

# Rural Idaho Economic Development Professionals (RIEDP) Frequently Asked Questions FY 2022

**Q. What is the link for the application portal?**

A. <https://idahocommerce.secure.force.com/grants>

**Q. How do I get a login and password for the portal?**

A. Send an email request to [grants@commerce.idaho.gov](mailto:grants@commerce.idaho.gov)

**Q. I've have a login and password from a previous Idaho Department of Commerce grant application. Will that login and password work?**

A. The login and password for this application will need to be issued to the eligible applicant. For example, Jake the economic development professional for Syringa EDO is assigned to fill out the application on behalf of the eligible applicant Shroll County. Jenny, the Shroll County Clerk will need to request a login and password for the grant application and share that login and password with Jake. Once the application is completed, Jenny can change the password. The login and password Jake used for the City of White Pine Idaho Gem grant will not work for this application. This is to ensure that if funded, grant funds will flow through eligible applicant and onto the EDO.

**Q. Who do I contact with a question about an item requested in the application?**

A. Feel free to contact any member of the Department's Business Retention and Expansion Team.

|                 |  |              |
|-----------------|--|--------------|
| Karen Appelgren | <a href="mailto:Karen.appelgren@commerce.idaho.gov">Karen.appelgren@commerce.idaho.gov</a>     | 208-287-3158 |
| Jenny Hemly     | <a href="mailto:jenny.hemly@commerce.idaho.gov">jenny.hemly@commerce.idaho.gov</a>             | 208.287.3169 |
| Kim Glineski    | <a href="mailto:kimberly.glineski@commerce.idaho.gov">kimberly.glineski@commerce.idaho.gov</a> | 208.287.0771 |
| Jerry Miller    | <a href="mailto:jerry.miller@commerce.idaho.gov">jerry.miller@commerce.idaho.gov</a>           | 208.287.0780 |

**Q. When is the deadline?**

A. 4:30 PM Mountain Time **TBD**

**Q. How much can we apply for?**

A. The maximum amount you can ask for is **\$30,000**. Please note the Department reserves the right to make awards less than what you request.

**Q. Is there a matching fund requirement?**

A. Yes. Applicants will need to provide at least \$1.00 in match for every \$2.00 in grant funds requested. An applicant requesting the maximum grant amount,

# Rural Idaho Economic Development Professionals (RIEDP)

## Frequently Asked Questions FY 2022

\$30,000 will need to provide at least \$15,000 in cash match. Keep in mind that it takes at least \$50,000 to run an effective full-time program so programs should work towards exceeding the match requirements. The minimum amount of match is required to be spend during the 12 month period covered by the MOU.

**Q. Can donated or in kind or services and/or other considerations be counted towards our cash match requirement?**

A. No. Long term sustainability depends upon your program being able to raise cash funding. A cash donation earmarked towards a specific item like a conference scholarship can be counted as cash match.

**Q. When do our matching funds need to be committed?**

A. Matching funds need to be committed by the deadline for submitting your application. Matching funds need to be available no later than October 1<sup>st</sup>, the start of the fiscal year for Idaho cities and counties.

**Q. Must our matching funds come from public sources e.g. cities and counties?**

A. No. Programs are encouraged to get their matching funds from a mix of public, non-profit and private sources. Securing multiple sources of cash match is an important step in building a sustainable economic development program.

**Q. Can other grants be used as match?**

A. Yes. If the grant funds do not originate from the Idaho Department of Commerce and are committed by the EDPRO grant application deadline.

**Q. If awarded, when will the grant funds be available?**

A. Grant funds will be disbursed in two installments. The first installment equal to 50% of the award amount may be requested any time after July 1<sup>st</sup> provided your grant agreement is fully executed, and outstanding reporting deficiencies are cleared and financials covering January 1<sup>st</sup> – June 30<sup>th</sup> have been submitted, reviewed and approved. A second installment equal to 50% of your grant award may be claimed after January 1<sup>st</sup> provided your program is current on its monthly reporting requirements, has submitted financial statements covering the first six months, of the fiscal year and is fully compliant with the terms and conditions of the MOU.

**Q. How often do we need to apply for the RIEDP grant?**

A. For fiscal year 2022 this will be an annual application.

**Q. Can RIEDP funds be used for office, travel and other expenses?**

# Rural Idaho Economic Development Professionals (RIEDP) Frequently Asked Questions FY 2022

A. No. Funds may only be used for salary and benefits. Matching funds may be used for other expenses.

**Q. What is the difference between an Eligible Applicant, Economic Development Organization (EDO) and a Fiscal Agent.**

- **The Eligible Applicant** is the County or in the case of a joint powers agreement, the City or County designated to be the lead applicant. The Eligible Applicant is the entity responsible for submitting the application and will be the primary signatory to the MOU. The Eligible Applicant assumes the responsibility for ensuring that the EDO and/or Fiscal Agent follows all Program requirements.
- **The EDO** is the County committee, joint powers committee or non-profit designated by the Eligible Applicant to supervise the Economic Development Professional and to carry out the goals and objectives of the Program.
- **The Fiscal Agent** is the entity responsible for tracking program expenses and disbursing grant funds. The Fiscal Agent can be the Eligible Applicant, EDO or a third party designated by the Eligible Applicant to carry out the fiduciary responsibilities.

**Q. Are economic development professionals hired through this program required to be an employee?**

A. Generally speaking yes. However, exceptions can be made for programs whose contracted professional works exclusively for the EDO, agrees to abide by all the rules, requirements and procedures outlined in the grant agreement between the Eligible Applicant and the Department and the professional agrees to avoid all substantive and apparent conflicts of interest. Programs working with contractors are encouraged to have work agreements that ensure access to all records, social media accounts and electronic files generated by the contractor during his or her tenure with the organization.

**Q. Can a city or group of cities apply for RIEDP funds?**

A. No. Cities by themselves are not eligible to apply for these funds. However a city under the auspices of a joint powers agreement with a county, group of counties or group of cities and counties, can serve as a lead applicant. Cities may also serve as an Eligible Applicant's Fiscal Agent.

# Rural Idaho Economic Development Professionals (RIEDP) Frequently Asked Questions FY 2022

- Q. How many RIEDP funded programs may serve a county or group of counties?**
- A. The Department will make no more than one grant per county or group of counties. Counties with multiple programs competing for RIEDP funds should consider unifying their efforts. Multiple applications from a county or group of counties and cities sends a signal that the area lacks the consensus to support an effective economic development program.
- Q. Can an economic development organization apply for these funds?**
- A. No, however an EDO may prepare the application and documents that are then submitted by an Eligible Applicant.
- Q. Will the applicant be required to submit information for the “Bonus Points” section of the application?**
- A. The only information applicants will need to provide for the “Bonus Points” section of the application will be links, urls and/or handles to websites and social media accounts. All other “Bonus Point” criteria will be researched by the Department.
- Q. How does the scoring work for this application?**
- A. Each section of the application narrative (Application Overview, Work Plan and Potentials and Opportunities) will be assigned a score of 1-5 (1 = Very Poor 2 = Poor 3 = Fair 4 = Good 5 = Very Good) by individual evaluators. Depending on the weighting for the the section the individual scores will be converted using a normalizing calculation. An applicant’s score for this section will be an average of the scores assigned by evaluators after weighting. The total number of potential points available to an applicant for this section will be 100.
- Q. How will “Bonus Point” data be evaluated for programs serving multiple counties?**
- A. 1) **Service Area** - The Department will calculate a service area population. For programs that serve a county with a mix of rural and urban cities, the service area population will be the sum of persons residing in rural zip codes. Straight county level statistics will be used for applicants serving a single entirely rural county.
- 2) **Weighting** – Based on service area population, each county and/or city participating in the program will be assigned a weight adjustment based on their population. For example Miller and Shroll Counties have a regional economic development program. Miller County has 2,000 persons, Shroll County 1,000.

# Rural Idaho Economic Development Professionals (RIEDP)

## Frequently Asked Questions FY 2022

So the weight or adjustment factor will be .67 for Miller County and .33 for Shroll County.

3) **Calculation**– The median household income for Miller County is \$30,000 and the and the median household income for Shroll County is \$40,000. To calculate an average wage for the program we will ...

|   |                                  |
|---|----------------------------------|
| Miller County                           | $\$30,000 \times .67 = \$20,100$ |
| Shroll County                           | $\$40,000 \times .33 = \$13,200$ |
| <b>Adjusted Median Household Income</b> | <b>\$33,300</b>                  |

**Q. How will risk ratings be determined?**

A. Commerce tracks the dates reports are received and when the six-month financials are submitted. In the application we ask you to document your organizational structure, current bylaws, and documentation as to when those bylaws were last reviewed. The maximum number of points that could be lost due to risk rating is 16.

**Q. I forgot my password?**

A. Go to the login page <https://idahocommerce.secure.force.com/grants> and click on the Forgot Your Password link.

**Q. Does the Eligible Applicant need to be a City or County?**

A. Yes.

**Q. How is the population calculated for applicants whose counties may include a mix of urban and rural communities?**

A. Using tools provided by Economic Modeling Specialist International (EMSI) the Department calculates population based on rural zip codes. Since zip codes often extend beyond city limits, this methodology factors out population living in residences contiguous to an urban community.

**Q. Are Eligible Applicants and EDOs required to belong to organizations like the Idaho Economic Development Association (IEDA) to apply for these funds?**

A. No. However, membership in professional organizations is encourage.

**Q. How do we document our matching fund commitments?**

A. Typically this should be done through a letter on the contributor's stationary stating the pledged amount. Established programs with a history of multiple

# Rural Idaho Economic Development Professionals (RIEDP) Frequently Asked Questions FY 2022

donors may, with the prior approval from staff, submit an accounts receivable ledger listing the donor and amount received.

**Q. For the purpose of this program what is an urban community?**

A. An Urban Community is an incorporated city with a population greater than 10,000 or a community sharing a common border with a municipality whose population exceeds 10,000 persons.

**Q. How are award amounts determined?**

A. To maximize the reach and effectiveness of the RIEDP program each grant award amount will be made on a case by case basis. Factors influencing this decision include, the area and number of communities covered by the applicant, past performance in carrying out economic development activities and the scores assigned to each application. Applicants should not presume that if accepted into the program that they will receive the amount requested nor an award consistent with past grants.

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