-3:30pm	Follow up Assignments/ Adjourn	Director Kealey



#### **Broadband Task Force Meeting 4**

JR Williams Building
East Conference Room | First Floor
700 W. State St., Boise, ID 83702
September 25<sup>th</sup>, 2019

Call and web meeting details:

Dial: +1 (224) 501-3412 Access Code: 814-707-197

https://global.gotomeeting.com/join/814707197

Time	Topic	Lead
11:00 am – 12 noon	Welcome and Housekeeping Preliminary Discussion	Director Kealey
12 noon – 12:30 pm	Refreshments Served (Task Force Members Only)	Director Kealey
12:30 pm – 1:15 pm	Overview of Preliminary Recommendations	Director Kealey
1:15 pm – 2:00 pm	Questions, Discussion, and Next Steps	Director Kealey
2:00 pm	Adjourn	Director Kealey



Coeur d' Alene, ID
08/28/2019

## **Telecommunications Programs**

- Telecommunications Infrastructure Loan Program
- Rural Broadband Access Loan Program
- ReConnect Program
- Community Connect Grant
- Distance Learning and/or Telemedicine Grant
- \* Changes are occurring in all programs and appropriations have not been finalized nor are there application materials available.

## Telecommunications Programs – All State Investments

Since FY2010, RUS has invested approximately \$6.4 Billion in projects serving rural residents in the United States:

Program	<b>Projects Approved</b>	Funds Awarded
Telecommunications Infrastructure Program	176	\$2.9 Billion
Farm Bill Broadband Program	7	\$225.6 Million
Distance Learning and Telemedicine Program	807	\$249.7 Million
Community Connect Grant Program	91	\$144.9 Million
Broadband Initiatives Program	258	\$2.9 Billion
Grand Total	1,339	\$6.4 Billion

## Who Can Apply?

- States, local governments, or any agency, subdivision, instrumentality, or political subdivision thereof
- A territory or possession of the United States
- An Indian tribe (as defined in section 4 of the Indian Self Determination and Education Assistance Act)
- Non-profit entities
- For-profit corporations
- Limited liability companies
- Cooperative or mutual organizations

## Telecommunications Infrastructure Program – ILEC's

<ul> <li>21 loans approved: \$427.4 million</li> <li>18         <ul> <li>13 loans approved: \$161.9 million</li> <li>States (x11): NV, SD, VA, IA x 3, MN, WI, SD, MO, AZ NM, KY</li> </ul> </li> <li>019</li> </ul>
<ul> <li>13 loans approved: \$161.9 million</li> <li>States (x11): NV, SD, VA, IA x 3, MN, WI, SD, MO, AZ NM, KY</li> </ul>
n10
<ul> <li>8 loans approved: \$135.0 million</li> <li>States (x7): KY, IL x 2, TN, NM, SC, WI, IN</li> </ul>
<ul> <li>9 loans in process: \$119.8 million</li> <li>Applications are accepted year round</li> <li>RD Apply online application system</li> </ul>

## Rural Broadband Access Loan Program – AKA "Farm Bill Loan Program"

Available Funding	Program Updates
• \$27 million appropriated in FY2017	FY2017  • 2 loans approved: \$24.0 million
• \$29.9 million available in FY2018	• 1 loan approved: \$19.9 million
• \$29.9 million available in FY2019 *  * Additional Carry over funding is available from previous fiscal years  CDA 08282019)	<ul> <li>FY2019         <ul> <li>1 loan approved: \$17.7 million</li> <li>4 loans in process: \$48.6 million</li> </ul> </li> <li>There will be program changes in FY2020, see next slides TBD</li> <li>No applications can be accepted until changes are complete there is an application guide and appropriations final.         <ul> <li>Page 6</li> </ul> </li> </ul>

## Farm Bill Highlights – TBD as to final appropriations and funding criteria.

- Section 6201: Access to broadband service in rural areas —
  Expands the funding authorities to include grants, loans, loan guarantees and payment assistance; modifies some of the program priority and eligibility requirements; and increases the potential funding level for the program
  - Adds Grant Funding and Payment Assistance
  - Requires Guarantee Program
  - Modifies Required "unserved" HH percentage from 15% to 50% for loans and 90% for grants
  - Establishes New Priorities
  - Increases Authorized Funding Level from \$25 million to \$350 million
  - Establishes new "broadband buildout" standards associated with the life of the loan
  - Requires additional communication and coordination with NTIA and FCC
- Section 6202: Expansion of Middle Mile Infrastructure authorizes the agency to provide funding for stand alone middle mile projects

## Farm Bill Highlights Continued

- Section 6203: Innovative Broadband Advancement Program Authorizes the development of a new program to provide grants and loans to eligible entities demonstrating innovative broadband technologies or methods (Replaced the Gigabit Grant Program)
- Section 6204: Community Connect Grant Program –
   Codifies the Community Connect Program
- Sections 6209 and 6211: Use of Loan Proceeds for Refinancing Removes the 40% cap that was in place on the amount of project funding that can be used for refinancing and expands the agency's authority for the types of loans which can be refinanced
- Section 6214: Rural broadband integration working group Establishes a rural broadband working group across Federal agencies to identify, assess, and determine possible actions relating to barriers and opportunities for broadband deployment in rural areas

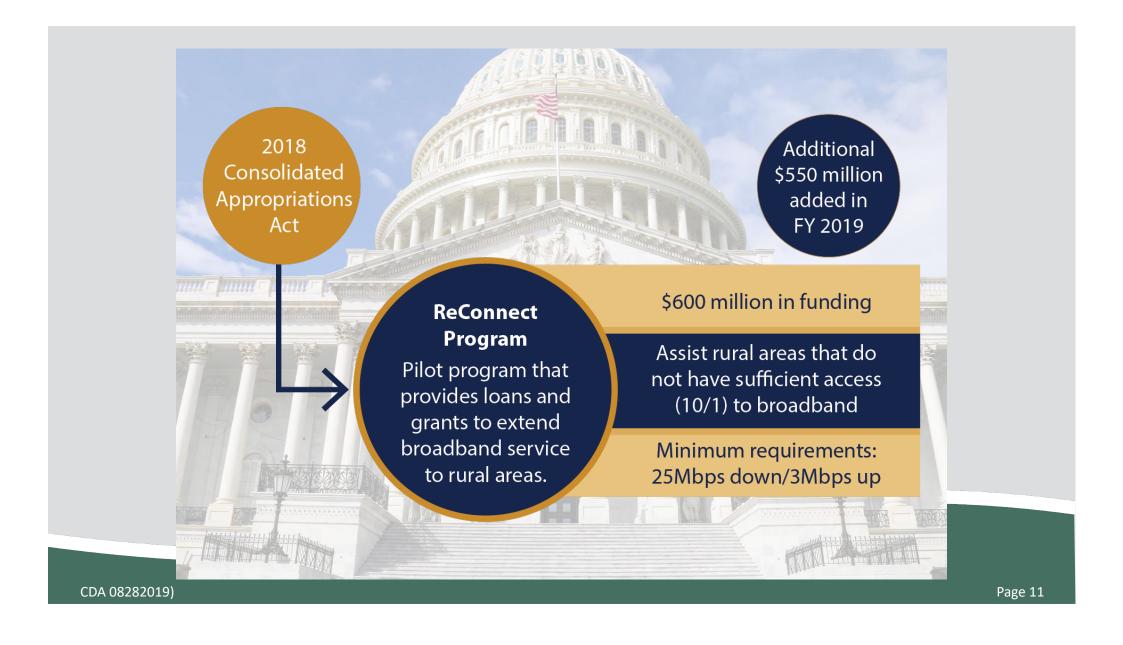
## Farm Bill Highlight Continued

- Section 6207: Public Notice, Assessments and Reporting Requirements
  - Expands the Searchable Database and Public Notice Filing/Existing Service Provider Response Process for "Retail Broadband" projects provided assistance through a loan, grant or loan guarantee program administered by the USDA
    - For Telecom, this expands this process across the Community Connect and the Infrastructure Loan Program
    - Public Notice Filing PNF and Public Notice Response PNR not required when the project is within an area where the entity receives FCC federal universal support
  - Requires USDA to confer with NTIA and the FCC when determining the areas that are "unserved
  - Requires awardees of funding for "Retail Broadband" projects to submit an annual report for 3 years after completion of the project regarding the use of the assistance and progress towards fulfilling the objectives for which the funding was provided

## SUTA - For All Telecommunications Loan Programs – Did You Know?

Modified Loan Terms for Serving a Substantially Underserved Trust Area (SUTA) include:

- At the discretion of Administrator, RUS can modify certain loan terms or application requirements, which may include:
  - Interest rates as low as 2%, extended amortization period, and/or priority processing
  - Loan interest rates as low as 2 percent;
  - Waiver of certain documentation requirements regarding non-duplication of service;
  - Waiver of matching funds or credit support requirements for loans;
  - Extension of the time period in which loans are repaid; and
  - Providing the highest priority for funding to eligible projects that will serve trust areas.
  - \*\*\* Please see final and individual program regulations for details and specifics.



Application Intake System Available: April, 23, 2019







Buildout Speed

25/3 Mbps minimum

25/3 Mbps minimum, incentive for higher speeds

25/3 Mbps minimum, incentive for higher speeds

Terms

Max award: \$50 million 2% Interest Rate Max award: \$50 million 50/50 Loan/Grant UST Rate Max award: \$25 million 25% match

Application Review

Open (non-competitive)

Competitive Scoring

Competitive Scoring

Round 1 Federal Funds

\$200 million

\$100 million grant + \$100 million loan

\$200 million

**Application Deadlines** 

July 12, 2019

June 21, 2019

May 31, 2019

### ReConnect Application FY-2018 – 600 Million

- All program applications for each funding type: Grant, Grant/Loans and Loans are currently being:
  - Evaluated for technical and financial requirements.
  - Competitively scored
  - Reviewed against other requirements as listed in the regulations
  - Field validation of service areas
  - TBD as to final competitive determinations and any awards date.

\* FY2019 funding (550 million) will have some changes as to application and qualifying criteria TBD.....

## ReConnect Application Eligibility Factors – FY-2018

- Unqualified Audited Financial Statement
- Fully Complete Application
- Timely Buildout Completion
- Financial Feasibility and Sustainability
- Technical Feasibility
- Service Areas Identified
- Scoring Elements
- Fully Funded
- \* FY2019 funds will have some changes TBD.....

## ReConnect Applications **FY-2018**

- Received 78 applications requesting more than \$522 million in grant only funding (200 million available) in the first round, closed May 31st.
- Received 53 applications requesting \$635 million in loan-grant combination funding (200 million available) in the first round, closed June 21.
- Received 15 applications requesting more than \$258 million in loan only funding (200 million available) in the first round, closed July 12<sup>th</sup>.



# **Community Connect Program**

Available Funding	Program Updates
* \$34.5 million available in FY2017  * \$30.0 million available in FY2018  * \$33.0 million available in FY2019  * Carryover funding is sometimes available from previous fiscal years  General provisions as of the latest FOA:  Grant funds for Broadband Service deployment  Population of 20,000 or less  Amounts from \$100,000 to \$3 million  Service Area must be entirely unserved  Minimum Broadband Service is defined as 10 Mbps (download) and 1  Mbps (upload)  Minimum Broadband Grant Speed is defined as 25 Mbps (download) and 3 Mbps (upload)  15% Matching Requirement  Opens for a short period of time, typically during the 1st calendar quarter for 45-60 days.	FY2017  48 Applications processed: \$90.8 million 16 grants approved: \$35.3 million States (x11): AL, GA*, ID, ME, MN, NC, OK, TN, VA, WA, WY  FY2018  124 Applications processed: \$225.6 million 14 grants approved: \$30.0 million States (x9): KY*, MN, NC, ND, OK, NC, TN, VA*, UT HQ State, but grant benefited additional state(s)  FY2019  62 Applications in-process*: \$100.1 million Applications received by April 15, 2019 TBD grants approved: \$TBD million, still processing. Program regulations will change in 2020, TBD

# Distance Learning and Telemedicine (DLT) Program

Available Funding	Program Updates
<ul> <li>\$29.0 million available in FY2018</li> <li>\$20.0 million additional available in FY2018 in rural areas to help address the opioid epidemic in rural America</li> <li>\$37.9 million available for Traditional DLT</li> <li>\$26.1 million available for Opioid DLT FY2019 in rural areas to help address the opioid epidemic in rural America</li> <li>Grants fund equipment needed to provide Distance Learning and Telemedicine services</li> <li>15% Matching Requirement</li> <li>Minimum Grant Amount: \$50,000</li> <li>Only grants are available-no loans or combo loan/grants</li> <li>Broadband transmission facilities will be considered eligible for grant funding as they are an integral part of providing distance learning and telemedicine services. See guide for details.</li> </ul>	• 225 applications received for \$68.4 million • 132 applications approved for \$40.8 million:  DL TM Overall  67 awards 65 Awards 132 awards 32 States 39 states 45 states & Territories represented \$22.7 million \$18.1 million \$40.8 million  STEM & Opioid Special Consideration Point Projects 63 Opioid 51 STEM 18 None 132 awards \$17.9 million \$18.6 million \$4.4 million Tot: \$40.8 million  FY2019  • Opioid DLT FY2019 — 15 Submissions received - April 15, 2019 • 12 grants approved for \$2.75 million • States (x10): AL, CA, LA, MI x 2, MT, NV, OH x 2, PA, UT, VT • Traditional DLT FY2019 — Submissions received - May 15, 2019 • 166 Applications received & being processed • Opens for a short period of time, typically during the 1st calendar quarter for 45-60 days.
CDA 08282019)	Page 18

## Recommendations and Suggestions (as allowed per program):

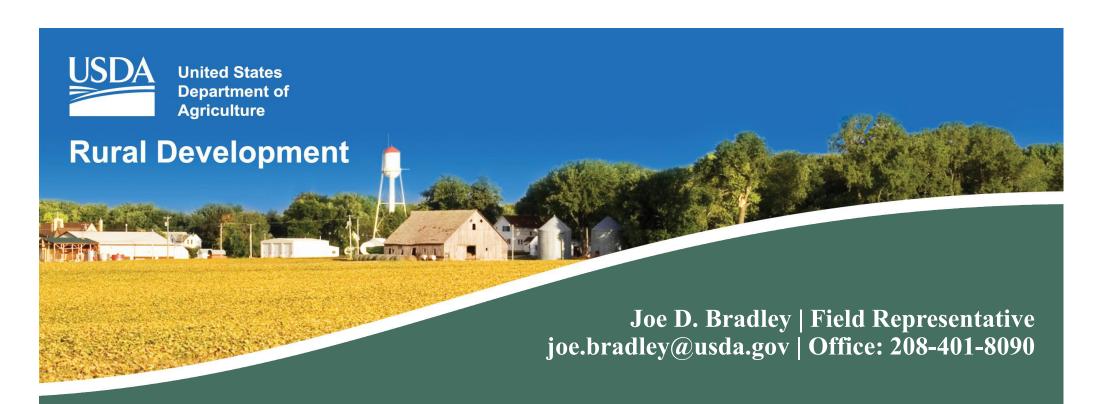
- Review existing material knowing that there will be changes but, it will speed up your understanding of the new program when it is available.
- Identify possible consortium members and understand each others strengths, weaknesses and organizational goals to insure that all elements required in the application are addressed clearly and fully.
- Identify financial support and cost sharing early for; application development, construction, maintenance and any match required from parties such as from; State funds, foundations, internal general funds etc.....
- For any consortium, a clear and legal agreement of the rolls and responsibility's of all, that also designates a fiscal agent, which must be be defined and be unequivocal.

CDA 08282019) Page 19

## Recommendations and Suggestions (as allowed per program):

- Contact the Field Representative early and often. We can't review your specific competitive application but, you can ask clarifying questions on content and common mistakes to avoid.
- Loan applications can/should/must be reviewed by the Field Representative prior to submitting them to insure completeness as well as to include ancillary material.
- Develop an internal review team that double checks application material for completeness and that the application material is consistent across all sections.
- Sign up for notifications and program announcements at:
  - https://public.govdelivery.com/accounts/USDARD/subscriber/new

CDA 08282019) Page 20



Rural Development | Telecommunications Program Rural Utilities Service | U.S. Department of Agriculture

USDA is an equal opportunity provider, employer and lender.

CDA 08282019)

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#### **Governor Brad Little**

State Capitol :: Boise, Idaho 83720 (208) 334-2100 :: gov.idaho.gov

December 2, 2019

Secretary Sonny Perdue U.S. Department of Agriculture 1400 Independence Ave., S.W. Washington, D.C. 20250

Dear Secretary Perdue,

The State of Idaho is committed to improving broadband connectivity and infrastructure in communities throughout Idaho that are unserved or underserved. Providing sufficient connectivity for all Idahoans is a priority for me, and it is necessary for the growth of our state and the benefit of our citizens.

In 2017, the Idaho Rural Partnership Committee was responsible for the state's "Broadband Model." After I took office as Idaho's Governor earlier this year, I issued an executive order directing the Idaho Department of Commerce to form a task force and update our state's Broadband Plan. Over the past six months, the Idaho Broadband Task Force has been evaluating new policy, financial, and legislative goals to improve broadband connectivity and speeds. I have reviewed the task force's recommendations and approved our plan, which can be viewed at commerce idaho.gov/broadbandplan2019.

In accordance with the evaluation criteria for USDA Reconnect Funds, my office confirms the following;

- Idaho has adopted and updated our Broadband Plan as of November 22, 2019
- The State of Idaho does not restrict any utilities from providing broadband service
- All Idaho agencies under the purview of my office, specifically the Idaho Transportation Department, Idaho Department of Environmental Quality and State Historic Preservation Office, are committed to expediting right-of-way environmental permitting for broadband projects.

I respectfully ask that you please confirm that Idaho receives maximum points when the USDA evaluates broadband projects in our state, per the USDA evaluation criteria. If you have specific questions regarding broadband in Idaho, please reach out to the Idaho Department of Commerce Director Tom Kealey. He can be reached at 208-334-2470 and tom.kealey@commerce.idaho.gov.

Thank you for your consideration.

Sincerely,

Brad Little Governor of Idaho

Cc: Layne Bangerter, State Director, USDA
Chad Rupe, Administrator, USDA
Chad Parker, Assistant Administrator, USDA
Tom Kealey, Director of Commerce, State of Idaho

From: Chris St. Germaine
To: COM Broadband

Cc: <u>Eric Forsch; Tom Kealey; ccrabtree@senate.idaho.gov</u>

Subject: Comments Broadband

**Date:** Monday, June 7, 2021 2:49:55 PM

#### OK a quick review

Are we using 2010 census blocks or 2020 census blocks?

Do plans need to be stamped engineered documents?

Can engineering be part of the application costs?

We really don't know which census blocks are less than 50% covered because mapping criteria is a block is covered if 1 premise is served in it. Does the state have a mechanism to identify eligible/ineligible blocks ("Most in Need")?

Does the project have to serve 100% of the proposed funded service area?

I see prioritization based on access but not rurality. Are urban and rural proposed service areas weighted equally?

Instead of separating by public safety; household; DLT why not middle mile & last mile?

Hope this helps, C

Christina St Germaine

Director

#### **Clearwater County Economic Development**

PO Box 1826 217 First Street, Orofino, ID 83544 O 208-476-9829 M 208-827-0845



June 9, 2020

TO: Idaho Broadband Advisory Board

## Greetings,

With regard to broadband, we are seeing an unprecedented demand for high quality, affordable, reliable internet, especially in rural areas. As you are keenly aware, the gaps in service have an enormous impact on local folks whether it comes to healthcare access, educational access or impacts on local businesses. Please consider the following as you review your 2021 broadband grant metrics and implementation:

- 1. Create options that allow for more local control. Incumbents have done the bare minimum to meet baseline standards, but haven't accounted for visitor populations or rapid growth. Recreation tourism regions suffer due to metrics being mostly based on permanent population rather than population plus visitors.
- 2. We need to be able to build infrastructure that removes the barriers many of the incumbents have put in place for expanding infrastructure to a future proof standard. As you are aware, not all communities are created equal or are at the same place in their broadband journey, which makes it vital for rural Idahoans to be able to explore their opportunities for this critical infrastructure.
- 3. Allow overbuilding where appropriate to create meaningful competition. Between RDOF lottery implementation and oversubscription issues, miniature monopolies are being created, which lowers what the bar for the market and lowers the result for the end user.

4. Allow for funding resources that will allow communities to determine their broadband future, rather than leaving most level of service outcomes to existing providers. Each region of Idaho should have the ability to perform an unbiased feasibility analysis to determine their options and troubleshoot their challenges in a proactive manner.

We are grateful for the work in our region being done by Ziply (formerly Frontier) and Sparklight (formerly CableOne), as well as the thoughtful processes explored by your Broadband Task Force; however we have learned business bottom lines don't always align with the real needs of the community. The incumbents have understandably built their infrastructure portfolios in our region to the base population standard. When 20,000 visitors arrive on any given weekend to McCall, Donnelly, Cascade, Yellowpine or New Meadows, broadband access plummets to accommodate visitors, leaving locals without critical access. This is not only unfair, it is a major economic and community wellness headwind. These baseline standards should not apply to resort communities, and we would like to see this reflected in statewide funding opportunities. If incumbents are willing to step up and provide more and better access to low density rural Idahoans, we would welcome their investment. We have seen no indication that they will do this on their own. We would encourage the state to create a platform that encourages competition, inclusiveness and encourages communities to define their broadband future.

Thank you for your time and consideration.

Andrew Mentzer, on behalf of the West Central Mountains EDC board of directors

From: Margie Todd <ridgeriverrealty@gmail.com>

Sent: Wednesday, June 9, 2021 12:13 PM

To: COM Broadband <br/> <br/> commerce.idaho.gov>

Subject: Broadband

As a realtor in this high demand market it is obvious that the rural areas are severely deficient in high speed broadband capabilities.

Many of our buyers have home based businesses to bring to Idaho and/or families needing high speed internet for educational purposes.

The Demand is Here !!

For my buyers, and hopeful future citizens of Idaho... I would not want this precious service opportunity to be chewed up by agencies versus private users who need the high speed capabilities. ONLY if the high speed can be guaranteed at an affordable cost [versus added costs to private uses imposed to support agencies who then sell back the service to private users]

Obviously there are a lot of moving parts in these scenarios.

But protecting the future of high speed broadband for private use so we can bring in more private commerce and home based business and the educational advantage for rural Idaho is Exceptionally Important to our changing economies.

Without high speed internet at an affordable rate we are not able to compete in rural areas.

Thank You

#### **Margie Todd**

Designated Broker GRI, REALTOR ® Ridge River Realty (208) 818-4035



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Northwest Montana

PO Box 9 Orofino, Idaho 83544 (208) 818-4035 **From:** Norris Krueger < norris.krueger@gmail.com>

Sent: Wednesday, June 9, 2021 1:41 PM

To: COM Broadband <a href="mailto:commerce.idaho.gov">commerce.idaho.gov</a>

Subject: Hi, Eric!

The combination of raising the cap and letting state agencies muscle in? You don't need to be an economist to see the potential for perverse incentives. People still remember how the state rigged the game last time as much by arrogance than cronyism. If a big contract/grant goes to a state entity, will anyone believe that it was on the up and up? (Even if it was?) So two thoughts:

1) have two tracks, one of which is for small grants (limiting how much could be absorbed by a big grant)

and

2) offer a coaching session for those smaller (and newer!) potential grantees! You're likely doing that anyway as the level of grant-writing expertise here is painfully limited. You have a great one in Karen A and I'm happy to help and find you other grant-writing gurus. You could ALSO run this through Diane B and the IWBC because they already have their Idaho Rural Growth Initiative and broadband needs to be deeply connected. (Of course, IWBC is already likely to be an energetic bidder themselves.)

Most of all, Eric, thanks for asking!

**Norris** 

"How can I help you to grow entrepreneurs?"

Norris Krueger, Ph.D.

208.440.3747

Want to know what I'm up to? My last 12 months!

 From:
 Norris Krueger

 To:
 Eric Forsch

 Cc:
 Andrea Vlassis-Zahn

Subject: Re: Hi, Eric!

**Date:** Wednesday, June 9, 2021 2:00:37 PM

Attachments: GoDaddy digital micro.pdf

my pleasure - I forgot to add this doc. Go Daddy has been tracking the ventures they've worked with and one result is the economic power of newly-enabled (digitally) firms. Yes, jobs aren't a great metric but whoa! Powerful findings. Even getting solopreneurs into digital enterprise really matters!

Definitely you need to chat up Go Daddy's Venture Forward <a href="https://www.godaddy.com/ventureforward/">https://www.godaddy.com/ventureforward/</a>

My one conversation with them was also interesting.

- (1) the % of US businesses with an active website is frighteningly low (depending on definition, barely 50%)
- (2) being online with great bandwidth doesn't help unless the ventures grok e-commerce/digital enterprise. You've got people in Idaho like Ventive who are damned good at this. Maybe fund a coaching effort for those (especially in rural Idaho) to take optimal advantage of this new bandwidth? (Big companies have their issues too maybe get Micron & Simplot to fund it?)

Here's one precedent: My friends in Macedonia found maybe 40% had a website and maybe half understood e-commerce all while having 2 of Europe's most successful e-commerce firms. You can kinda guess what they're working on now!

Jessi at Cheeky Brands is another recruit for this (bandwidth to Inc.500!)

On Wed, Jun 9, 2021 at 1:42 PM Eric Forsch < <u>Eric.Forsch@commerce.idaho.gov</u>> wrote:

Norris, thank you so much for your comments! They are greatly appreciated.

### Eric Forsch | Broadband Development Manager

Idaho Commerce

700 W State Street, Boise, Idaho 83702

Office: 208.287.3153

Cell: 208.914.1907

eric.forsch@commerce.idaho.gov

## OVERVIEW: A NEW MEASURE OF DIGITAL PARTICIPATION AND ITS IMPACT ON ECONOMIC OPPORTUNITY

K. Mossberger, Arizona State University, C. J. Tolbert and S. LaCombe, University of Iowa

#### **Key Findings and Summary**

What is "Venture Forward"? GoDaddy and a team of academic researchers collaborated to explore whether ventures (domain name websites and their redirects) affect economic outcomes for communities. The company shared its deidentified data on ventures with the researchers and is making that data available now for use by policymakers, local governments, nonprofits, other researchers, and the public.

This dataset provides a new measure of digital activity at the grassroots that has been largely hidden from view, limiting our understanding of technology's impact on communities. With data from 20 million ventures collected from May 2018 to May 2019, new research summarized here demonstrates that the density of this online activity in a community - this digital participation – creates benefits for local prosperity and economic opportunity.

#### **Inequality, Technology and Community Development**

Concerns about places and people left behind, and a shrinking middle class, are increasingly part of national debates. Inequality is rising across places in the U.S. and is a result of changes in the economy that developed over the past several decades and preceded the 2008 recession. Technological change has increased the return to education and human capital, concentrating activity along the coasts and in a few other metropolitan areas that attract an outsize proportion of technology investment. At the same time, many cities and towns as well as rural areas have lagged in economic growth and incomes.

Are there other paths offered by information technology? Are there ways to encourage local development, including the growth of new business activity in many different types of communities – whether large or small, urban or rural? Websites may provide such a platform for more inclusive economic activity that can occur in a variety of communities. Because they entail a level of creativity and skill, they may also reflect a form of human capital that builds local capacity for growth and opportunity.

#### **Digital Community Participation**

The ability of individuals to participate in society online requires both internet access and skill, and can be measured by online activities (Mossberger, Tolbert and McNeal 2008). Public policy assumes that internet use has spillover benefits for communities as well as for individuals (Federal Communications Commission 2010).

Yet, we have lacked the data to understand how people employ technology within communities. Government statistics have traditionally tracked the presence of broadband infrastructure, or more recently, the percentage of people who have broadband subscriptions. This tells us little about participation online at the local level. This new dataset provides a view of how technology is being **used** in communities. It captures the digital activity of micro-businesses and startups that are too small or too new to be counted by the Census, and other websites such as nonprofit ventures.

Data on domain name websites, presented here, are measures of technology use in communities, or digital community participation. They capture how broadband access, adoption and skills are translated into online activity at the community level.

#### **Defining Ventures**

The data used for this analysis are drawn from 20 million ventures in the United States from May 2018 to May 2019. A venture is the term used by GoDaddy to describe discrete domain name websites that are actively being used. Ventures include services attached to websites, (such as email, payments, and social media) and they vary in terms of these optional services. Ventures may be businesses, nonprofits, causes or ideas that owners put online.

This report uses the number of domain name websites per county or zip code divided by the population to create a density measure – ventures per 100 people. County-level and zip code level comparisons are often used for economic data reported by the Census.

#### **Mapping Ventures: Diversity Beyond Tech Hubs**

The maps below show the density of ventures by the approximately 3,000 counties and 30,000 zip codes in the United States. In Figure 1, counties with a higher density of ventures, in darker shades of blue, are visible across much of the nation's interior as well as along the coasts. The heavy presence of ventures in parts of the West, Texas, mid-South, and Florida includes rural areas. The zip code map (Figure 2) reveals similar patterns, but for smaller geographies, and with somewhat more variation obscured by large counties in the west. Ventures are diffused around the country, with concentrations evident in some rural counties and in all types of cities and towns. Ventures serve diverse communities and are not confined to areas more traditionally associated with the digital economy, such as tech hubs.

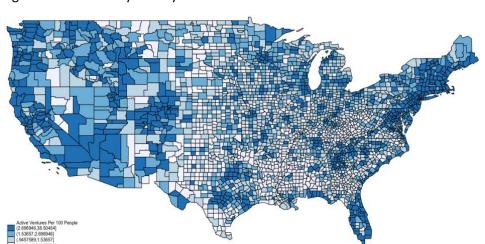


Figure 1. Ventures by County



Figure 2. Ventures by Zip Code

#### **Measuring Venture Activity**

In addition to measuring the density of ventures, we differentiate their level of activity by how busy the venture is, how networked it is across the internet, and how built-out it is in terms of the services attached to it.

Ventures cluster into four groups, based on this activity. The majority -2/3 of ventures - are described by the first two categories, with low to moderate levels of activity. In the analysis that follows, we often group together clusters 3 and 4, which represent the 1/3 of ventures that have the most activity. The geographic distribution of the clusters is similar to the geography for all ventures shown in the maps above.

#### **Comparing Ventures to Tech Firms and Small Business**

To what extent are ventures describing something new? We compared the venture density data to IT employment, broadband subscriptions, and small businesses. There is a low correlation between active ventures (which represent all 4 clusters) and IT employment or broadband subscriptions in a county or zip code. These are quite different than traditional measures of the digital economy. While broadband enables the creation and use of websites, ventures measure participation online beyond broadband access and adoption.

There is a somewhat higher (moderate) correlation between small businesses and ventures, as would be expected, since many small businesses have websites. The correlations are still moderate whether small businesses are defined as having 100 employees or less, or 10 employees or less. The relationship to small business is moderate for more active ventures (clusters 3 and 4) as well as for all ventures. Despite some overlap, the measures here capture something other than the small businesses counted by the Census.

The map below (Figure 3) shows the ratio of ventures to small businesses and demonstrates that there are differences in the concentration of ventures and small businesses (with 100 or fewer employees). Areas shaded in blue have more ventures, while those in red have higher concentrations of small firms. Communities and regions with higher ratios of websites don't look like the traditional small business economy – they are more digitally enabled.

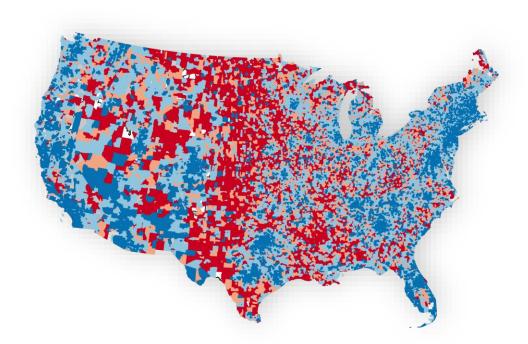


Figure 3. Ratio of Ventures to Small Businesses (more ventures in blue)

#### **Ventures and Community Outcomes**

We ask whether the density of ventures in a community (county or zip code) is related to: 1) economic prosperity; 2) change in prosperity/recovery from the recession; and 3) change in median income.

The relationships we investigate go beyond correlation and suggest that ventures are a cause of these outcomes.

- We use multivariate regression to control for other factors, including broadband subscriptions, demographic characteristics of the county or zip code, and occupations (including but not limited to IT).
- We use two-stage models that further distinguish the effects of ventures from small businesses, broadband and affluence in the community.
- Incorporating change in prosperity from two time periods (2007-2011 and 2012-2016) provides a further measure of change
- We examine change in median income from 2016-2017 and 2016-2018. This addresses whether it is only places already doing better in 2016 that are likely to have better outcomes.

The measure of prosperity that we use for comparing across communities and over time is a modification of the Distressed Communities Index constructed by the Economic Innovation Group (EIG).<sup>1</sup>

The seven indicators that comprise the index are educational attainment, housing vacancy, population not in the workforce, poverty rate, median household income, change in the number of jobs, and change in business establishments. The EIG includes a measure of recovery from the recession that compares local performance on the seven metrics in 2007-2011 to 2012-2016. These represent outcomes across places and over time, for businesses and residents, and for the health of the local economy overall.

#### **Findings**

- The density of ventures predicts higher scores on the prosperity index, for counties and zip codes. The relationships are statistically significant, controlling for other factors.
- Ventures matter for prosperity, and highly active ventures (clusters 3 and 4) matter even more. Adding two highly active ventures in a county increases the prosperity score by nearly 3 percentage points. This is a substantively large effect in a local economy given a small change.
- Using two-stage causal models, we apply a stronger test, stripping out the factors that might
  influence the formation of ventures. Even so, ventures not only still predict community
  prosperity, but the effects are even larger. Adding 6 ventures increases prosperity scores by 8
  percentage points on average. This is for all ventures, rather than only highly active ones.
- Additional analysis shows that counties with lower rates of broadband adoption (likely more rural and poor) experience the biggest boost in economic prosperity with increased presence of ventures. These are the places with the most to gain.
- Ventures are a factor predicting change in prosperity and contributing to the recovery from the recession. Highly active ventures (clusters 3 and 4) contribute even more to changes in prosperity and to recovery.
- Places with more ventures (with at least 2.5 ventures on average) experienced a greater increase in prosperity between 2007 and 2016, and recovered more fully from the recession.
- Ventures are also related to a higher rate of change in median income from 2016 to 2017, and from 2016 to 2018. For each highly active venture (clusters 3 and 4), median household income in a county rises by an average of \$331. This compares with an average rate of change of \$1700 for all counties, so the \$331 is a 19 percentage-point difference. For 2016-2018, each highly active venture is associated with a \$408 increase.

To summarize, ventures are significant predictors of community prosperity, controlling for other influences on local economies. This is true whether we examine change over time, two-stage causal

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<sup>&</sup>lt;sup>1</sup> They classify communities along a continuum ranging from "distressed" to "prosperous." While we use the same measures (discussed above), we are more interested in what contributes to prosperity than distress, and so we have inverted the index. The distress scores presented by EIG range from zero to 100, with the average score for zip codes at 50. Our prosperity measure is 100 minus the distress score calculated by EIG.

models, or relationships for zip codes or counties. The analysis in this report suggests that ventures are, in fact, one of the causes contributing to community prosperity and economic opportunity today.

#### From Digital Participation to Inclusive Growth

Ventures supply a missing element in our knowledge of communities, for policy decisions as well as research. Current government data fails to fully capture the evolution of the economy, including microbusinesses and fledgling startups online, and the added value of having a digital presence for other small businesses, nonprofits or even larger establishments. Ventures offer a new measure of online participation in communities, beyond broadband connectivity, IT employment and traditional measures of business activity. Mapping shows their distribution differs significantly from tech hubs or even places where small businesses are concentrated – they are the footprint of a more digitally-enabled economy that has previously been difficult to track.

Drawing on the analysis of this data, we have new evidence that information technology use fosters economic opportunity for individuals and their communities. Venture density is a measure of use and digital participation in communities. In fact, it is a better measure of use and skill in a community than government data on broadband adoption. Individuals may gain when they develop a venture, but the results show there is a spillover effect, where places with more ventures and more highly active ventures experience greater prosperity.

Ventures make a difference in communities in the nation's heartland as well as along the coasts, in rural communities as well as tech hubs. In fact, lower-income and poorer communities may have the most to gain. This suggests that inclusive growth and development is possible in the digitally enabled economy, and that supporting online participation for businesses and residents is one strategy for promoting economic opportunity and thriving communities.

**From:** Ron Williams < ron@williamsbradbury.com>

Sent: Wednesday, June 9, 2021 1:16 PM

**To:** Vander Woude, John <JVanderWoude@house.idaho.gov>; Blanksma, Megan

<MBlanksma@house.idaho.gov>; Ehardt, Barbara <BEhardt@house.idaho.gov>; Senator Doug Ricks <dricks@senate.idaho.gov>; ccrabtree@senate.idaho.gov; DNelson@senate.idaho.gov; Tom Kealey <Tom.Kealey@commerce.idaho.gov>; Eric Forsch

<Eric.Forsch@commerce.idaho.gov>; Margie Watson <margiew@soobrand.com>; mitch@watkinsdist.com

**Cc:** Ron Williams < ron@williamsbradbury.com>

Subject: ICBA Comments - 2021 CARES Act Broadband Grant Guidelines

June 9, 2021

Chairman John Vander Woude and Members Idaho Broadband Advisory Board

Director Tom Kealey and Eric Forsch Idaho Department of Commerce

The Idaho Cable Broadband Association (ICBA) and its member companies support the Committee's efforts to disburse the remaining \$10 Million in CARES act funds as quickly as possible, to meet the December 31, 2021 investment deadline. The ICBA provides brief comments below to help facilitate that quick disbursement, while also maximizing the public benefit from the expenditure of these limited funds.

#### 1. Expand the Use of Funds Beyond Just Connecting Households.

At the Broadband Advisory Board meeting on Monday January 7<sup>th</sup>, the Board wisely chose to expand grant eligibility to include grant applications beyond just households. This opens the door for grants to extend 'middle mile' plant from a community with broadband to outlying unserved homes and communities.

Prior CAREs Act expenditures amounted to approximately \$20,000 per resident to connect unserved Idahoans to the Internet, or approximately \$60,000 per household (assuming 3 per household.) In comparison, cable broadband providers spend approximately \$30,000 per mile to extend overhead broadband plant, and \$55,000 for underground plant. \$600,000 spent to connect approximately ten unserved homes could alternatively be spent to extend overhead broadband plant an additional 20 miles into one or more unserved rural communities. Using CAREs Act funds to extend middle mile plant would then allow ISPs to spend their own capital to extend broadband plant from the middle mile facilities to the unserved homes.

Broadband grants to the Idaho Transportation Department (ITD), highway districts, cities and counties for "open trench" has the added benefit of non-discrimination among broadband providers, as well as cost sharing/matching. In this scenario, government opens and closes trenches along public rights of way, with an invitation to 'any-and-all' to install broadband facilities in the open trench, at their own expense.

By investing some CAREs Act funds in middle mile projects and government assisted trenching, it is the ICBA's expectation that more unserved Idahoans would have access to Broadband than if the funds were only spent on direct household connections.

### 2. Expand the Pool of Eligible Applicants to Include For-Profit ISPs.

The prior CAREs Act grant program restricted the pool of Eligible Applicants for grants to "local governments, tribes and state agencies." That restriction is carried over into this 2021 grant program, along with the companion restriction that the Applicant itself could not provide the broadband service, but instead must contract with ISPs to provide the retail broadband service. This two-step process produced mixed results in 2020.

House Bill 127 states that one of the purposes of the Idaho broadband fund is "to promote equal access in economic development, public safety, telehealth and education." See Idaho Code § 67-4760. Expanding the pool of Eligible Applicants for direct grant applications to include ISPs would provide that "equal access" to grant funds as envisioned by H 127. It could also compress the time between grant and construction by eliminating some duplicative local government grant/RFP processes, allowing some ISPs to 'get to work' sooner, rather than after the second RFP process.

Finally, allowing ISPs to directly apply and compete for grants would eliminate the conflict that can exist between an ISP and an Idaho municipality or state-chartered taxing district, such as a port district, that intends to construct its own broadband system with grant funds and then lease broadband capacity back to ISPs, rather than allowing ISP to build their own backbone system. While it may be appropriate in some situations for government to be the broadband landlord and ISPs the broadband tenant, ISPs should not be disadvantaged in or foreclosed from being able to build their own broadband houses.

#### 3. Prohibit Grant Funding to Overbuild an Area that has Broadband.

None of the \$10 million should be available to fund projects that provide broadband to unserved areas, including areas where expansion is planned and/or under construction and will be completed within the next two construction seasons (2021 and 2022).

The Guidelines currently provide that grants can go to projects that "do[] not significantly overbuild existing broadband service." There is no definition of "significantly," and the 2020 experience of some ISPs is that there was, in fact, significant overbuilding. This suggest criteria [to not "significantly overbuild"] should instead be an <u>absolute prohibition</u>. Otherwise, money gets wasted where it could otherwise be used to provide broadband to an unserved area, while private investment dollars have to compete with tax infused broadband systems.

#### 4. Incentivize Matching.

Favorably scoring a match offered by a grant applicant could result in some multiple of the original \$10 Million of investment being made and a lowering of the per/person cost. From the ICBA's perspective, matching would be well received by the ISP community.

The Guidelines simply states that matching is not required and that "applicants are encouraged to include any match in their application." The Guidelines should go further to explain how matching, or different types and levels of matching, can boost the scoring of an applicant's grant proposal.

THANK YOU for this opportunity to provide these comments.

### Ron Williams

ICBA Executive Director c/o Williams Bradbury P.C. ron@williamsbradbury.com

208-344-6633



Idaho Broadband Advisory Board c/o Chairman Vander Woude 700 W State Street Boise, ID 83702

Re: Idaho Broadband Fund: Cares Act Broadband Grant Guidelines

#### Dear Board Members,

Thank you for the opportunity to comment on the Cares Act Broadband Grant Guidelines. EntryPoint Networks is a private sector company providing network management software and broadband consulting. We are currently working with more than 25 cities across 12 states, including 5 projects in Idaho. Our focus on transformative innovation has a primary objective toward technologies which solve the digital divide, lower the cost of access, and create competition at the service provider layer. This strategy has yielded meaningful real-world results. Our inaugural project was named 'the best network in America' by Fast Company Magazine in October 2019 (1) and found to be the 'lowest cost of fiber-optic broadband in the entire world' in the Open Technology Institute's 2020 Cost of Connectivity report (2).

Idaho's persistent broadband gaps prove that private-sector investment alone will not meet our need for ubiquitous, reliable, and affordable service. For many Idaho communities, there is insufficient return on investment for private capital, creating a need for public support. Lack of competition is also a problem for many Idaho communities as return-on-investment challenges deter new investors from competing against existing monopolies and duopolies. For these reasons, we applaud the allocation of state funds for public broadband investment, and the creation of the Idaho Broadband Advisory Board to strategically oversee the use of these funds to address critical needs.

Our expertise gained through experiences working with both public and private entities in a variety of regulatory and economic markets indicates that the board must be very thoughtful and deliberate on the way funds are allocated to avoid inhibiting desired outcomes.

We applaud the Advisory Boards decision to remove the language in Section 2.A.iv of the guidelines requiring the resulting infrastructure to be 'owned by for-profit companies', effectively creating a direct passthrough for these public funds to unregulated private for-profit companies. This requirement combined with the provisions limiting projects to areas that are either unserved or underserved would have resulted in public money improperly funding private for-profit monopolies without any regulatory oversight or guaranteed outcome. These conditions would exacerbate the investment and competition challenges the State is trying to overcome, including publicly funded private monopolies, lack of competition, lobbying which protects monopolies, and lack of investment in publicly owned and controlled infrastructure. Additionally, the language previously in Section 2.A.iv worked directly against the objectives articulated by Senator Doug Ricks when he stated: "These funds should be spent on open infrastructure."

The federal Cares Act criteria state that 'the Fund is to be used to make payments for specified uses to States and certain local governments' not to private for-profit companies. Moving public money to private companies has been recognized and corrected in the American Recovery Plan Act which allows funds to be used 'to make necessary

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investments in... broadband infrastructure' with the provision that the funds may only be transferred to a 'private nonprofit organization or a special-purpose unit of State or local government.' We strongly recommend to the Board that Idaho follow suit by requiring that publicly funded infrastructure remain publicly owned. This change will bring the guidelines back into alignment with their stated purpose, and a growing body of evidence (2) proving that open access public infrastructures supporting competitive private service models are the most successful in effectively providing real competition, lower costs, and improving access.

We applaud the Board's effort to encourage and facilitate broadband infrastructure investment. The emphasis should remain on infrastructure and any effort to shift the focus to services should be resisted.

Just as the States do not want federal guidelines to infringe on their rights to determine and meet their own essential needs, local communities should be allowed to determine and address their local infrastructure needs. The State should be interested in making sure that a reasonable minimum service is available to a community but should enable that by giving preference to projects deploying 50-year infrastructure (fiber optics). Regulations focused on services rather than infrastructure tend to enable existing monopolies to avoid upgrading their infrastructure and remain eligible to receive public money. This results in artificial preservation of legacy monopolies and negatively impacts competition, service, and price.

Therefore, we strongly oppose any language preventing a local community from investing in their own local infrastructure. We strongly support the use of public money going to projects which establish local control over broadband infrastructure, as well as projects focused on 50-year infrastructure, and projects which increase competition via open networks.

Broadband networks rank among the most important infrastructure assets of our time. The essential importance of broadband has been proven by the COVID-19 pandemic. Idaho households with fast connections were able to continue working and attending classes online, while under-connected households find themselves more cut off than ever. EntryPoint Networks looks forward to continuing to work with Idaho communities and the State to address broadband gaps and improve both service and pricing for everyone.

Thank you for your time and consideration on this critical topic.

Sincerely,

Bruce Patterson
Solutions Services Director
Entry Point Networks
<a href="mailto:bpatterson@entpnt.com">bpatterson@entpnt.com</a>

208-360-1279

#### References

- 1. Fast Company. [Online] https://www.fastcompany.com/90416863/the-city-with-the-best-fiber-optic-network-in-america-might-surprise-you.
- 2. Open Technology Institute. [Online] https://www.newamerica.org/oti/reports/cost-connectivity-2020/.

From: KALEE RALPHS
To: COM Broadband

Subject: Direct Communications Public Comment Date: Direct Communications Public Comment Thursday, June 10, 2021 9:10:44 AM

Here at Direct Communications, we greatly appreciate the Governor and state legislatures' commitment to broadband expansion in the underserved and unserved areas of our state. Direct Communications services residential and commercial needs across 14 Idaho counties. Our Fiber Optic Network meets the demands of business and commerce of all sizes. We deliver long-haul, middle, and last-mile services across the state. These broad-ranging and far-reaching services have given us an opportunity to work with citizens of all status and stations across this great state.

We will continue to support the investment of broadband infrastructure funds that pairs public and private entities utilizing their inherent strengths to provide Fiber to the Home (FTTH) and Fiber to the Premise (FTTP) high-speed broadband solutions to Idaho residents and businesses. As active participants in such programs through the Idaho Broadband Grant program using CARES funds, we have been able to witness firsthand the success of these programs in extending critical infrastructure services affordably now and with dependable long-term solutions as well.

Through the Idaho Broadband Initiative, we were able to team up with local communities to build more than 100 miles of fiber in 2020 and provide access to fiber services at nearly 1,100 locations in Arimo, Lewisville, Dingle, Wardboro, Thatcher, Lago, Ovid, Liberty, Bern, Oxford, Clifton, and Dayton.

Most of these areas had access to less than 5/1 Mbps which had caused residential building and commerce to become stagnant. Now these areas are reaching 1 Gig speeds and businesses and work-from-home employees are looking to build and relocate.

Tremendous changes have occurred in our rural communities as we have been able to offer access to the fastest broadband connections available. We have witnessed that connecting Idaho's rural communities ignites the growth of economies, healthcare, agriculture, and education.

We are inspired to see the growth in our great state with the help of these programs as we seek more opportunities to team up the public and private sectors.

--

#### **KALEE RALPHS**

Marketing Manager

**P:** 208.548.2345

150 S. Main, PO Box Box 270, Rockland, ID 83271





From: Christina Mangiapani <grants@latah.id.us>

**Sent:** Thursday, June 10, 2021 1:19 PM

To: COM Broadband

**Subject:** Public Comment: Idaho Broadband Fund

#### Dear Broadband Office and Advisory Committee:

I'm writing to request that you consider the following comments in your decision-making process for the Idaho Broadband Fund and subsequent grant guidelines:

- Please separate requests for applications for the \$10M CARES Act from the rest of the Idaho Broadband Fund. The CARES Act timeline and rules are very restrictive applications for projects that can be complete within the timeline and meet the requirements of the Act are limited.
- Please separate requests for applications for the remaining dollars in the Idaho Broadband Fund into another
  grant process. Decisions about the remaining \$35M can be much more flexible and informed by a plan the
  Committee puts together. There are much-needed planning projects and policy clarifications across the state
  that could benefit from more time and flexibility, especially in my County, which is in one of the most
  underserved regions in the state.
- Please develop a state broadband plan before opening up any more funding for broadband infrastructure. Projects and funding will only be more strategic, well-leveraged, and future-proof if the Advisory Committee considers the issues, concerns, and possibilities of the broadband landscape throughout the state.
- Please institute open access requirements for all broadband infrastructure funded with state dollars, understanding that "broadband infrastructure" and "broadband service" are separate. Allowing individual ISPs to monopolize publicly funded infrastructure not only limits competition, which affects affordability for consumers, but also restricts those communities from applying for broadband funding elsewhere.

Thank you for your consideration,

-Christina Mangiapani Grants, Latah County 208-310-0547

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June 10, 2021

Idaho Broadband Advisory Board c/o Chairman Vander Woude 700 W State Street Boise, ID 83702

Via email: broadband@commerce.idaho.gov

Re: Idaho Broadband Fund: Cares Act Broadband Grant Guidelines

Dear Board Members;

Thank you for the opportunity to comment on the Cares Act Broadband Grant Guidelines. The City of McCall is happy to see that the Board has been responsive to the comments submitted. We would like to offer our sincere thanks for this consideration and the thoughtful and deliberate way funds are expected to be allocated to help Idaho communities.

The City of McCall agrees with Senator Doug Ricks when he stated: "These funds should be spent on open infrastructure." We applaud the Board's effort to encourage and facilitate broadband infrastructure investment especially with regard to open access infrastructure as this provides the greatest return on investment, especially in rural communities. There is an unprecedented demand for high quality, affordable, reliable internet, especially in rural areas. This demand is only increasing. As you are keenly aware, the gaps in service have an enormous impact on local folks whether it comes to healthcare access, educational access or impacts on local businesses. Lack of competition is also a problem for many Idaho communities as return-on-investment challenges deter new investors from competing against existing monopolies. For these reasons, we applaud the allocation of state funds for public broadband investment, and the creation of the Idaho Broadband Advisory Board to strategically oversee the use of these funds to address critical needs.

The City of McCall would encourage the Board to continue utilizing the provision that funds may only be transferred to a 'private nonprofit organization or a special-purpose unit of State or local government.' We strongly recommend to the Board that Idaho follow suit by requiring that publicly funded infrastructure remain publicly owned. This change will bring the guidelines back into alignment with their stated purpose, and a growing body of evidence proving that open access public infrastructures

Idaho Broadband Advisory Board June 10, 2021 Page Two

supporting competitive private service models are the most successful in effectively providing real competition, lower costs, and improving access.

Broadband networks rank among the most important infrastructure assets of our time. The essential importance of broadband has been proven by the COVID-19 pandemic. The federal Cares Act criteria state that 'the Fund is to be used to make payments for specified uses to States and certain local governments' not to private for-profit companies.

Thank you for recognizing this need and adapting the guidelines for the application of these Federal funds to meet this need.

Sincerely,

Anette Spickard

Gnette B Spickard

City Manager

Cc: Robert S. Giles, Mayor of McCall

Chris Curtin, McCall Information Systems Manager Delta James, McCall Economic Development Planner June 10, 2021

Eric Forsch, Broadband Office Idaho Department of Commerce P.O. Box 83720 Boise, ID 83720-0093



Re: Public Comment – Idaho Broadband Grant Program

Dear Eric:

CEDA appreciates the opportunity to provide public comment on the Idaho Broadband Fund Grant Program. Here are the concerns that our organization has with the grant program guidelines:

- Timeline (1. Program Description, paragraph one): The project completion deadline of December 15, 2021 for the \$10 million CARES Act funds is problematic for any project that is not completely designed and that does not have all equipment and materials on hand. Although it is understood that this deadline is a federal requirement, it is important that the Idaho Broadband Advisory Board understand that this timeline seriously impacts the ability of local government to submit worthy projects for grant consideration. It is hoped that any other programs will allow a minimum of two years for completion.
- Solicitation for Future Projects (1. Program Description, paragraph two and section 2. Eligible Projects): It is appreciated that the Idaho Broadband Committee Advisory Board is interested in projects that do not meet the CARES Act funding criteria. It would be helpful to know if all projects—regardless of qualification—can be submitted. The question that is unclear is the eligible applicant. Does local government include taxing districts? (ie: Port of Lewiston) Does the project also have to be in the applicant's service area? (ie: The Port of Lewiston is seeking grant funds to serve the DIGB2 middle mile. The specific project is outside of the Port's service area.) Is a middle mile project eligible for non-CARES Act funding? The CARES Act fund limits projects to last mile. We would suggest that the grant application separate out projects that do not meet CARES Act criteria and have a separate application for them.
- Timeline and Procurement: Because the timeline for the CARES Act funds is limited, it does not mean the application timeline needs to be short to accommodate. Almost all projects are going to have to procure. It is PROBLEMATIC to submit grant application PRIOR to procurement. There should be sufficient time to get procurement complete before application (3 weeks). All local governments relying in ISPs for input into grant applications could be vulnerable to lawsuits if they use the information provided, procure after award, and select the ISP that provided them the project in the first place for the application.

The following communication was emailed to you on June 7, 2021. CEDA has talked with two local governments that have brought this issue up since this communication (City of Culdesac, Clearwater County) and CEDA has spoken with another grant writer Georgia Dimick with Region IV Development who is concerned as well. RIVDA believes early procurement would solve it.

1626 6<sup>th</sup> Ave N Lewiston, ID 83501

Procurement should be completed before the application is submitted. Commerce could help by sharing the process followed in the ICDBG administration manual, or an explicit process that puts all applicants and prospective ISP contractors on the same level.

It needs to be a competitive procurement given the size of the projects, and it can't be sole source because the situation does not constitute an emergency. In the last round, on our own, we developed a "design-build" RFP, which follows professional services selection and allows construction in one contract, but could only be completed after the application was submitted using the technical input of one ISP. This creates a frictional situation where the ISP committing the time has the advantage but hasn't been solicited. This might contribute to more challenges and further delays for many applicants.

The grant portal deadline would need to be extended "at least" 2 weeks so allow for proper solicitation, advertising, mailing, review, ranking, selection and contracting. We also know from experience that ISP/grantee contract development, negotiations and legal review uses a good amount of time because county attorneys do not turn on a dime.

I really think this could iron-out potential conflicts among ISPs as well as following a uniform process. Please give this some thought with your legal counsel. Given the Dec 15 deadline it's a tough schedule. Submitted by: Dodd Snodgrass, CEDA

- Ownership: Because of the different renditions of the guidelines, it needs to be clear who can own the infrastructure. It is not clear. Do ISPs need to own it? Can public entities own it? Or can either? As Nez Perce County shared, Ownership of the infrastructure should be determined by the applicants as they have the unique knowledge of the areas of need and how best to serve the citizens in their areas.
- Project Requirements (p 6): The application is forcing counties and cities to give a list of ISPs that can provide the broadband services being sought, the required technologies and equipment, and the installation and operation of the new broadband service. AGAIN, this is the reason that procurement should happen first. Every ISP has different service objectives, why don't you require for projects that are going to be turned over to an ISP that the procurement is done first. This allows cities and counties the opportunity to solicit proposals and they determine in the RFP how many projects they are willing to apply for. They makes selections on best concepts.
- **Challenge Step:** This is totally fraught with issues and takes time. It is not consistent with the funding, slows down the process, creates uncertainty, and cause the committee to provide justification for every decision they make. For projects that are to be awarded to a private ISP, early procurement is the answer versus the challenge.

Sincerely,

Christine Frei, CEDA

Mustine Leel.

1626 6<sup>th</sup> Ave N Lewiston, ID 83501 208-746-0015 www.clearwater-eda.org

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Randall A. Peterman Blake W. Ringer Michael O. Roe Cameron D. Warr Robert B. White Michael V Woodhouse

William C. Cole (Of Counsel)

Kenneth L. Pursley (1940-2015) James A. McClure (1924-2011) Raymond D. Givens (1917-2008)

June 10, 2021

### **VIA EMAIL**

Eric Forsch **Broadband Development Manager** Idaho Commerce Joe R. Williams Bldg. 700 W. State Street Boise, ID 83702

RE: CARES Act Broadband Grant Funding, Public Comment

Dear Mr. Forsch,

On behalf of Syringa Networks, LLC, thank you for the opportunity to provide additional public comments regarding the remaining \$10 million dollars of 2020 CARES Act Funding.

We have reviewed the Department of Commerce's June 9, 2021 Notice of Request for Public Comment and the revised guidelines attached therein. We believe the focus for the money is being incorrectly placed solely on "last mile" projects.

We understand that the \$10 million dollars of 2020 CARES ACT Funding being addressed now is different than the American Rescue Plan Act ("ARPA") funds, but neither buckets of funding should be considered in a vacuum. ARPA siphons funds directly to cities and counties for "necessary investments in water, sewer, and broadband infrastructure." As a result, cities and counties are receiving \$576,000,000<sup>2</sup> in funding that may be put toward localized "last mile" and shorter "middle mile" broadband projects within their jurisdictions. The \$10 million dollars of

<sup>&</sup>lt;sup>1</sup> American Rescue Plan Act of 2021 (ARPA) § 9901, Pub. L. No. 117-2, codified at 42 U.S.C. § 802 et seq.

<sup>&</sup>lt;sup>2</sup> Gov. Little details path forward for federal American Rescue Plan Act funds in Idaho, IDAHO OFFICE OF THE GOVERNOR (Mar. 18, 2021), https://gov.idaho.gov/pressrelease/gov-little-details-path-forward-for-federal-americanrescue-plan-act-funds-in-idaho/.

state funds is money that allows an opportunity for the State of Idaho to utilize CARES Act funding for larger, state-wide broadband projects, knowing that local need is being met through alternative means. Not only do the ARPA funds negate the "necessary" component of CARES Funds to be spent on local last-mile-only projects, we believe it is in the State's best interest to use state CARES Act funding for state projects, and to leave the locals to concentrate on their unique demands.

Simply put, without middle mile – which runs across county lines – there is no last mile. Idaho Commerce has relied on a policy that only last mile projects are eligible under the CARES Act. Projects that Commerce believes come within the Act's purview are those improving "distance learning, telehealth, telework, public safety, commerce, and overall well-being." As a result, CARES funds have been used to connect homes. While such a policy is not improper, in order for individual homes to receive broadband, the last mile connections must meet a middle mile project. Therefore, to argue that CARES Act guidance supports last mile, is to simultaneously argue that middle mile projects are also supported.

The cities and counties have up to four years to spend their ARPA funds. Given the December 31 deadline presented by the CARES Act, CARES funds must be spent first. Because there is no last mile without middle mile connectivity (as established above), it is logical that CARES funds be spent to build out middle mile.

There is nothing in the CARES Act guidance (the "Guidance"), issued on January 15, 2021,<sup>4</sup> that limits projects to last mile only. Rather, the guidance broadly specifies that costs to be covered are those "necessary expenditures incurred due to the public health emergency." In defining "necessary," the guidance explains that the term "broadly mean[s] that the expenditure is reasonably necessary for its intended use in the reasonable judgment of the government officials responsible for spending Fund payments." The only cap that can be identified specific to broadband is placed on projects that would not "increase capacity to a significant extent." General examples of eligible expenditures include the procurement of durable goods to be used now and post-pandemic, and goods purchased in bulk. Such language supports the laying of fiber (a good) that can be laid now and connected by December, and used and connected thereafter. Akin to the concept of a bulk purchase, middle mile conduit will connect a broader reach of homes and businesses, and so forth. Thus, individual home connections are not the only option. Instead, middle mile and larger scale projects are the best option to "increase capacity to a significant extent" and fit within the guidelines.

Furthermore, Idaho Commerce has the discretion to determine what expenditures are eligible. Under "Frequently Asked Questions" in the Guidance, the Department of Treasury gives deference to local governments to determine eligible projects. Governments are not required to submit proposals to the Treasury. Rather, "Governments are responsible for making determinations as to what expenditures are necessary due to the public health emergency with respect to COVID-19." Idaho Commerce and the Idaho Broadband Advisory Board are entrusted by the Treasury to determine what projects they consider necessary to meet the crisis. Any policy limiting broadband projects to last mile is a locally-created one that overlooks the overall need for

2

<sup>&</sup>lt;sup>3</sup> *Idaho Broadband Fund: Broadband Grant, Guidelines*, IDAHO COMMERCE, https://protect-us.mimecast.com/s/cFbtC1w9Ari4Y40Hy2tv1?domain=idaho.us2.list-manage.com (last visited June 10, 2021).

<sup>&</sup>lt;sup>4</sup> Coronavirus Relief Fund program guidance, 86 Fed. Reg. 4182 (Jan. 15, 2021).

<sup>&</sup>lt;sup>5</sup> *Id*.

middle mile build-out within the state. While we understand the Department's concern about misuse of spending, no State has had to give back CARES funds because of inappropriate state policy on the use of those funds.

While performance and delivery of a good or service must be provided within the December 31, 2021, deadline for the cost to be encumbered during the funding period, payment of that good or service is not required to be made during that time. Payments are *expected* within ninety days. The Idaho Commerce grant guidance therefore runs contrary to the guidance in the Federal Register. The Department does not have to process payment by December 15, 2021. Rather, payments can continue to be processed through to March 2022. Therefore, the actual grant window should be widened so as to allow the maximum time possible for applicants.

Supply chain demand issues are expected and will not impact the ability to pay for projects with CARES funds. The Guidance states, "in recognition of the likelihood of supply chain disruptions and increased demand for certain goods and services during the COVID-19 public health emergency, if a recipient enters into a contract requiring the delivery of goods or performance of Services by December 31, 2021, the failure of a vendor to complete delivery or services by December 31, 2021, will not affect the ability of the recipient to use payments from the Funds to cover the cost of such goods or services if the delay is due to circumstances beyond the recipient's control." During the June 2, 2021 Idaho Broadband Advisory Board meeting, the Board discussed utilizing the 2020 CARES Act grant process for last mile as a quicker route to overcome supply chain issues. However, the guidance explicitly states that CARES Act funds will not disappear if projects are delayed due to supply chain demand issues.

Ultimately, home connections and last mile are not the only legitimate cause for spending CARES Act funds. Larger projects should be considered because middle mile is the part that provides the needed connection to last mile. In addition, when considering project applications, the Board should not be concerned by a December 15 deadline or supply chain issues because such issues are pre-mitigated. Thank you for your consideration of our comment.

Sincerely,

Jeremy C. Chou

JCC/CC

<sup>&</sup>lt;sup>6</sup> *Id.* (emphasis added).

From: Michael Huskisson <mr.huskisson@yahoo.com>

**Sent:** Thursday, June 10, 2021 5:52 PM

**To:** COM Broadband **Subject:** Public Comment

Follow Up Flag: Follow up Flag Status: Flagged

State Agencies should not be allowed to receive grants from the state of Federal Government. Those grants should be held for smaller individuals and private industry. State Agencies using grant money which probably comes from our tax dollars. Those Agencies then use that money to compete with private businesses. That is just wrong.

Thank you. Michael Huskisson

Owner Trail Break RV Park Glenns Ferry Idaho

2021, June 10

Broadband Office — Mail: Idaho Department of Commerce

Attn: Eric Forsch P.O. Box 83720 Boise, ID 83720-0093

Fax: 208-334-2631

Email: broadband@commerce.idaho.gov

Mr. Forsch,

In response to the request for public comment by the Idaho Broadband Advisory Board, this letter is to outline issues related to the current proposed rules for the Idaho Broadband Fund: Broadband Grant program.

#### At issue are the following:

- Eligible Projects We appreciate amendment of the rules to include projects other than last
  mile. The lifting of limitations of qualifying projects allows funding of middle mile fiber
  backbone infrastructure in several areas, specifically in North Central Idaho (District 2) where
  the current infrastructure is inadequate or non-existent. In addition, although some backbone
  infrastructure may exist there is not a network loop that is capable of providing resilient,
  redundant, and scalable broadband access at the recommended 100Mbps/100Mbps speeds at
  this time. There are local efforts to remedy this situation although building out the necessary
  infrastructure is more than likely going to require additional funds from the State or Federal
  level.
- The ownership requirements are too restrictive, inclusion of taxing district entities such as Ports
  as well as non-profit entities should also be included to provide all areas in Idaho with
  competitive solutions to the broadband needs of Idaho.
- Application eligibility is also too restrictive and should be opened to non-profit organizations and other entities with operational experience of broadband networks.
- Ownership of the infrastructure should be determined by the applicants as they have unique knowledge of the areas of need and how best to serve the citizens in their areas. While local for-profit companies are working to improve and provide a cost effective, reliable service, some of the larger national Internet Service Providers (ISPs) are unable to as their business models do not provide for inclusion of sparsely populated rural areas. By allowing the applicants to determine ownership and/or by developing an operations and management plan with other broadband network providers the underserved and non-served residents are provided with a more realistic opportunity of access to broadband services.

Over the last two decades the large ISPs in Idaho have adhered to outdated service boundaries essentially developing regional monopolies. Over this time period these same companies have received multiple requests to find ways to work together or overbuild existing boundaries in order to provide a network backbone and provide reasonable rates of service for all service levels i.e. Residential, Business, Education, and Government. These requests have largely been rebuffed as too expensive, not enough return on investment, etc. Allowing infrastructure to be built, maintained, operated, and owned by

entities other than for-profit will generate competition for service delivery through wholesale pricing of dark fiber. A level playing field where local and regional ISPs are able to purchase dark fiber at the same rate as larger national ISPs provides for competitive pricing for broadband services that benefits the citizens of Idaho. A hybrid model of publicly owned and operated backbone broadband fiber infrastructure that allows access to all for-profit, non-profit, and government providers is essential to developing a robust and cost effective delivery method for last mile broadband services to Residential, Business, Education, Health, and Government consumers of broadband network services. There are currently many inter-county and city projects across Idaho that can benefit greatly from projects that are currently in progress or are designed and ready for construction that incorporate the aforementioned model and it would be extremely unfortunate to continue to limit, or cap, this important funding as the current rules state.

Respectfully,

Jerry Zumalt

DIGB2 Chairman

David K. Taylor

DIGB2 Broadband Fiber Project Coordinator

Qual & Tought



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June 11, 2021

Eric Forsch, Broadband Office Idaho Department of Commerce P.O. Box 83720 Boise, ID 83720-0093

Re: Public Comment – Idaho Broadband Grant Program

Dear Eric:

The Port of Lewiston appreciates the opportunity to provide public comment on the Idaho Broadband Fund Grant Program. Below are concerns that the Port and CEDA have with the grant program guidelines:

- Timeline (1. Program Description, paragraph one): The project completion deadline of December 15, 2021 for the \$10 million CARES Act funds is problematic for any project that is not completely designed and that does not have all equipment and materials on hand. Although it is understood that this deadline is a federal requirement, it is important that the Idaho Broadband Advisory Board understand that this timeline seriously impacts the ability of local government to submit worthy projects for grant consideration. It is hoped that any new grant programs will allow a minimum of two years for completion.
- Solicitation for Future Projects (1. Program Description, paragraph two and section 2. Eligible Projects): It is appreciated that the Idaho Broadband Committee Advisory Board is interested in projects that do not meet the CARES Act funding criteria. It would be helpful to know if all projects—regardless of qualification -- can be submitted.

Under Idaho Code, Port of Lewiston is a municipal corporation. Referencing Idaho Code section 12-1226, the Port is eligible applicant. The Port of Lewiston is seeking funding for middle mile broadband projects. CARES Act funds limit projects to last mile. We suggest that the grant application separate out projects that do not meet CARES Act criteria and have a separate application for them.

Funding should consider both last mile and middle mile projects in order to adequately reach the rural parts of our state. Both projects are necessary to provide access, resiliency and redundancy.

• Timeline and Procurement: Because the timeline for the CARES Act funds is limited, it does not mean the application timeline needs to be short to accommodate. Almost all projects are going to have to procure. It is PROBLEMATIC to submit grant application PRIOR to procurement. There should be sufficient time to get procurement complete before application (3 weeks). All local governments relying in ISPs for input into grant applications could be vulnerable to lawsuits if they use the information provided, procure after award, and select the ISP that provided them the project in the first place for the application.

Procurement should be completed before the application is submitted. Commerce could help by sharing the process followed in the ICDBG administration manual, or an explicit process that puts all applicants and prospective ISP contractors on the same level.

It needs to be a competitive procurement given the size of the projects, and it can't be sole source because the situation does not constitute an emergency. In the last round, on our own, we developed a "design-build" RFP, which follows professional services selection and allows construction in one contract, but could only be completed after the application was submitted using the technical input of one ISP. This creates a frictional situation where the ISP committing the time has the advantage but hasn't been solicited. This might contribute to more challenges and further delays for many applicants.

The grant portal deadline would need to be extended "at least" 2 weeks so allow for proper solicitation, advertising, mailing, review, ranking, selection and contracting. We also know from experience that ISP/grantee contract development, negotiations and legal review uses a good amount of time because county attorneys do not turn on a dime.

We believe this could iron-out potential conflicts among ISPs as well as following a uniform process. Please give this some thought with your legal counsel. Given the Dec 15 deadline it's a tough schedule.

• Ownership: Because of the different renditions of the guidelines, it needs to be clear who can own the infrastructure. It is not clear. Do ISPs need to own it? Can public entities own it? Or can either? As Nez Perce County shared, "Ownership of the infrastructure should be determined by the applicants as they have the unique knowledge of the areas of need and how best to serve the citizens in their areas"

We believe it is imperative that both public and private applicants have the ability to own, manage and operate the asset for which they are requesting funding.

• Project Requirements (p 6): The application is forcing counties and cities to give a list of ISPs that can provide the broadband services being sought, the required technologies

and equipment, and the installation and operation of the new broadband service. AGAIN, this is the reason that procurement should happen first. Every ISP has different service objectives, why don't you require for projects that are going to be turned over to an ISP that the procurement is done first. This allows cities and counties the opportunity to solicit proposals and they determine in the RFP how many projects they are willing to apply for. They make selections on best concepts.

• Challenge Step: This is totally fraught with issues and takes time. It is not consistent with the funding, slows down the process, creates uncertainty, and cause the committee to provide justification for every decision they make. For projects that are to be awarded to a private ISP, early procurement is the answer versus the challenge.

Again, thank you for the opportunity to submit comments. We look forward to working with the Idaho Broadband Advisory Board.

Sincerely,

PORT OF LEWISTON

David Boeringsfeld

General Manager



Friday, June 11, 2021

Sent via Email to <u>broadband@commerce.idaho.gov</u>

Idaho Broadband Advisory Board c/o Chairman Vander Woude 700 W. State Street Boise, ID 83702

Re: Idaho CARES Act Broadband Grant Guidelines

Dear Board Members,

The Idaho Regional Optical Network (IRON) provides connectivity via a robust statewide network for higher education, emergency services, healthcare, state and local government, research facilities, and other non-profit organizations by providing reliable access to high-speed broadband infrastructure.

IRON was created through a grassroots approach in 2007. Our organic growth and constant improvement in performance have provided continuous benefits to Idaho for more than 14 years. These benefits can also be applied to the current demand for better connectivity across the state as identified by the current pandemic. In IRON's role as a nonprofit open mid-mile provider, we strive to ensure that rural and underserved nonprofits can cost effectively obtain the benefits of reliable high speed connectivity. IRON's sole purpose of existence is to support the state of Idaho's connectivity to meet critical needs. Due to our nonprofit structure and mission purpose, we are available as objective advisors to statewide planning, architectures, and solutions.

We applaud your revised guidelines and look forward to working with the Advisory Board to make meaningful infrastructure investments. We also applaud the focus on creating a statewide broadband strategic plan that organizes Idaho's investments for future competitiveness. IRON is particularly interested in the plan as it will apply to local and state governments, not-for-profit organizations, higher education, and healthcare to enhance the lives and well-being of Idahoans.

As events of the last 18 months have shown us, the importance of adequate, affordable, and reliable connectivity cannot be understated. Mid-mile infrastructure is critical for broadband reliability required by education, government, emergency services, and essential personnel. We applaud the

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Advisory Board's leadership as the state works to meet the challenges Idaho faces in crossing the digital divide. IRON stands ready to support the Advisory Board's strategy.

Brent J. Stacey, President/CEO Idaho Regional Optical Network Brent.stacey@ironforIdaho.net

208-520-4617

**From:** JD Bennetts < jd.bennetts@custertel.com>

**Sent:** Friday, June 11, 2021 2:09 PM

To: COM Broadband

**Subject:** Comments on Broadband Grant

Good Afternoon, I appreciate the opportunity to submit comments to the Board. You have a challenge in front of you to create an Idaho Broadband Plan. Seeking input from all stakeholders will give you valuable information to base your decisions on. As a recipient of funds from last year's grant program we can see the positive influence those monies have in a rural area. Last year I was impressed with the speed that the staff from the Dept. of Commerce put structure in place to get the program created in a short period of time. We were fortunate that we had a project that fit the criteria and Tom, Eric, and the rest of the team were instrumental in answering all of our questions as we navigated all of the guidelines.

As the national spotlight has been focused on broadband over the last year and a half I have been hopeful that the attention and funding will be used wisely to do the most good for the public. Cooperatives like ours have been providing communications to our members for generations in some of the most remote and sparsely populated areas in the country. We care deeply for those we serve and strive every day to provide them with the services they need at prices they can afford. This is not an easy balance to maintain in the fast paced climate of our industry. With the winds of change blowing yet again, I agree with Mr. Watkin's comments that it might be prudent to get the last \$10 million in CARES money out the door before it's lost and then take a deep breath and develop a plan that achieves the goals that the Board develops. Right now there are many strains on the industry and I'm not sure more funding is necessarily the answer at this moment. For example, we ordered fiber cable last September and we just received it this week. That delay has impacted our current construction projects. We have orders placed for supplies that we hope will be available to us by the time we need them next year. Just about every item we use, from cable and duct, to electronics, has a lead time that is increasing almost daily. Construction resources are strained as well. The labor market is tight, and to top it off housing shortages make it even more difficult to attract talent to our rural areas. Add in permitting, easements, and overwhelmed engineering resources, and it creates an environment that doesn't make it very easy for service providers to commit to deadlines where we do not have control over numerous dynamic variables. Adding another \$35 million in pressure to an already strained system may cause more cracks in an already leaking dam.

I am 100% supportive of achieving the goal of providing world class broadband service to the citizens of Idaho. This is an easy goal to set, but a complicated one to achieve. What works in Boise may not be the best solution for Idaho Falls. Mackay and Genesee might be similar sized, but could have vastly different needs and opportunities. Custer Telephone Cooperative first started using Fiber optic technology in our network over 25 years ago and we completed our first Fiber to the Home buildouts 15 years ago. The vast capabilities of fiber make it the ideal solution for our network, however at times we install miles of cable between neighboring subscribers. It can be difficult to generate the large amounts of capital needed to reach our goal of a 100% fiber network. Would we appreciate more funding? Absolutely, but even in our little corner of Idaho we have a lot of factors to balance when choosing where to devote our resources to best achieve our goal. I don't envy your challenges, but rest assured that you have a lot of service providers, local officials, and staff that will support you in your mission. Working together, I'm confident that we can identify the challenges and create solutions. Thank you for your time and consideration.

J.D. Bennetts CEO/General Manager Custer Telephone 208-879-2281

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**From:** Mike Kennedy < mkennedy@intermaxteam.com>

**Sent:** Friday, June 11, 2021 2:48 PM

To: COM Broadband

**Subject:** Public Comment on the Idaho Broadband Fund grant guideline **Attachments:** Public comment on the Idaho Broadband Fund Grant guidelines.pdf

Good afternoon,

Thank you for giving the opportunity to submit public comment on the Broadband Grant Fund Guidelines.

I appreciate your work on this important topic.

Best regards,

Mike Kennedy

# Comments to the State of Idaho Broadband Advisory Board June 11, 2021

I appreciate the opportunity to make public comment on the Idaho Broadband Fund Grant guidelines of June 7, 2021. Intermax provides internet to approximately 5,000 customers in the Idaho Panhandle alone, with many more VoIP customers both in the region and across the Northwest. We have 75 employees in North Idaho and a consistent growth curve. My thoughts fall into three categories: technology, focusing on those in the most need, and the lack of criteria in the current proposed grant guidelines.

#### Be technology neutral.

The committee should not show a bias toward Fiber projects just because of a strong national lobbying effort from that sector. Rural Idaho requires flexibility and creativity in building out infrastructure to get to the very expensive "last mile" households and small businesses. Our company does Fiber to the Home, Fixed Wireless, and Cable deployments. We know the different technologies, we deploy them all, and we understand that often the most effective way to get broadband to rural Idaho is fixed wireless. Fixed wireless is faster, cheaper, and more economical to deploy.

#### Focus on the "last mile".

Public money would be most effective and best spent in getting residents and small businesses on broadband now. The telecommunications industry has been fixing and improving the "middle mile" problem with more competitors and more availability in recent years. While that is not true in every situation, by and large the last mile still has the greatest need, and that is where the funding should be targeted. Large and expensive projects that only focus on the middle mile would soak up lots of money without getting the benefits where they are needed most.

## Add criteria so that the grants have objective standards.

As outlined, the proposed Idaho Broadband Fund Grant guidelines have:

- no requirement to preclude overbuilding fiber of existing providers;
- no requirement to focus at least some portion on households; and
- no scoring criteria that the committee can use.

These three omissions in the proposed broadband grant fund guidelines could allow for the grants to be offered to subjective proposals from the most well-connected and largest companies. Public money should be used to supplement private investment, and it should do so on a level playing field.

Our company is very supportive of the State of Idaho being involved in helping solve the broadband access problem. We hope the committee makes some edits to their proposed grant guidelines to ensure the program works for the benefit of all Idahoans.

Mike Kennedy President and CEO, Intermax Networks mkennedy@intermaxteam.com



### Mike Kennedy

President and CEO

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Mike Kennedy President and CEO, Intermax Networks mkennedy@intermaxteam.com

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William C. Cole (Of Counsel)

Kenneth L. Pursley (1940-2015) James A. McClure (1924-2011) Raymond D. Givens (1917-2008)

June 11, 2021

### Via Email: broadband@commerce.idaho.gov

Attn: Eric Forsch, Broadband Development Manager Idaho Broadband Advisory Board Idaho Department of Commerce P.O. Box 83720 Boise, Idaho 83702-0093

RE: Comments of the Idaho Telecom Alliance, Broadband Grant Funding

#### Dear Members of the Board:

Thank you for the opportunity to submit comments concerning the granting of financial support appropriated by the Idaho Legislature using CARES Act funding to improve broadband availability in Idaho. The Idaho Telecom Alliance ("ITA") is the association of rural independent providers of telecommunications and broadband services in rural Idaho. ITA member companies cover approximately 42,000 square miles of service territory in Idaho. We serve 129 Idaho towns and cities and over 40,000 Idaho customers. Our companies serve more than 130 Idaho schools, 185 rural health facilities, 48 community libraries, and 265 state and local government offices. ITA members have approximately 5,600 route miles of fiber optic cable in the ground in Idaho. A list of ITA member companies and the geographic areas they serve is attached to this comment letter.

In addition, ITA member companies formed Syringa Networks in 2000 to provide access to middle mile and longer distance transmission capacity to allow their customers to connect with the world. Before the creation of Syringa Networks, ITA member companies' customers were reliant on other providers to carry telephone calls from rural Idaho to urban Idaho and beyond. Unfortunately, not enough had been invested in the middle mile and longer distance communications infrastructure by these other companies. The result was an all too frequent "all circuits are busy" or "your call cannot be completed as dialed" recording demonstrating the crippling effect of insufficient infrastructure in the middle mile and longer distances. Because of the inadequacy of those facilities and because other providers were not willing to invest the capital required to carry those calls to completion, ITA member companies made the investment themselves to assure their own customers (all of whom live in rural Idaho) had adequate connectivity to the broader world. A map of Syringa Networks' current facilities in Idaho and Utah also is attached.

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This market dynamic is no different now for broadband infrastructure than it was in 2000 when Syringa Networks was formed. This is exactly what is to be expected when investment in middle mile and longer distance communications infrastructure is insufficient. The pinch point of the middle mile cannot be remediated by expenditures on last mile facilities.

ITA urges the Department and the Broadband Advisory Board to refocus attention on the whole communications system rather than simply the last mile. While connecting households is a worthy goal, attention needs to be paid also to the way those connected households can (or cannot) ultimately be served. The Department's current focus on "last mile only" misses a golden opportunity to do much more far-reaching and long-lasting good. CARES Act support and ARPA funds are available directly to local governments in significant amounts. They can be used to do much good. The missing link, however, is the middle mile.

The structure of the granting process the Department has chosen is not at all well suited to incenting middle mile investment. It is almost certain that support dollars made available only to local governments will be spent within the confines of those local governments. Yet middle mile infrastructure investments by their very nature generally will not be confined to a single jurisdictional boundary. ITA urges the Department and the Board to consider making grants directly to grant applicants that are not government entities. ITA cannot see a sound public reason to limit grants at the outset so that only government entities may make grant applications. That requirement should be discarded so that proposals or projects with broader impact may be considered along with last mile projects.

We believe that the balkanization of the Department's current approach will exclude valuable proposals that can be accomplished consistent with the CARES Act requirements. Certainly there is nothing wrong with funding numerous small last mile projects. The beneficiaries of those projects will be well served. Their benefit, however, comes at the expense of excluding projects that could provide much greater benefit to a broader set of Idahoans. Eliminating those projects at the outset misses an opportunity to do more. When coupled with the opportunity of local governments to use ARPA funds to finance the last mile projects, unnecessarily restricting the availability of the current grant proposals is unfortunate - to say the least.

As we close, we wish to note that we have read the comments submitted by Syringa Networks and the Cable Broadband Association and endorse them. Thank you for your time and attention. We thank the Department and the Board for considering these comments.

Sincerely,

Kenneth R. McClure

KRM/SLW Attachments

CC: John Stuart, President, ITA

