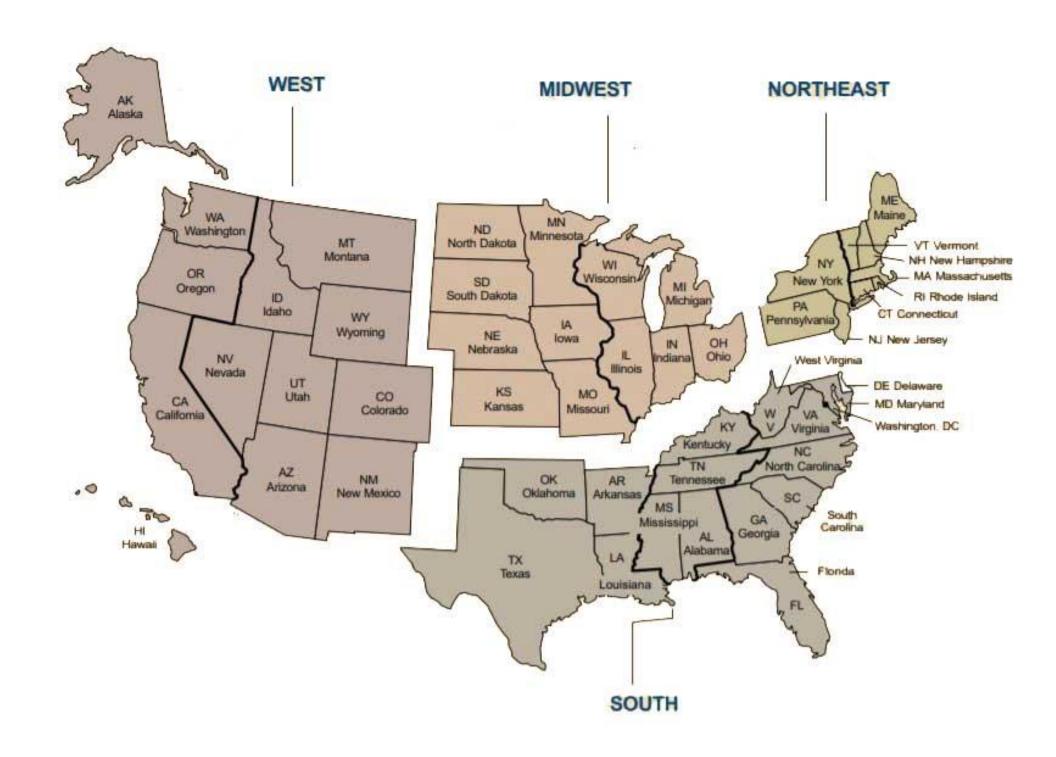


Project Overview & Methodology

- Weekly tracking survey of a representative sample of adult American travelers in each of four U.S. regions
- Designed to track traveler sentiment and generate insights into when tourism businesses can expect demand to return and from whom
- Week 5 data (fielded April 9th-11th) will be presented today
- 1,200 fully completed surveys were collected each wave
- Confidence interval of +/- 2.8%
- Data is weighted to reflect the actual population of each region

Map of U.S. Showing Survey Regions



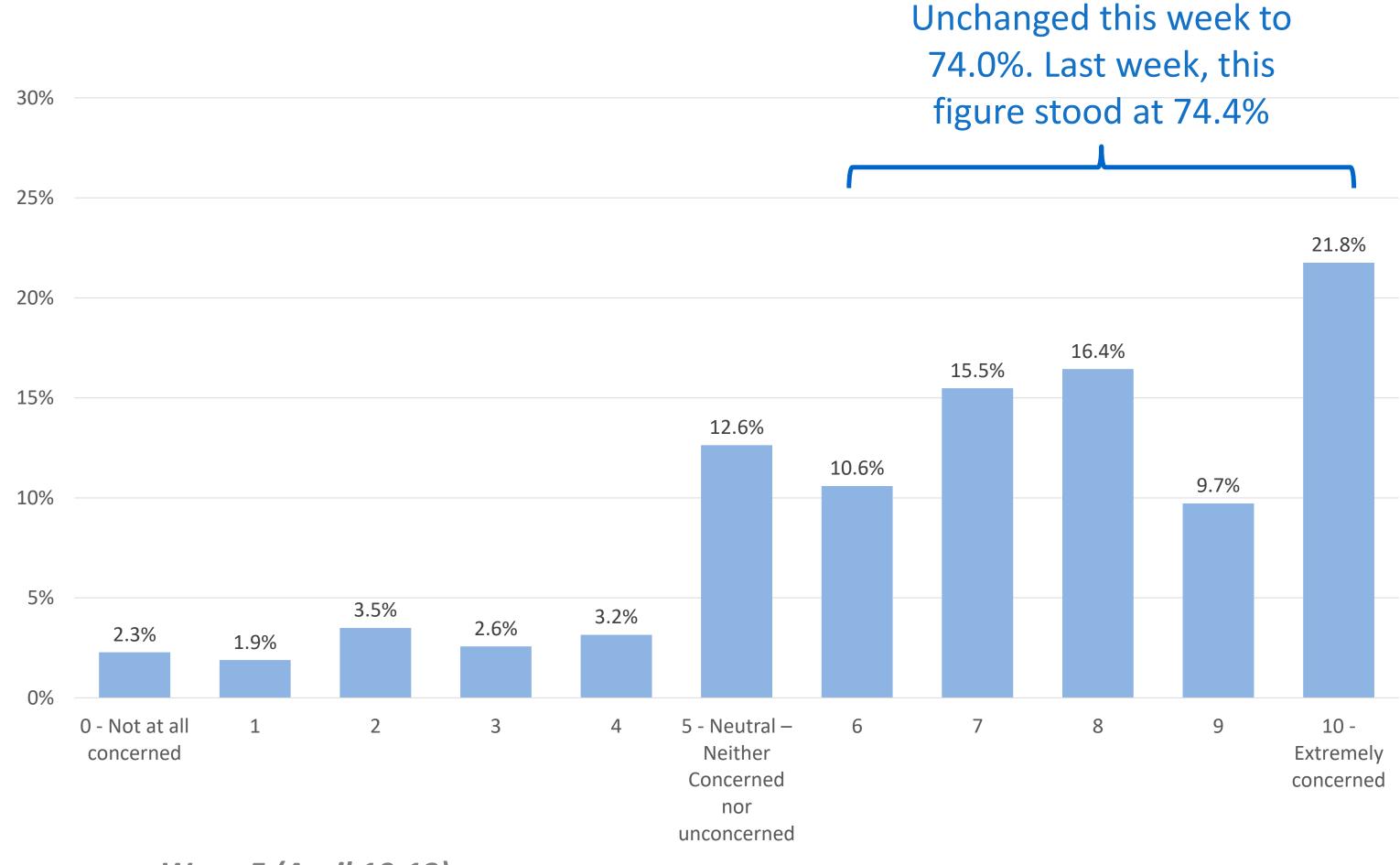




Personal Health Concerns

Question: Thinking about the current coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)

(Base: Wave 5 data. All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)



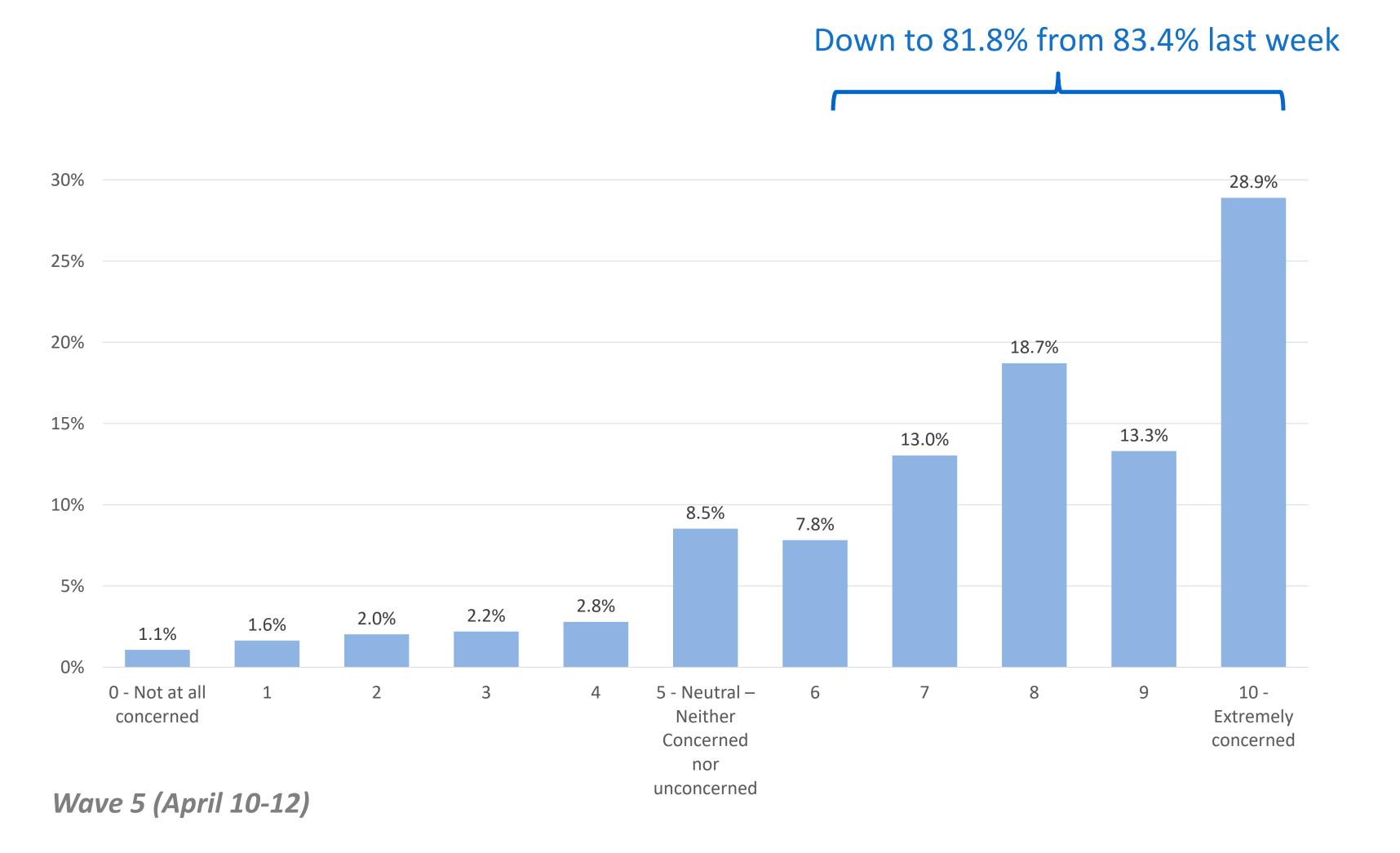




Health Concerns (Family & Friends)

Question: Thinking about the current coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

(Base: Wave 5 data. All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)

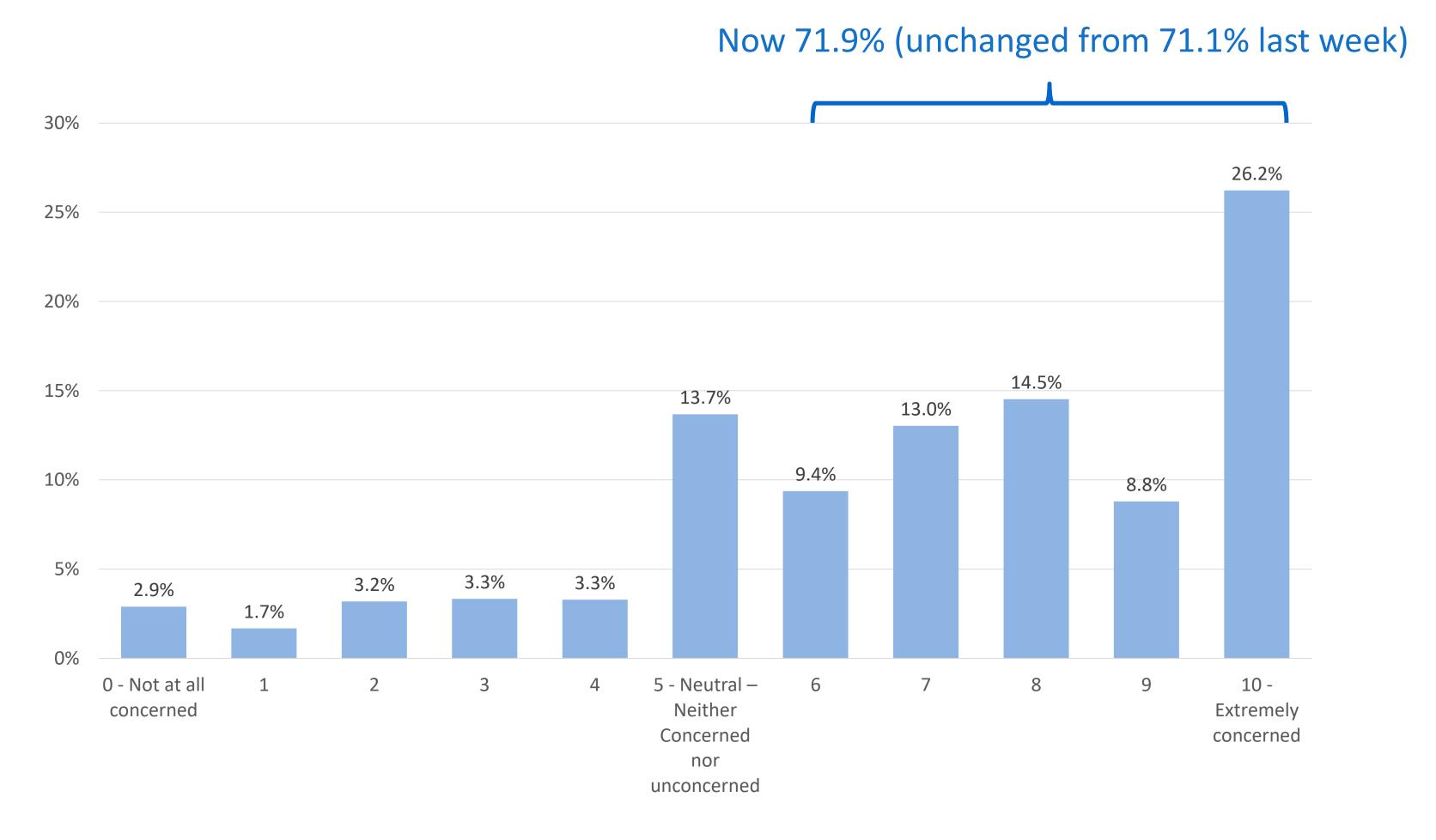




Concerns About Personal Finances

Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)

(Base: Wave 5 data. All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)



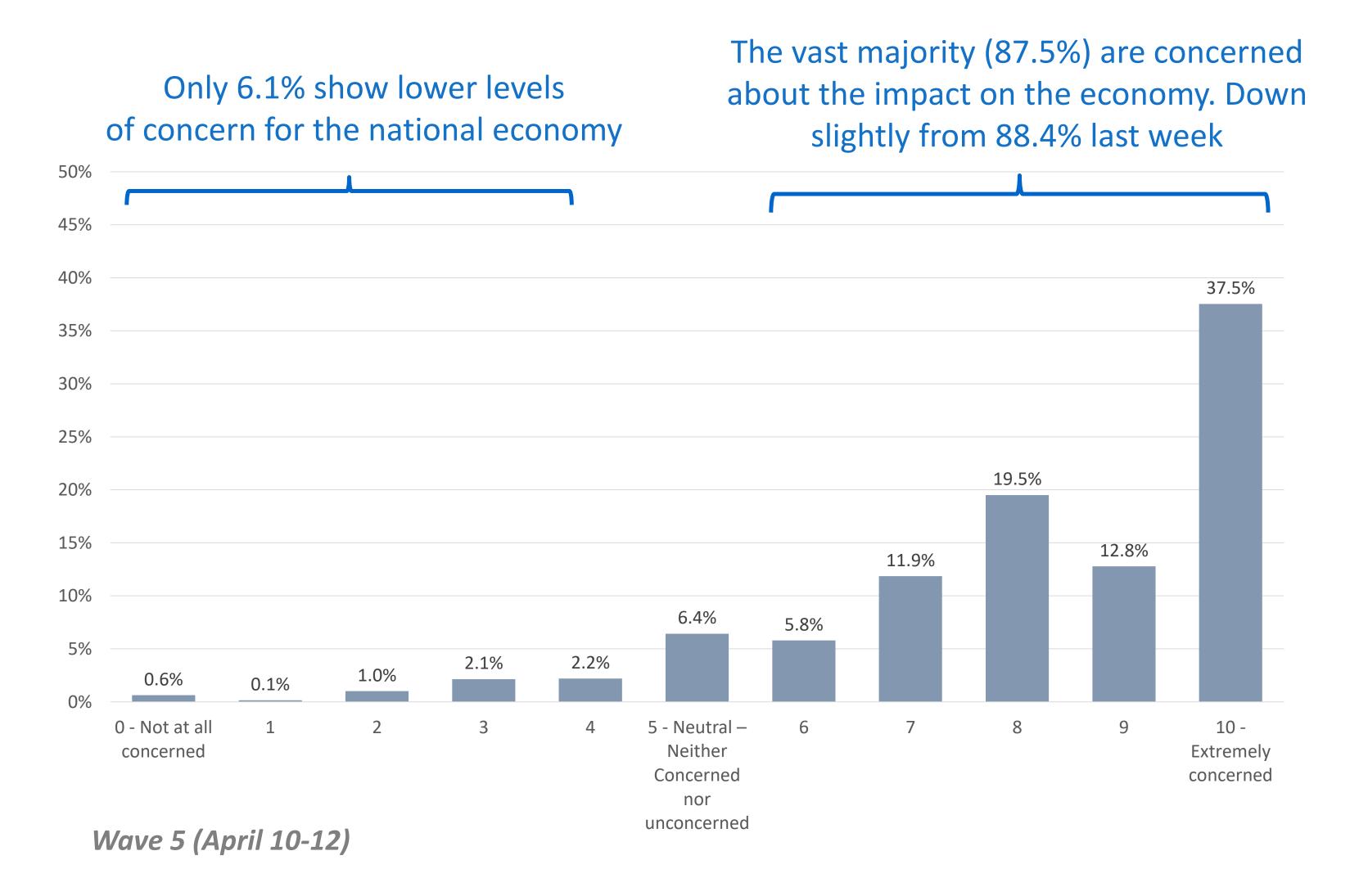
Wave 5 (April 10-12)



Concerns About National Economy

Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY?

(Base: Wave 5 data. All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)

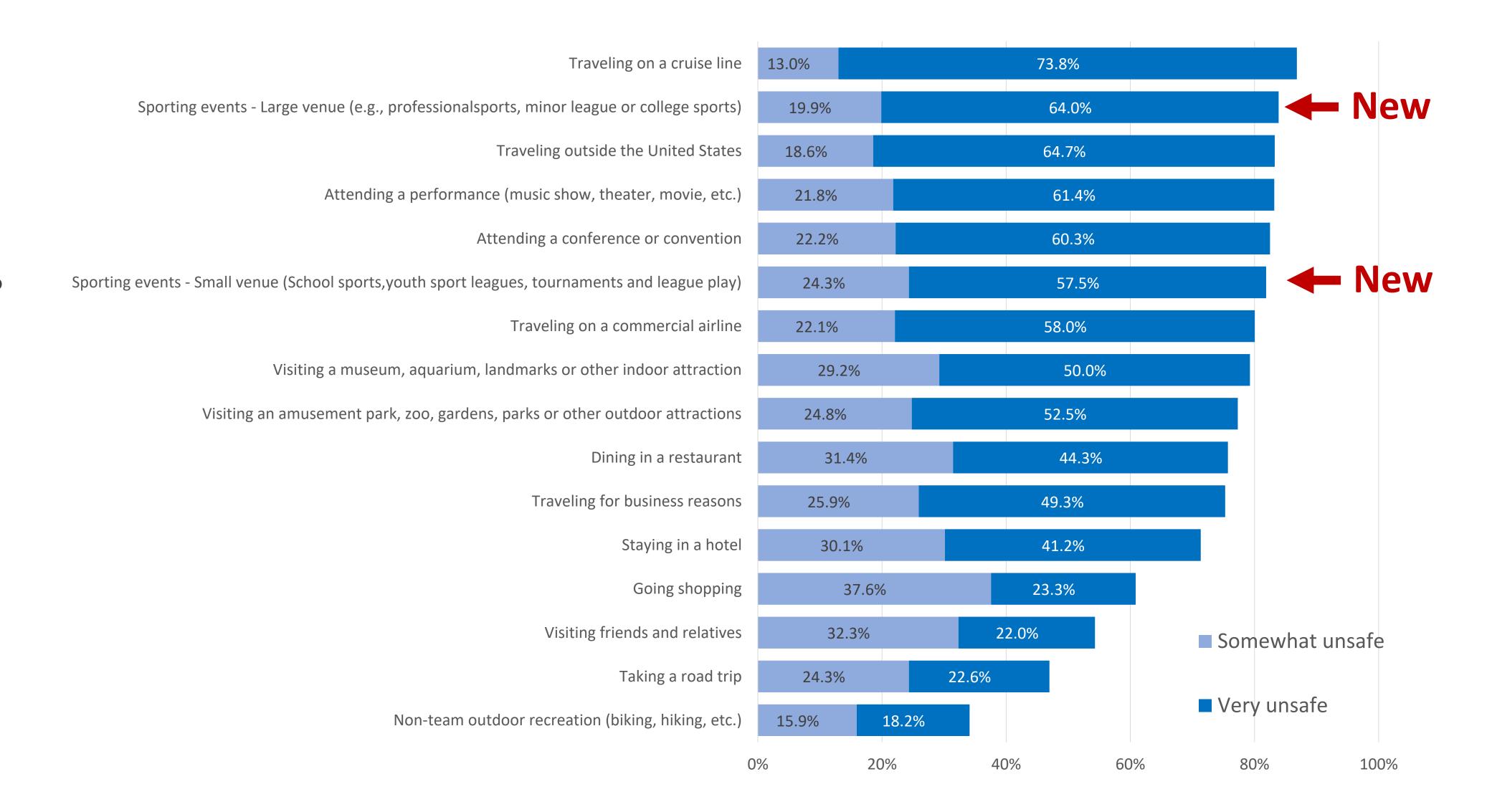




Perceived Safety of Travel Activities (Wave 5)

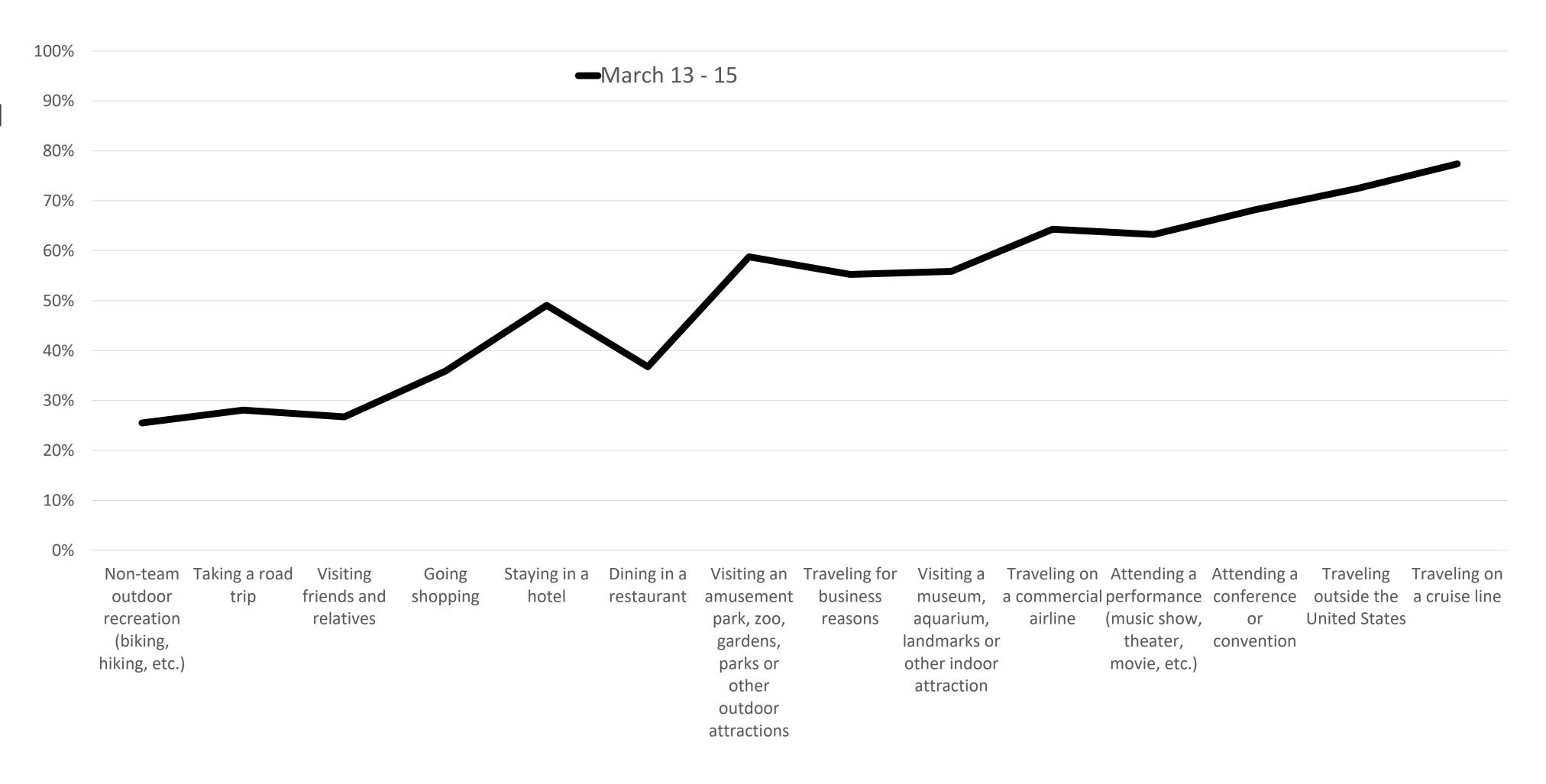
Question: At this moment, how safe would you feel doing each type of travel activity?

(Base: All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)



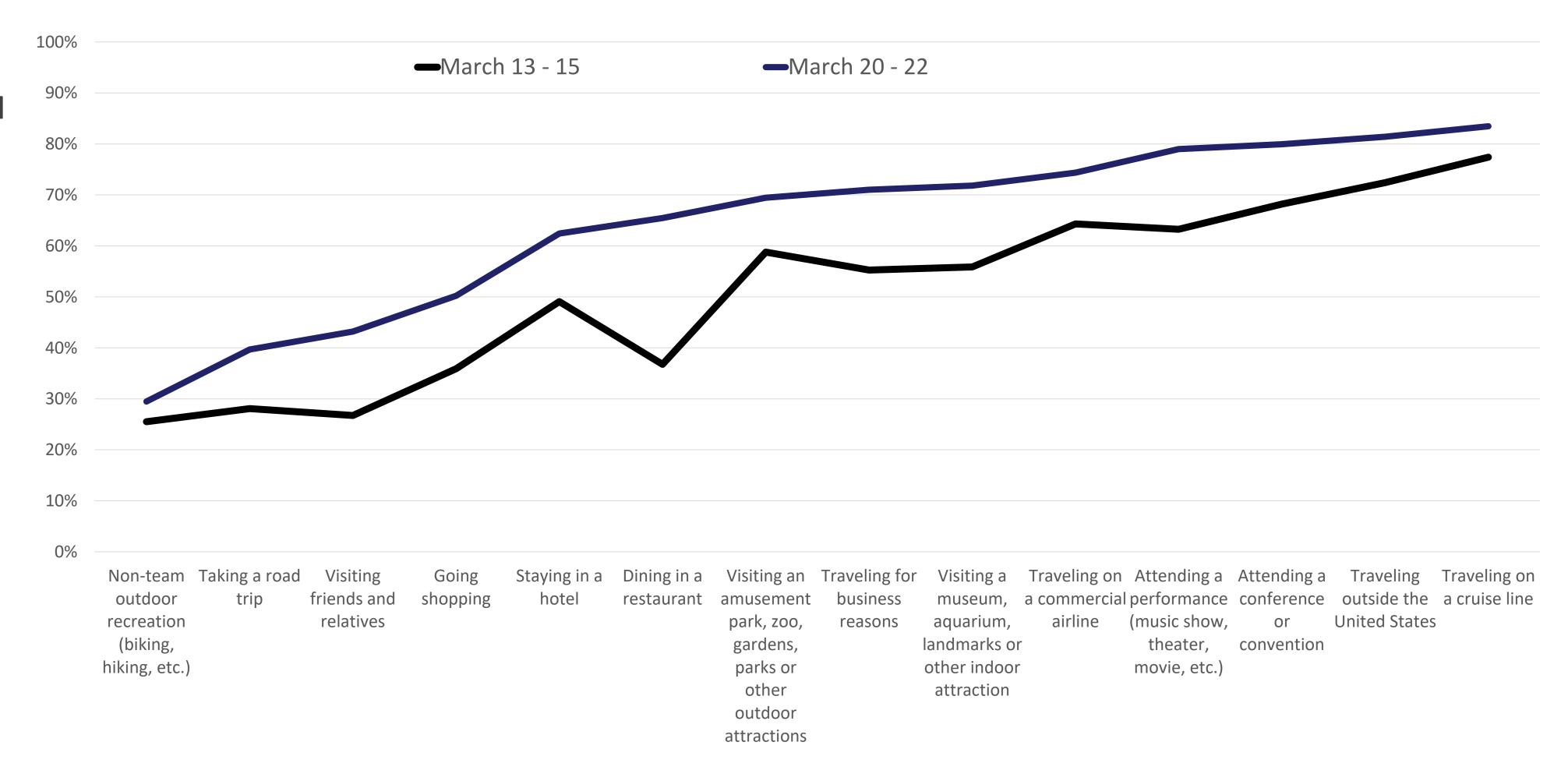


Question: At this moment, how safe would you feel doing each type of travel activity?



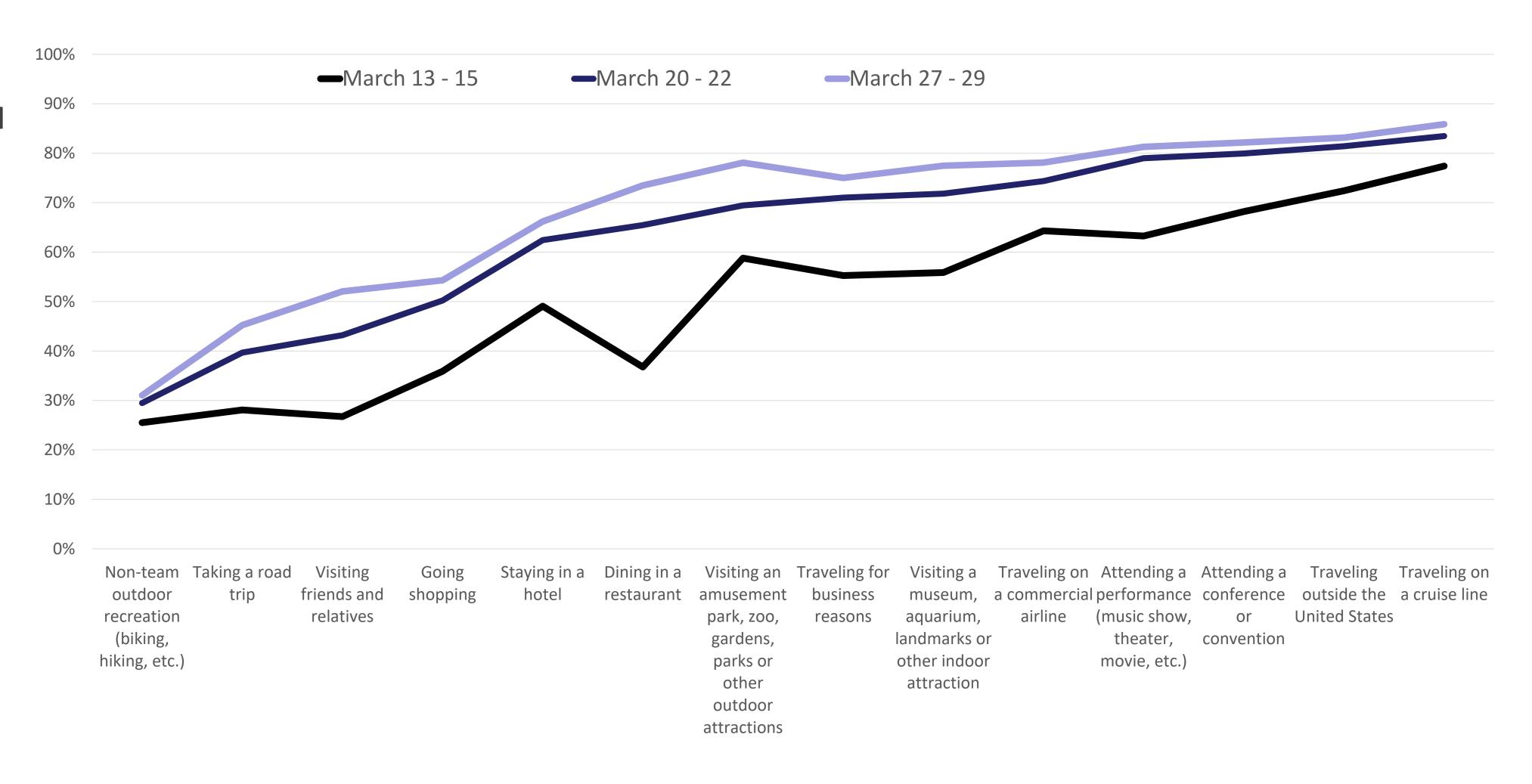


Question: At this moment, how safe would you feel doing each type of travel activity?



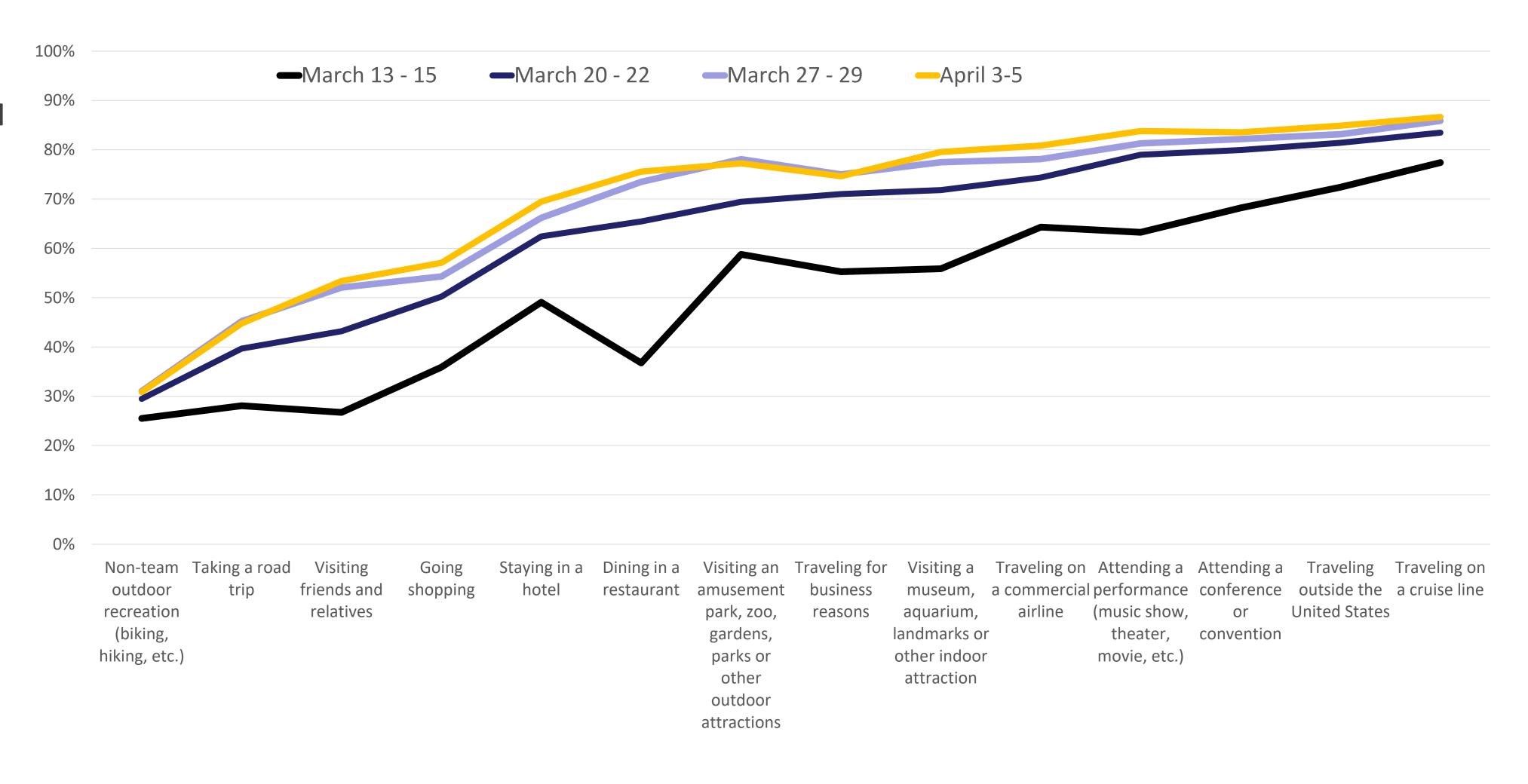


Question: At this moment, how safe would you feel doing each type of travel activity?



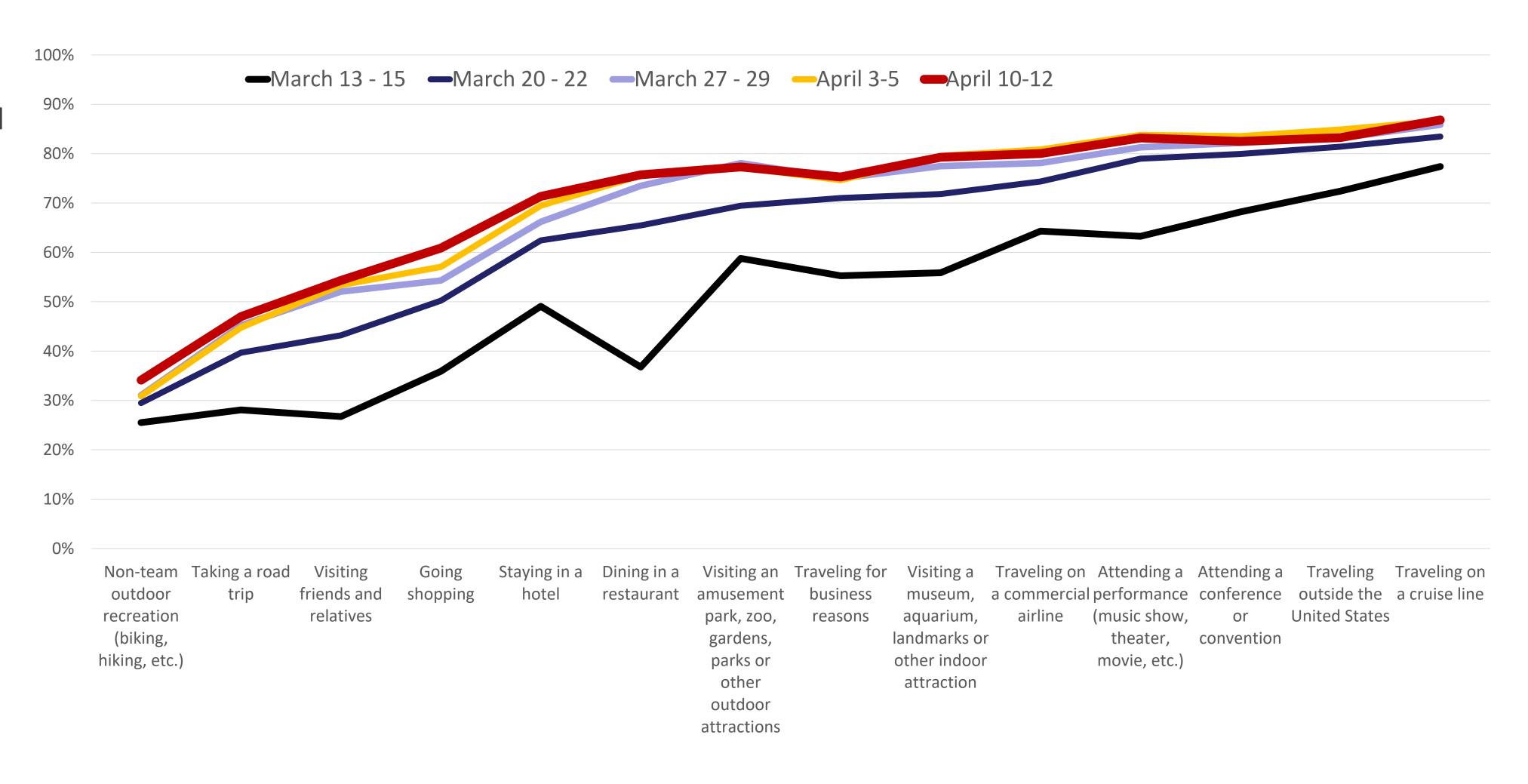


Question: At this moment, how safe would you feel doing each type of travel activity?

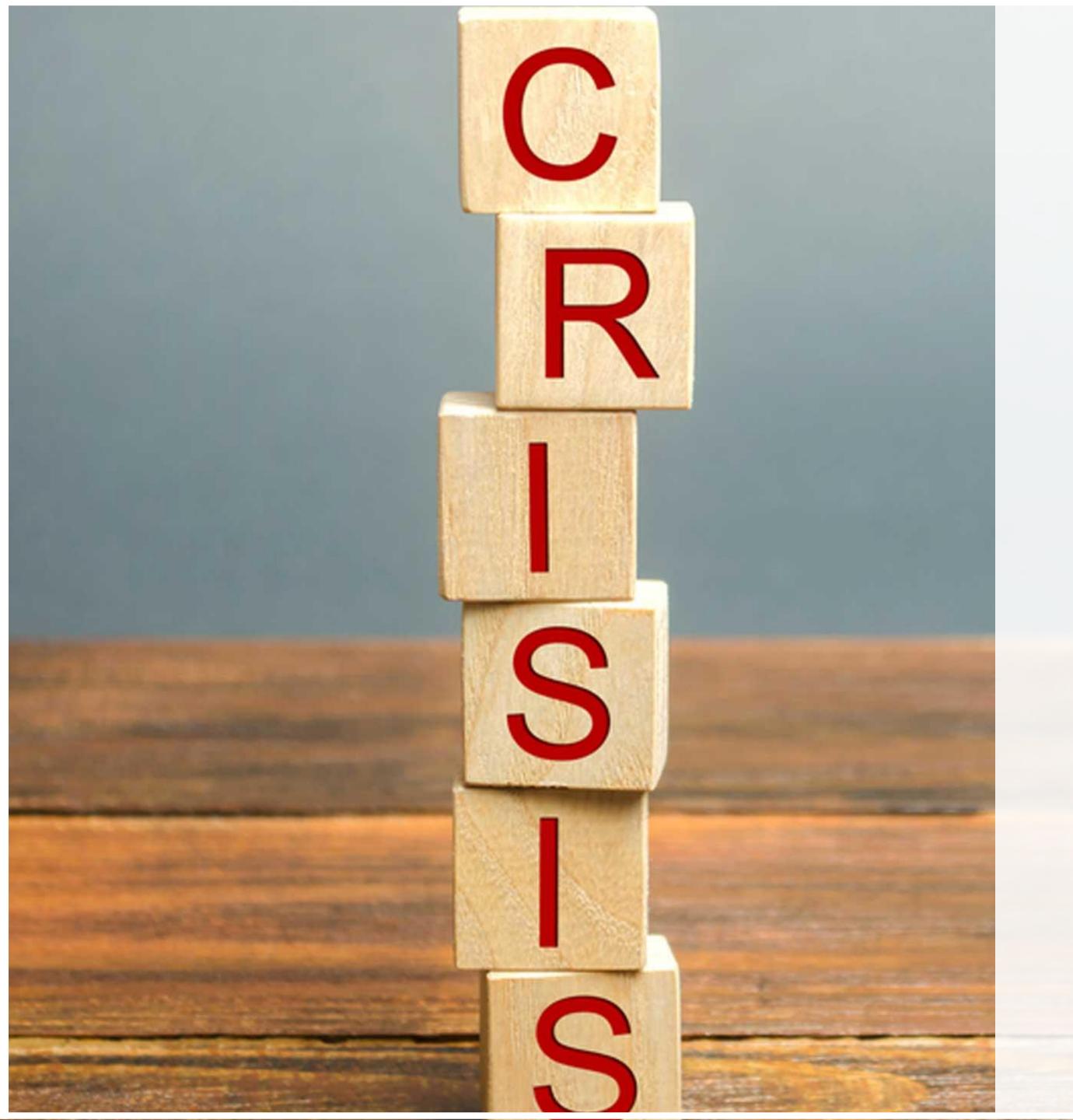




Question: At this moment, how safe would you feel doing each type of travel activity?







Concerns for:

- Safety (Personal/friends/family)
- Economics
- Travel activity safety

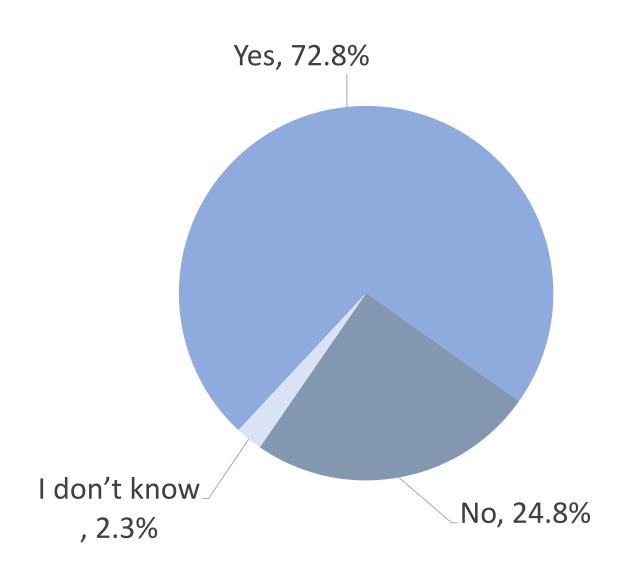
Highly elevated, yet seem to have slowed or even topped-out

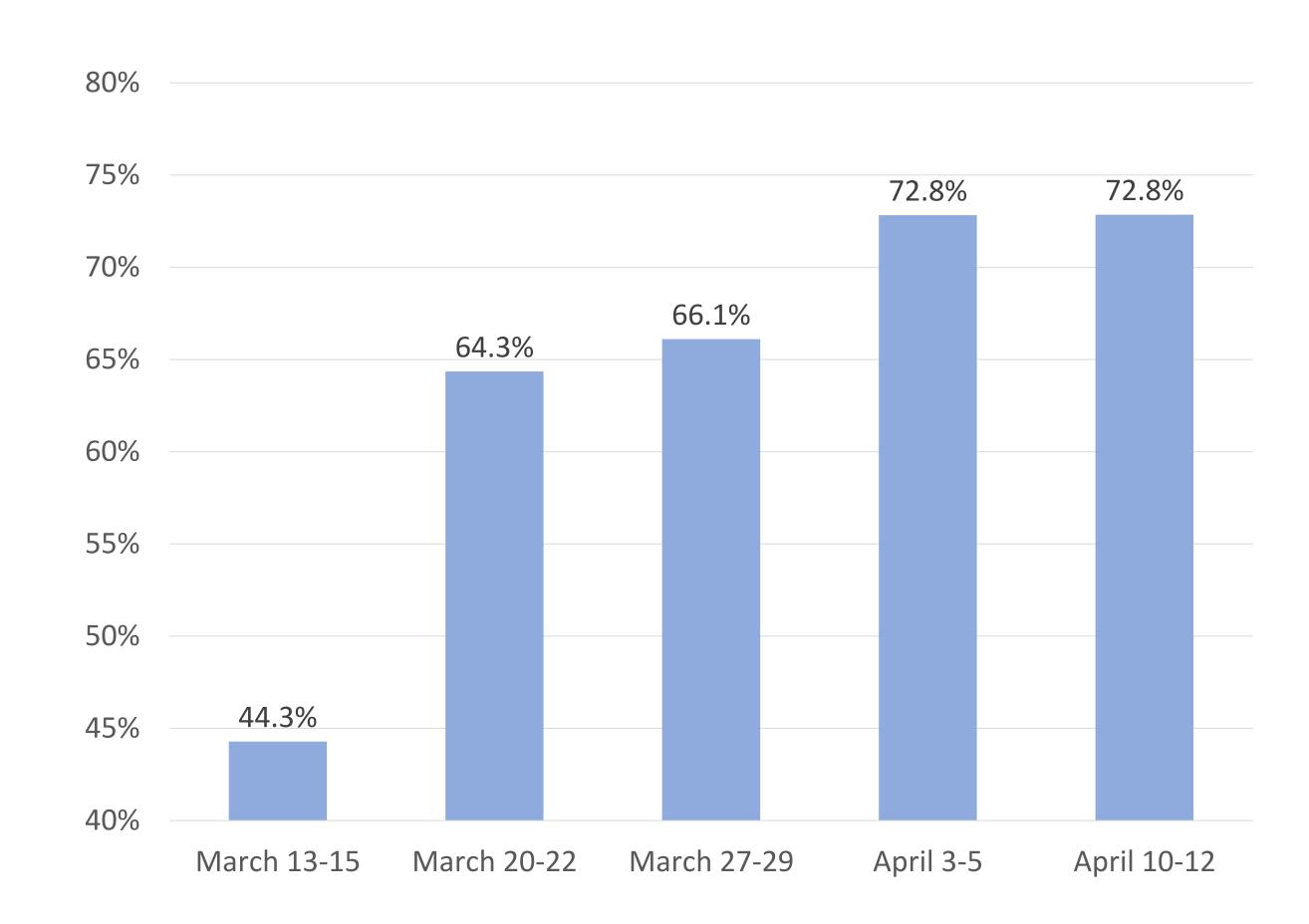


Impact of the Coronavirus on Travel

Question: Has the current coronavirus situation affected your travel in any way? (Please consider all your travel-leisure, business, group meeting, etc.)

Wave 5 (April 10-12)





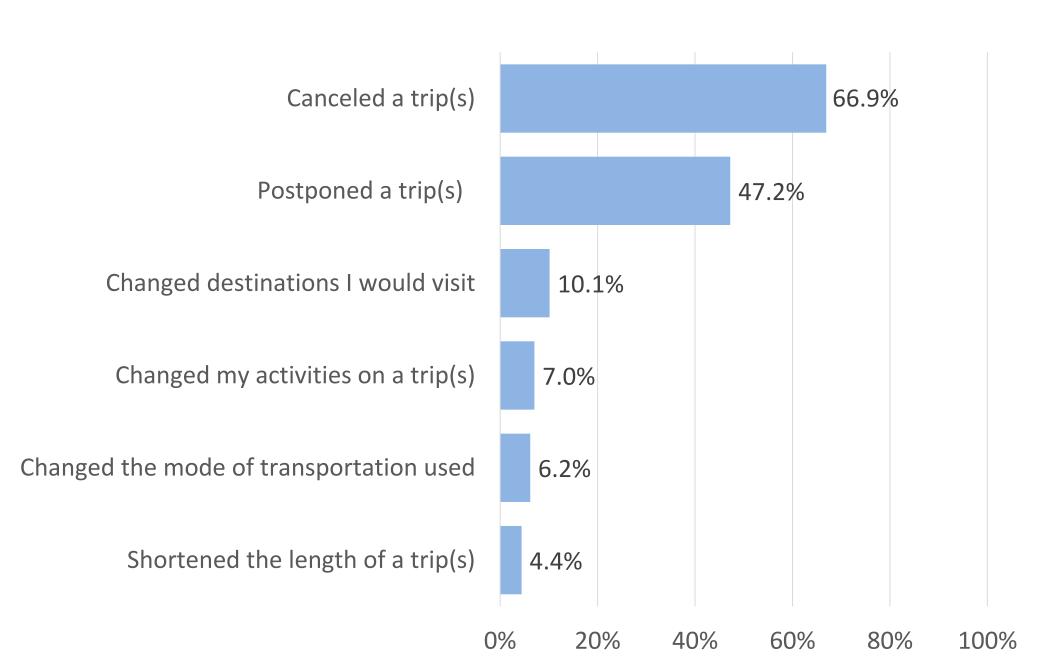


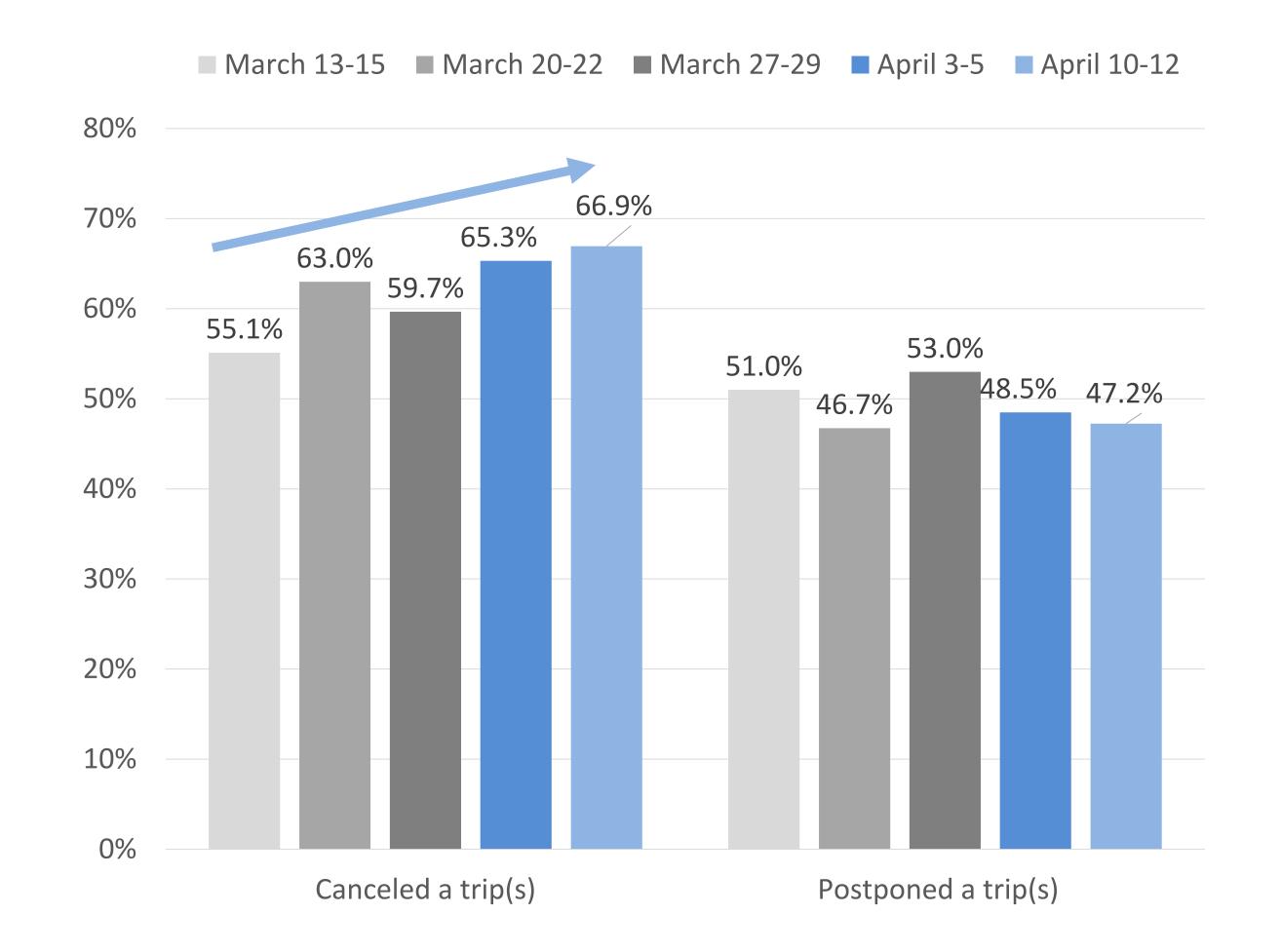
How the Coronavirus has Impacted Travel

Question: How has coronavirus situation affected your travel? (Select all that apply)

Due to the coronavirus situation, I have_____





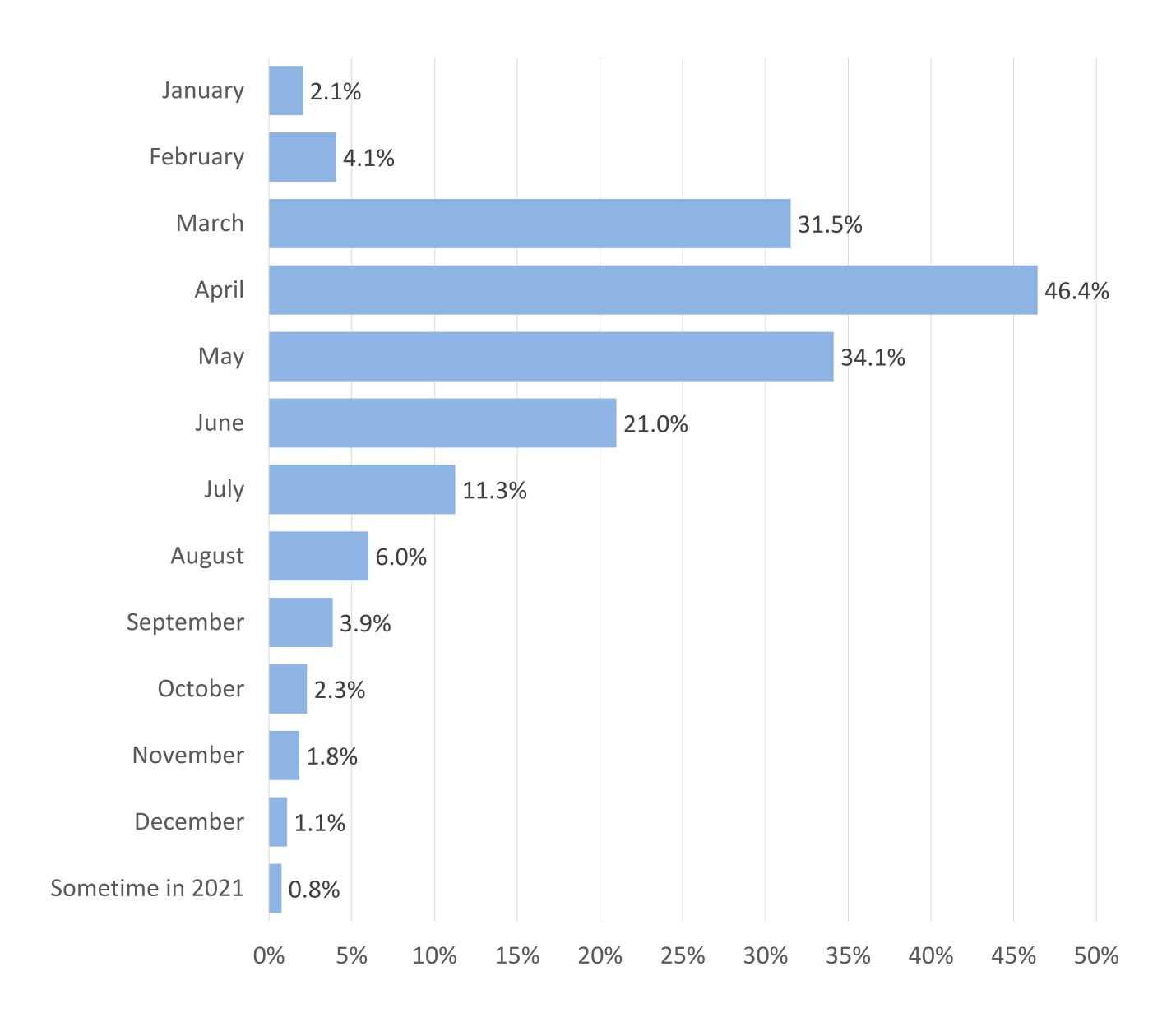




Month of Trip Cancellation

Question: The trip(s) you CANCELED would have taken place in which months? (Select all that apply)

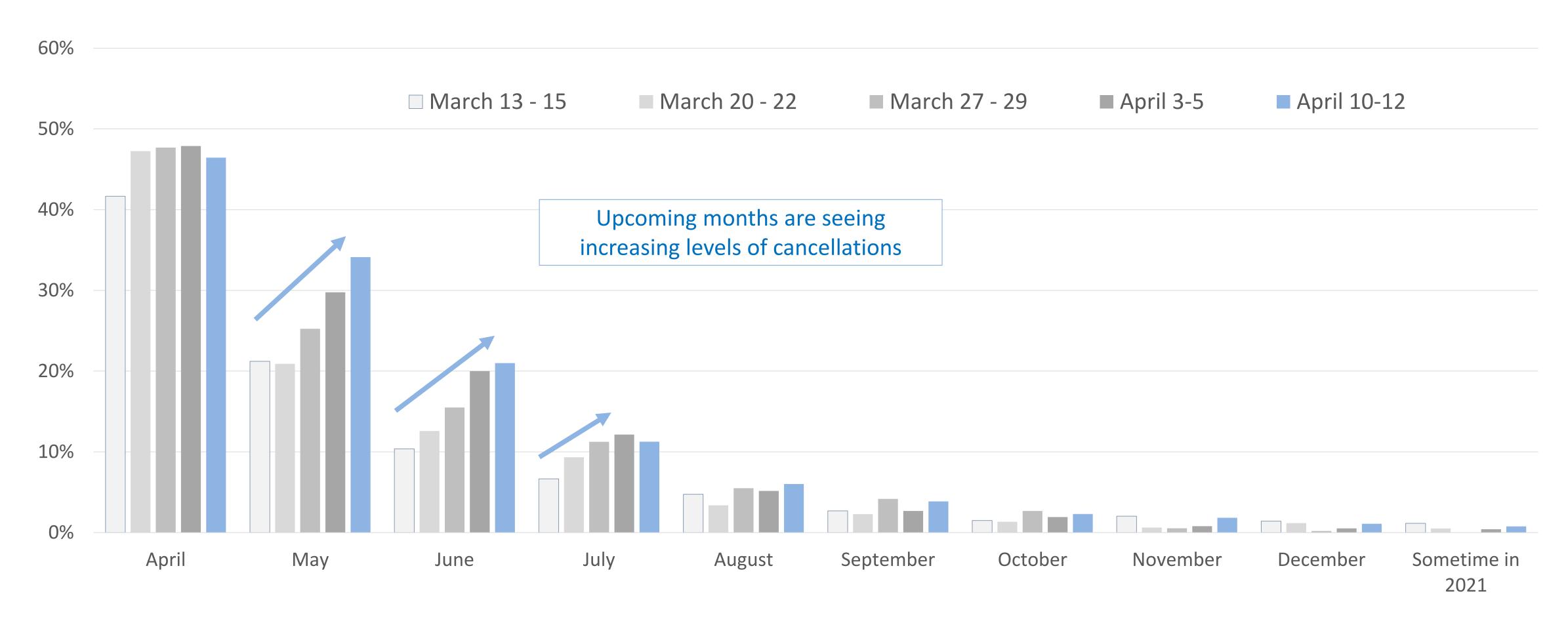
(Base: Cancelling trips, 624 completed surveys. Data collected April 10-12, 2020)





Month of Trip Cancellation

Question: The trip(s) you CANCELED would have taken place in which months? (Select all that apply)



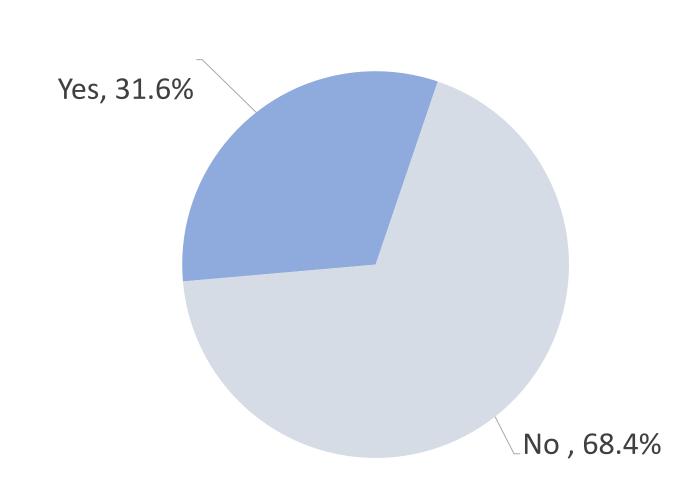
(Base: Cancelling trips, 292, 477, 506, 580 and 623 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 2020. Note: Data purposefully excluded from this chart for readability.)

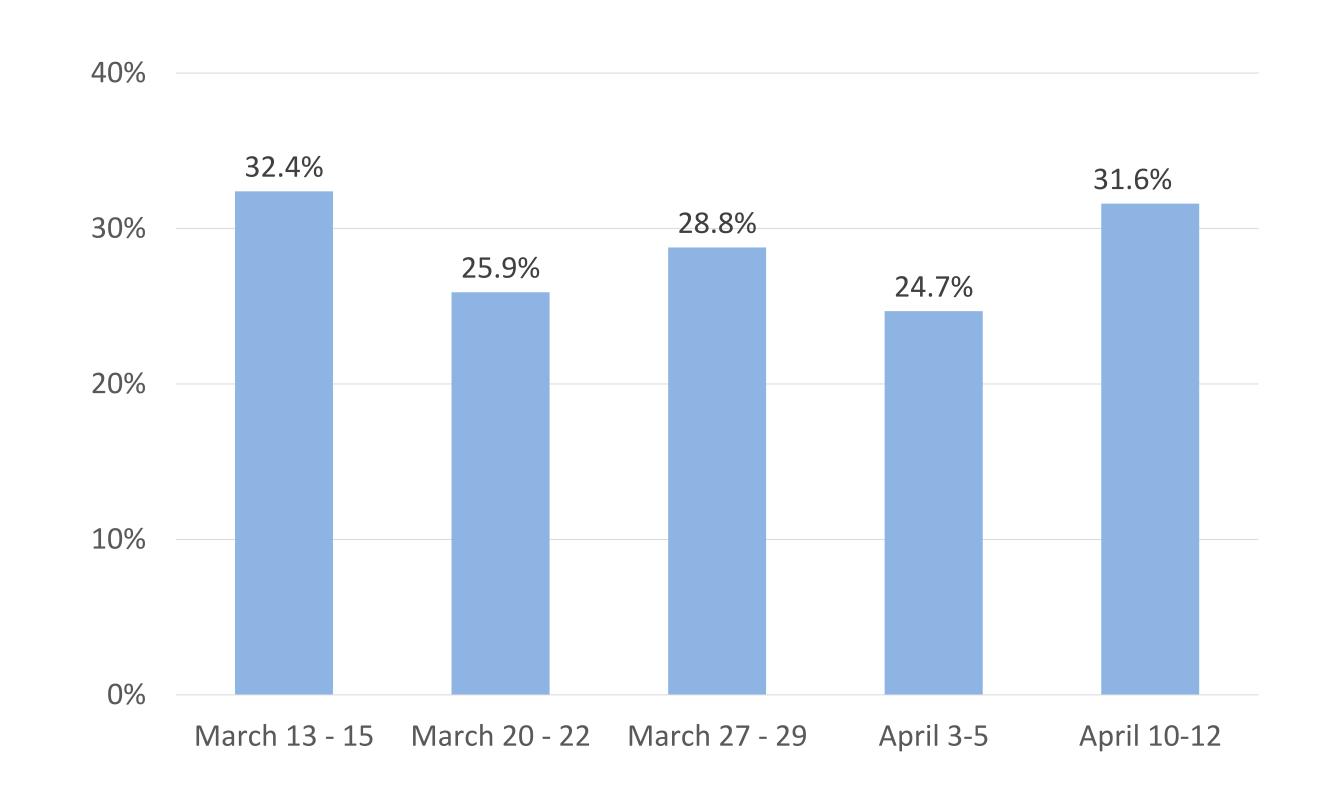


Were Postponed Trips Rescheduled?

Question: You said earlier that you had POSTPONED at least one trip. Have you rescheduled a date (even tentatively) for this travel?







(Base: Postponing trips, 277, 354, 404, 433, 435 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5 and 10-12, 2020)

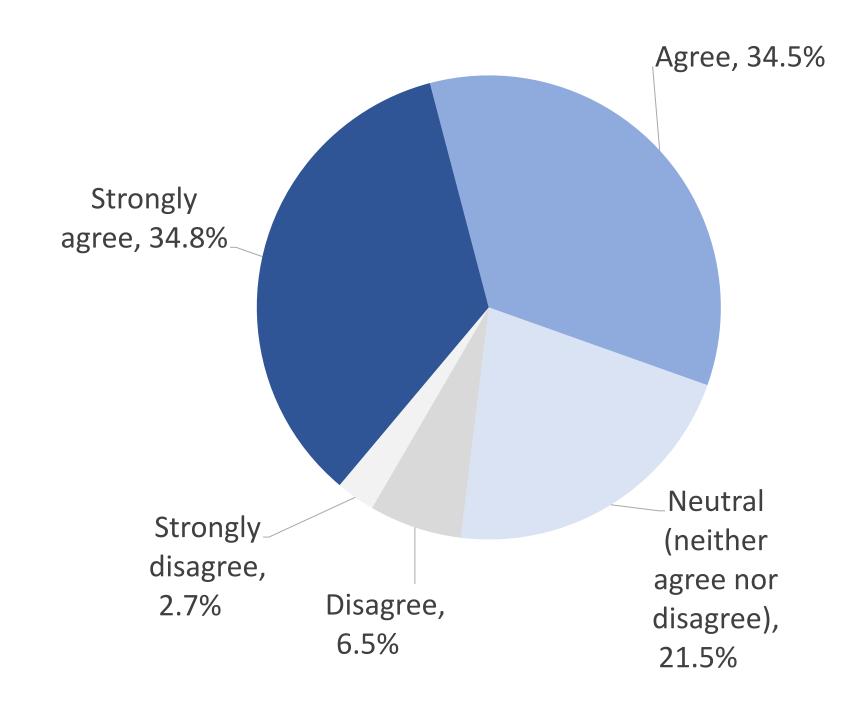




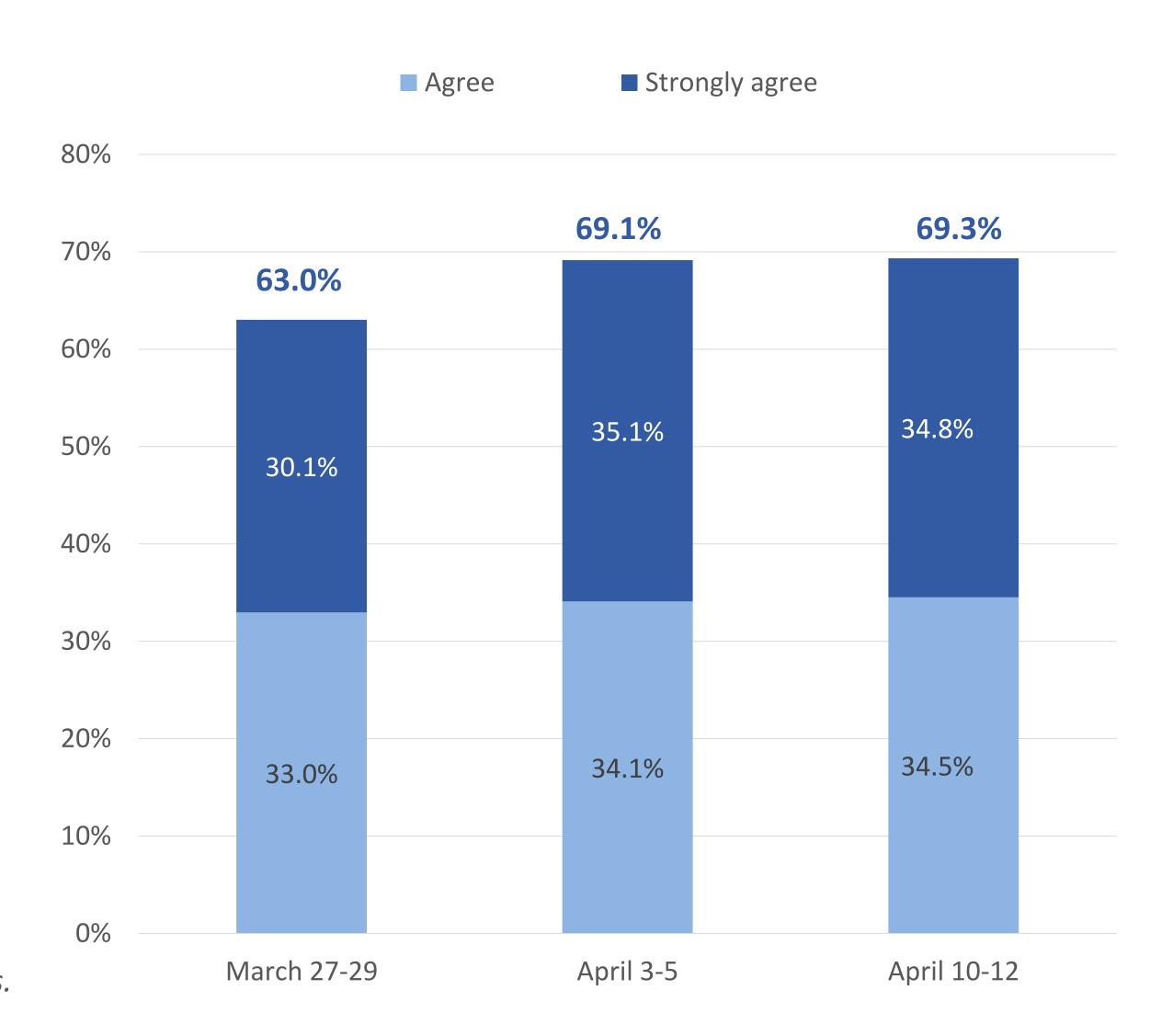
Excitement to Get Back to Travel

How much do you agree with the following statement?

Question: I miss traveling. I can't wait to get out and travel again.



(Base: All respondents, 1,201, 1,216 and 1,263 completed surveys. Data collected March 27-29 and April 3-5 and 10-12 2020)





How Will They Get Back to Travel?

In the period after coronavirus, how are you going to approach getting back into travel? (Pick the image that best describes you)



I'll test the waters first



I'll get back in but carefully



I'll jump right back in



47.0%

I'll get back in but carefully

In the period after coronavirus, how are you going to approach getting back into travel?



39.9%I'll test the waters first



13.1%
I'll jump right back in

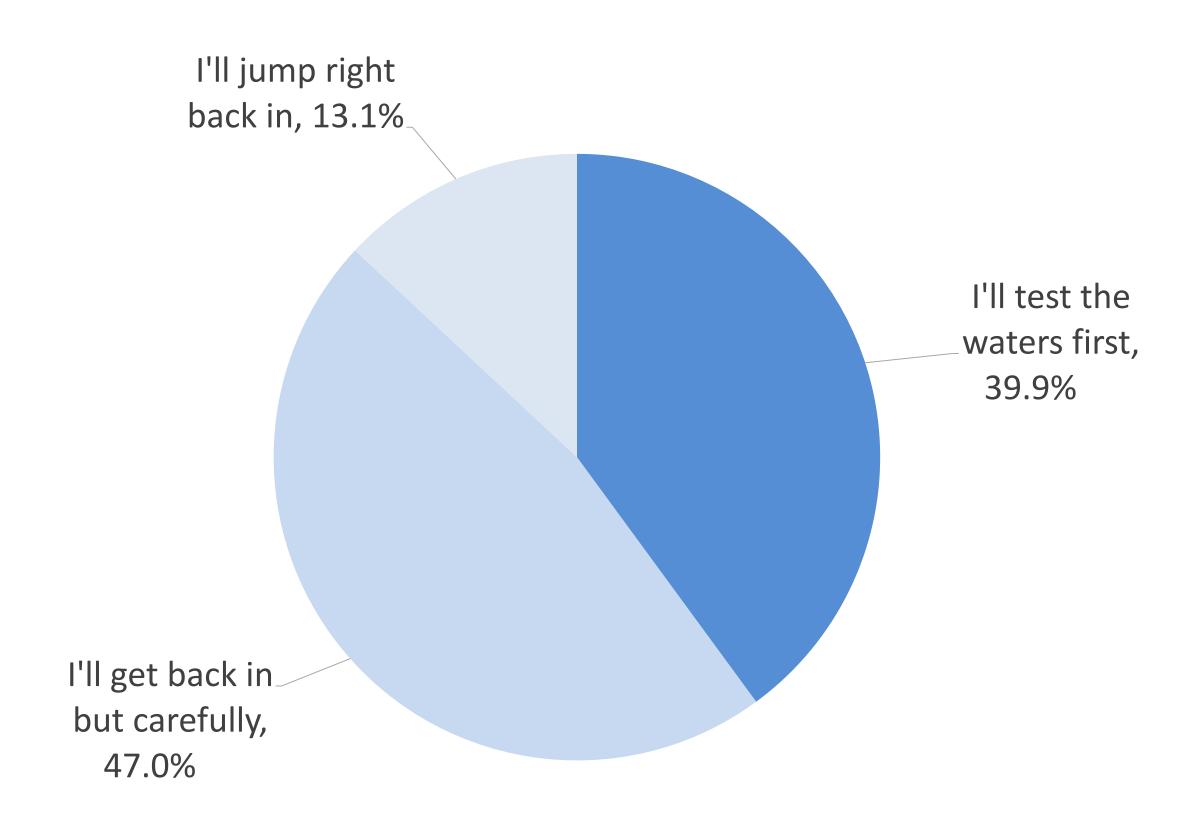


How Will They Get Back to Travel?

New Question Added in Wave 5

Question: In the period after coronavirus, how are you going to approach getting back into travel? (Pick the image that best describes you)

(Base: All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)

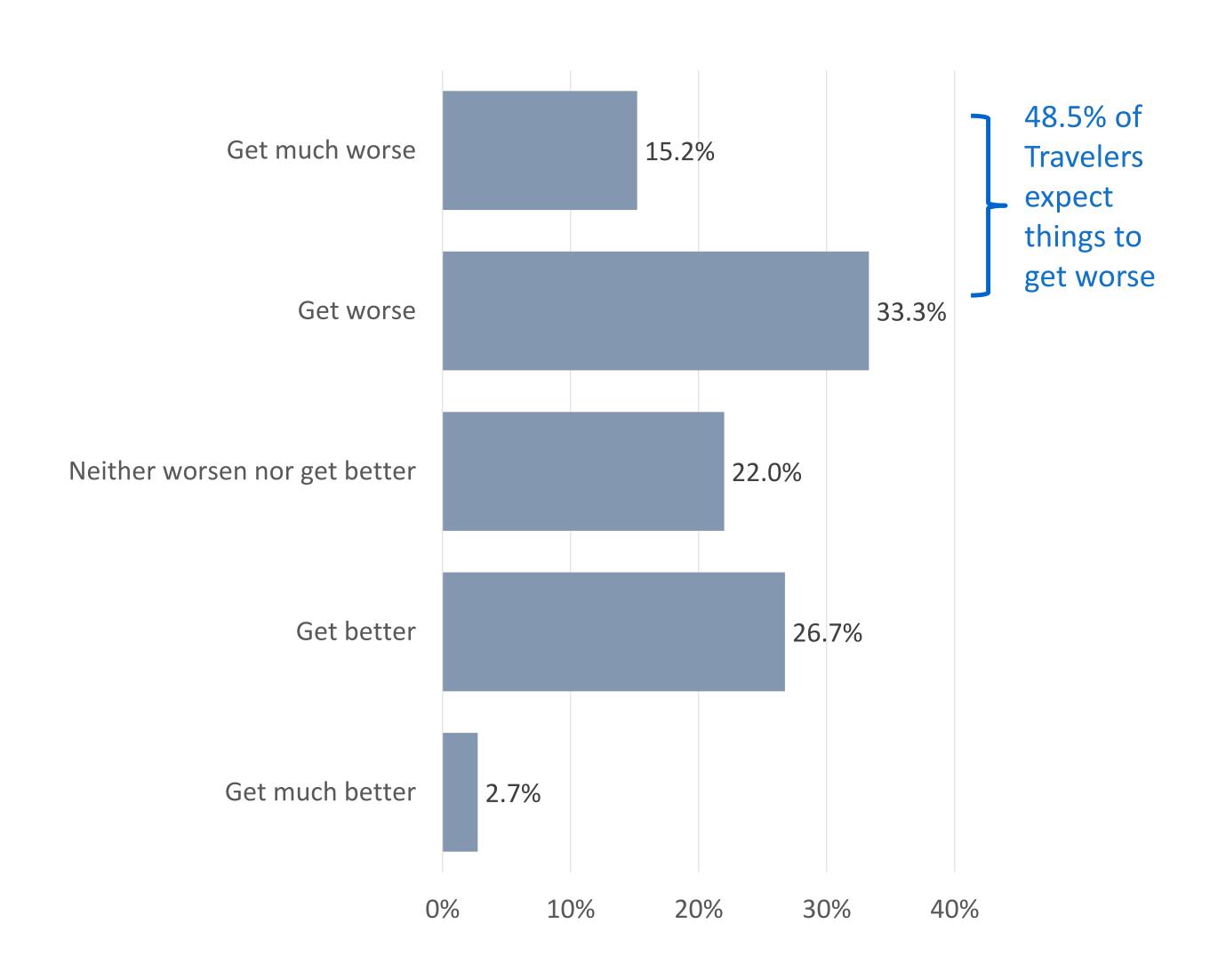




Expectations for Coronavirus Outbreak

Question: In the NEXT MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

In the next month the coronavirus situation will _____

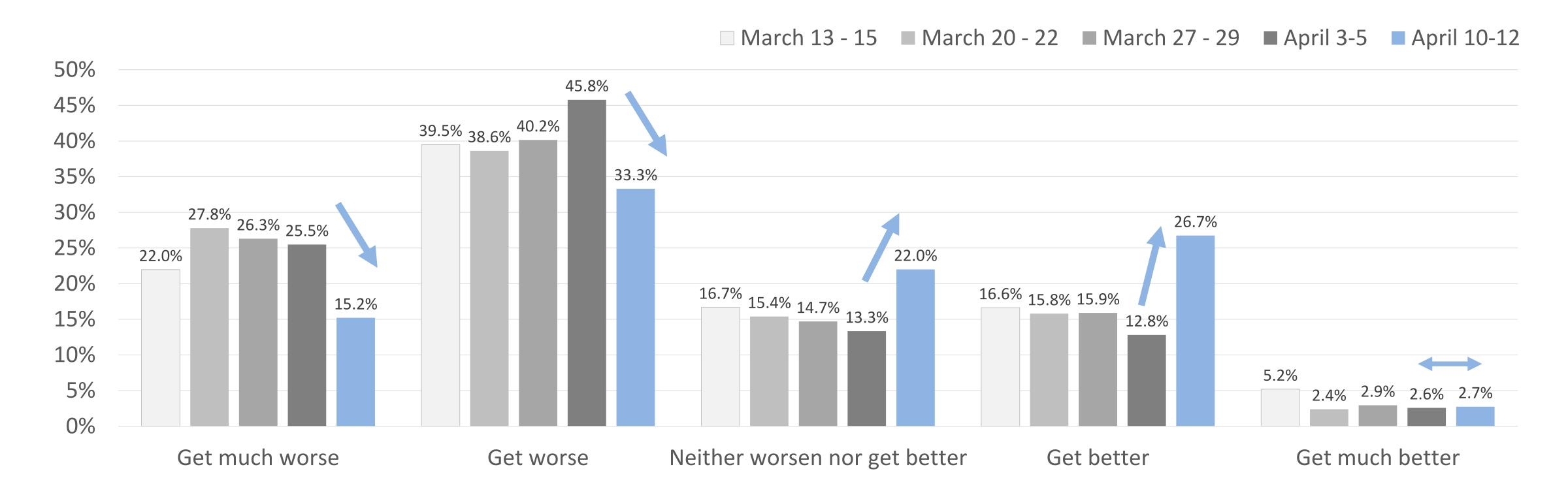




Expectations for the Coronavirus Outbreak

Question: In the NEXT MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

In the next month the coronavirus situation will _____

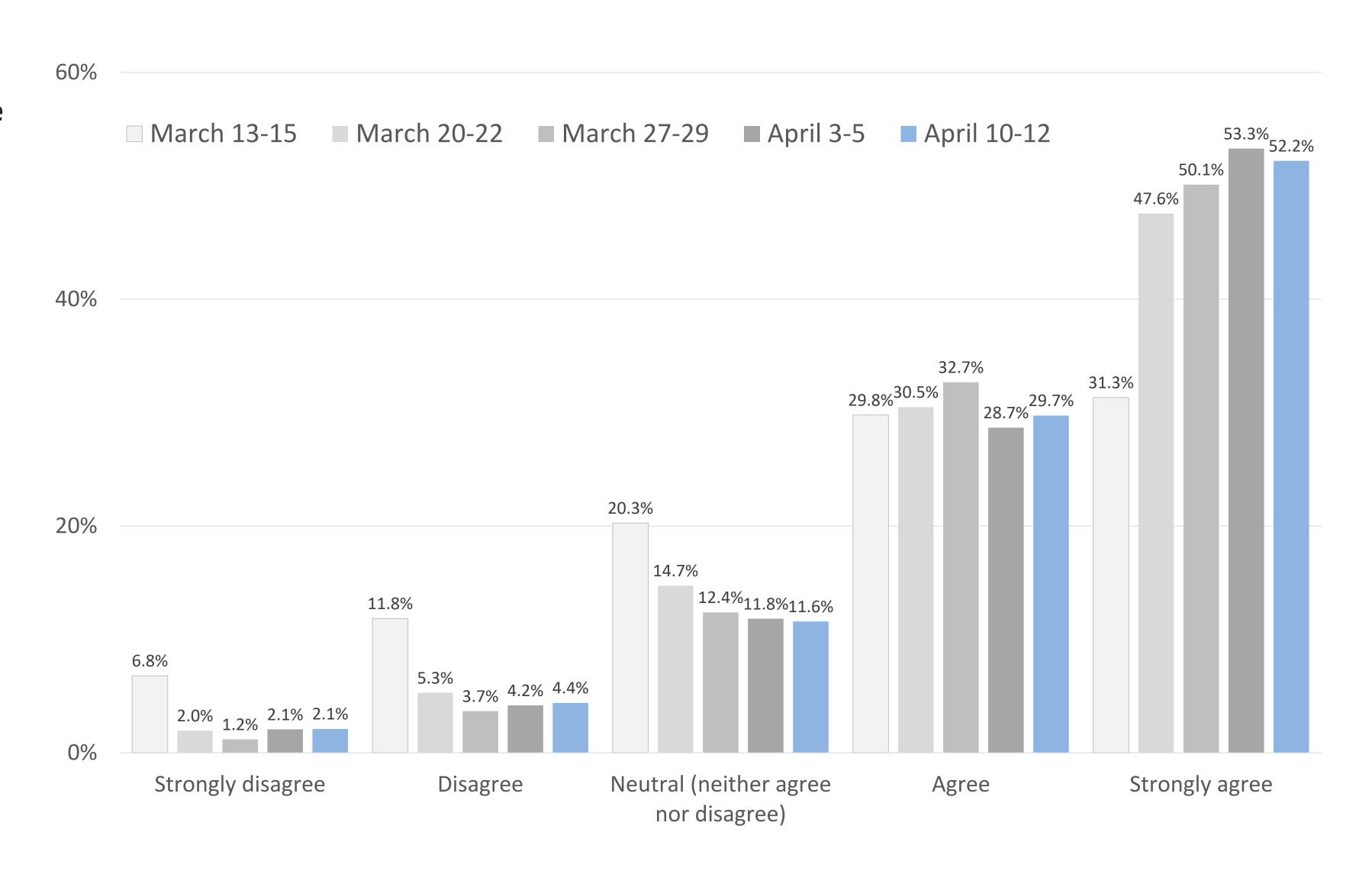




Avoiding Travel Until the Crisis Blows Over

How much do you agree with the following statement?

Statement: I'm planning to avoid all travel until the coronavirus situation blows over.

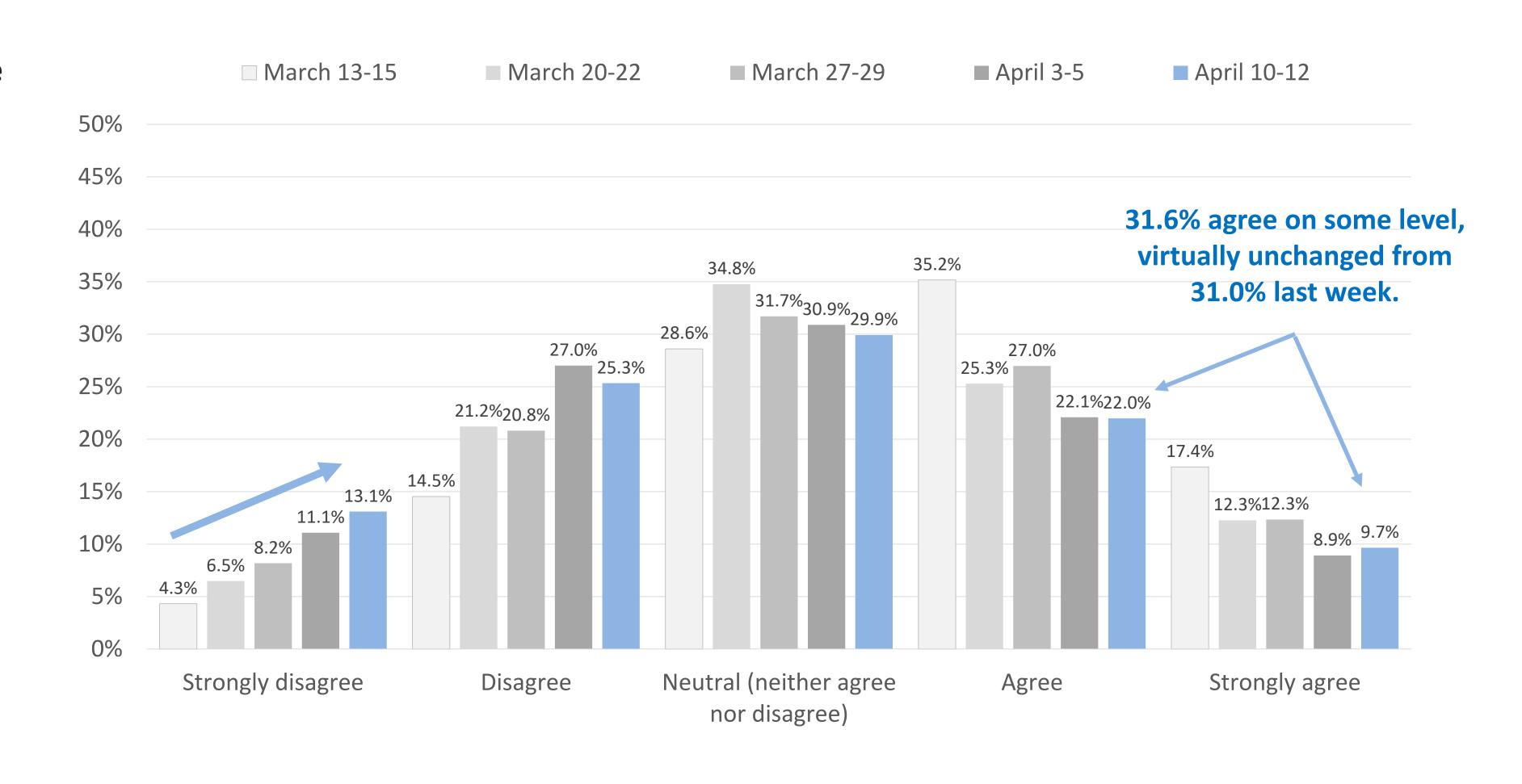




Expectations for Summer Travel Season

How much do you agree with the following statement?

Statement: I expect the coronavirus situation will be resolved before the summer travel season.





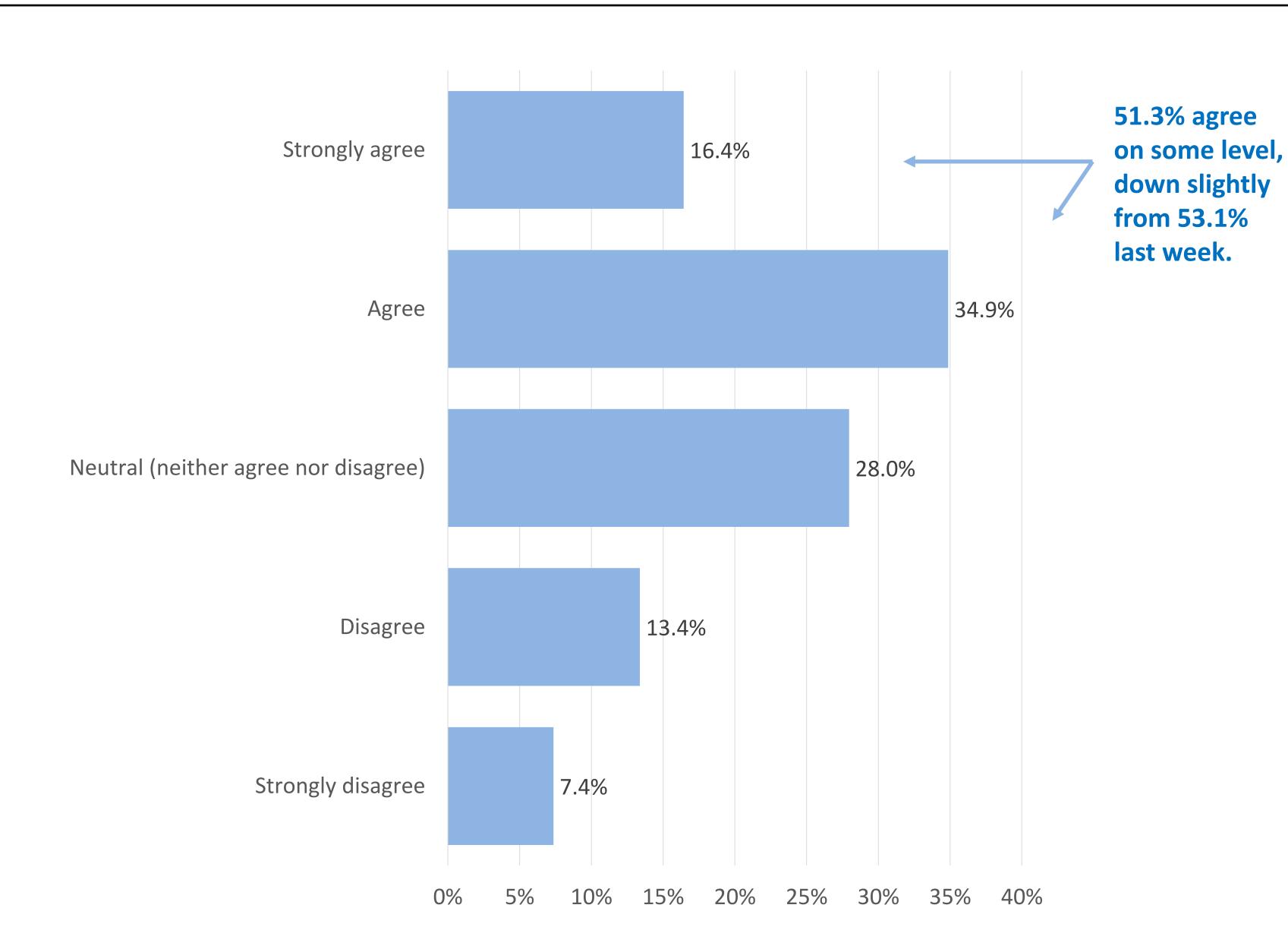
Expectations for Fall Travel Season

How much do you agree with the following statement?

Statement: I expect that I will be traveling in the Fall of 2020.

(Base: All respondents, 1,216 and 1,263 completed surveys. Data collected April 3-5, an 10-12 2020)

Question Added in Wave 4

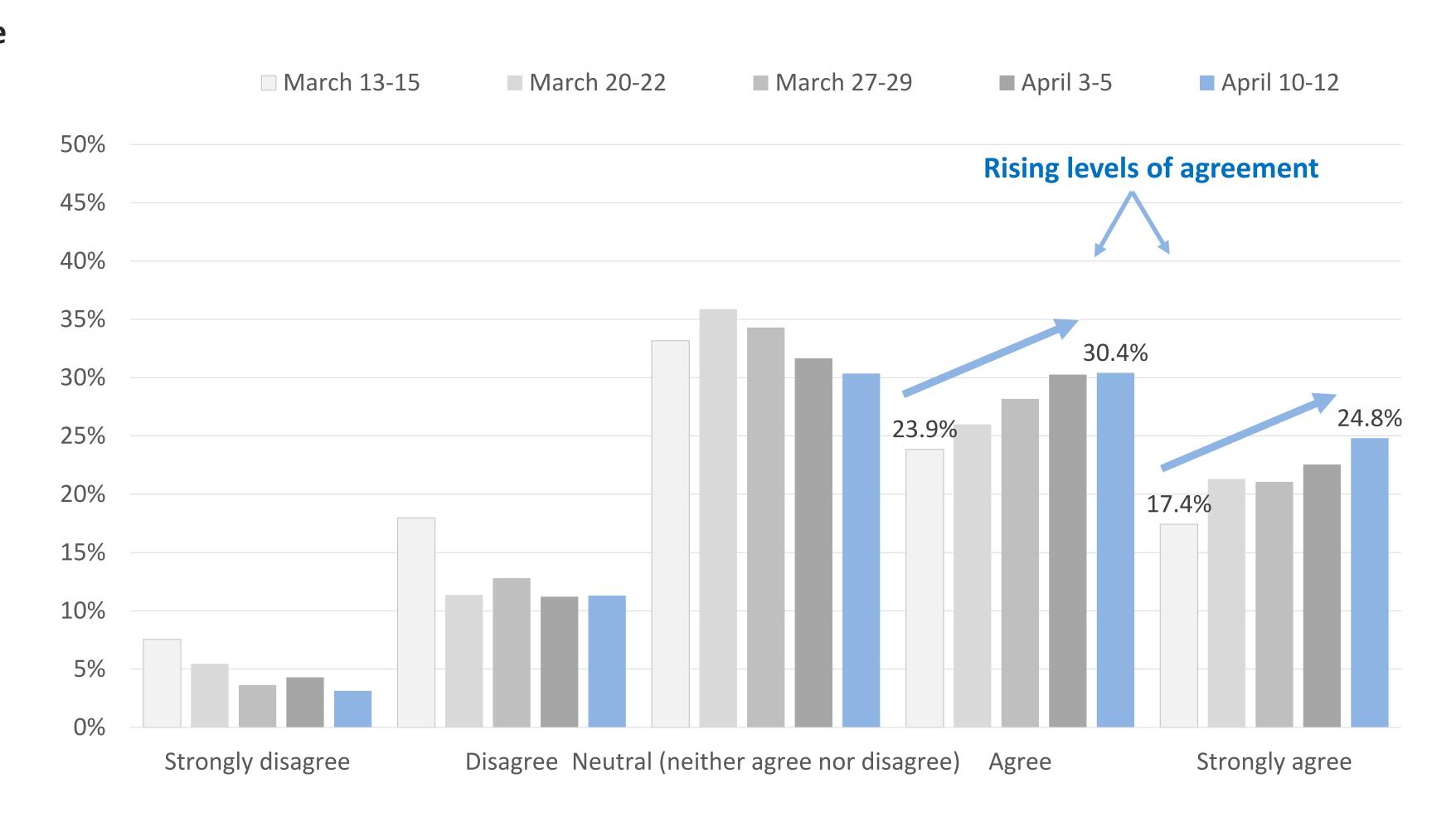




Staycations as a Replacement for Vacations

How much do you agree with the following statement?

Statement: Because of the coronavirus, I'll probably take a staycation(s) this summer rather than a vacation(s).

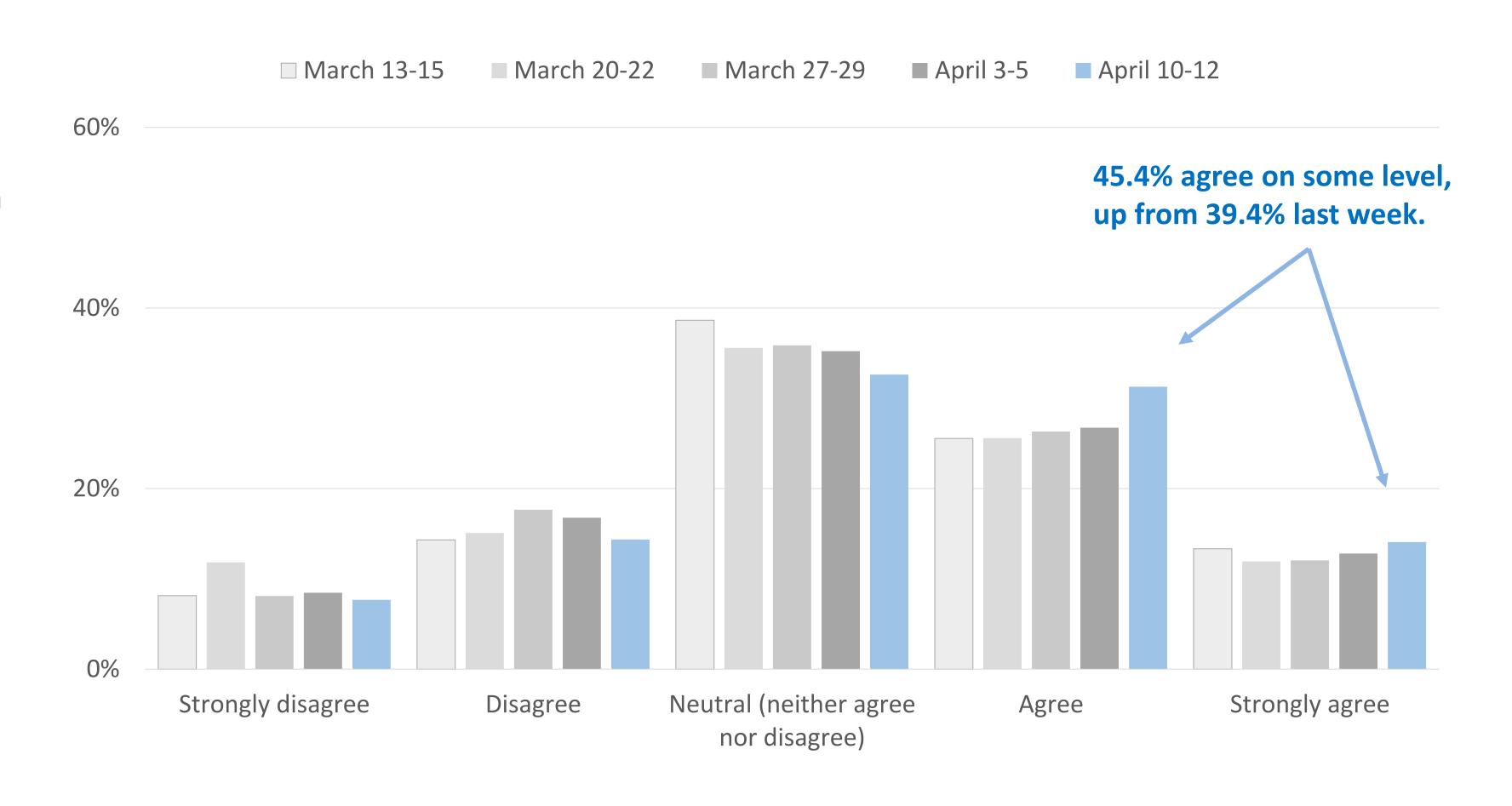




Replacing Air Travel with Road Trips

How much do you agree with the following statement?

Statement: Because of the coronavirus, I'll probably be takin more road trips this year to avoid airline travel.

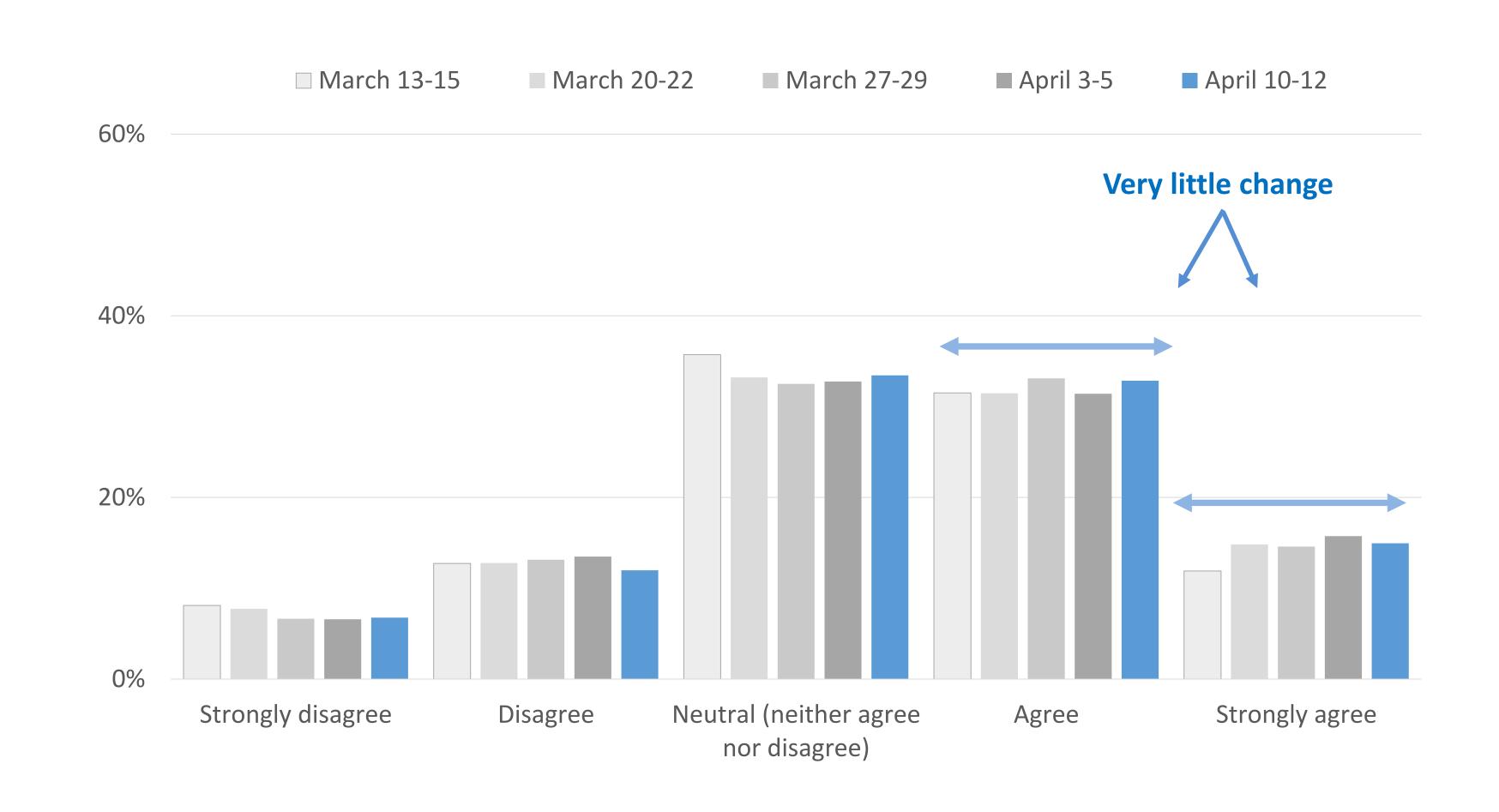




Replacing Long-Haul Travel with Regional Trips

How much do you agree with the following statement?

Statement: Because of the coronavirus, I'll probably be taking more regional trips (near my home) and avoid long-haul travel (further from home).

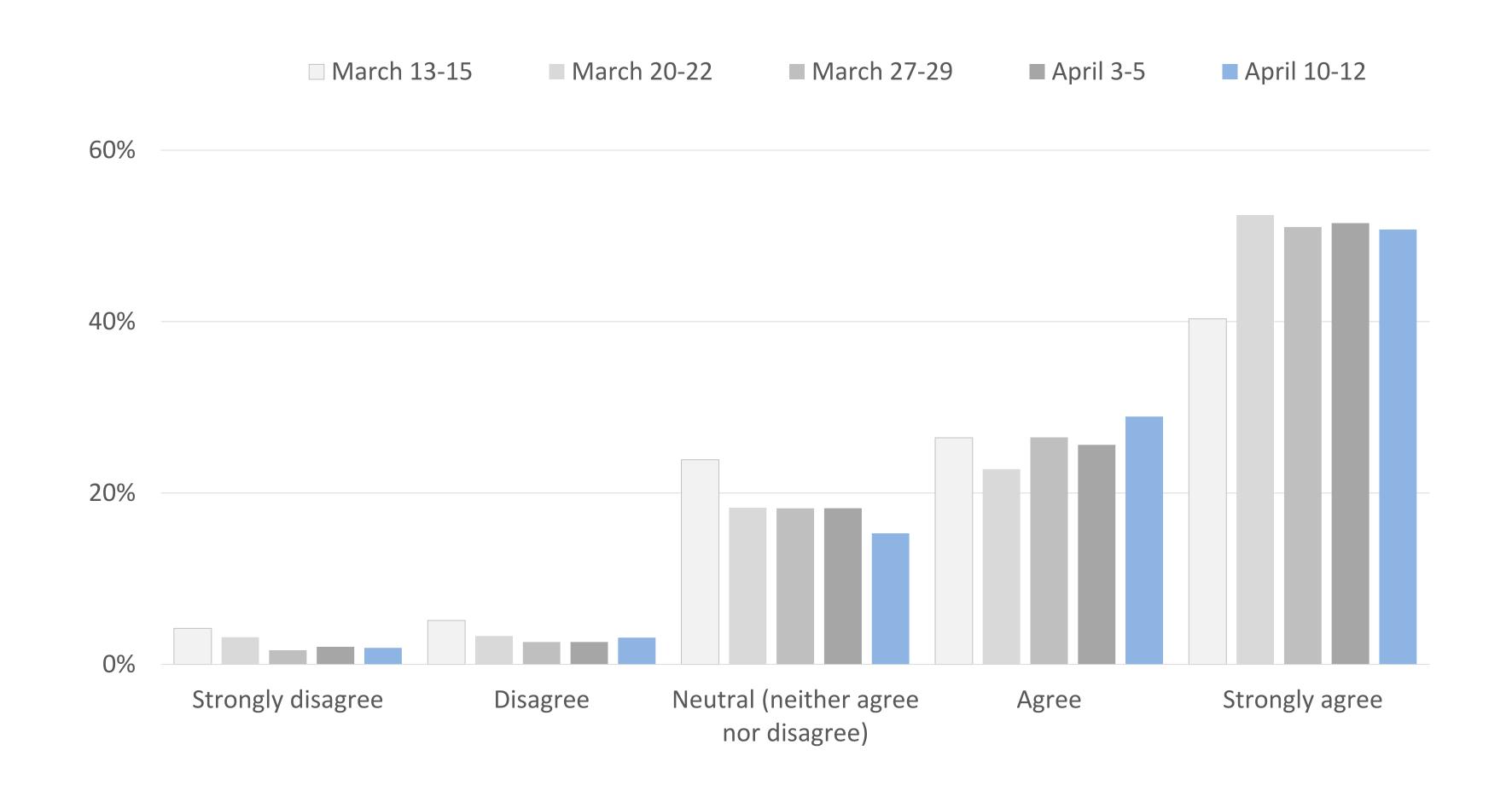




Avoiding Conventions & Conferences

How much do you agree with the following statement?

Statement: I will be unlikely to attend any conferences or conventions until the coronavirus situation is resolved.

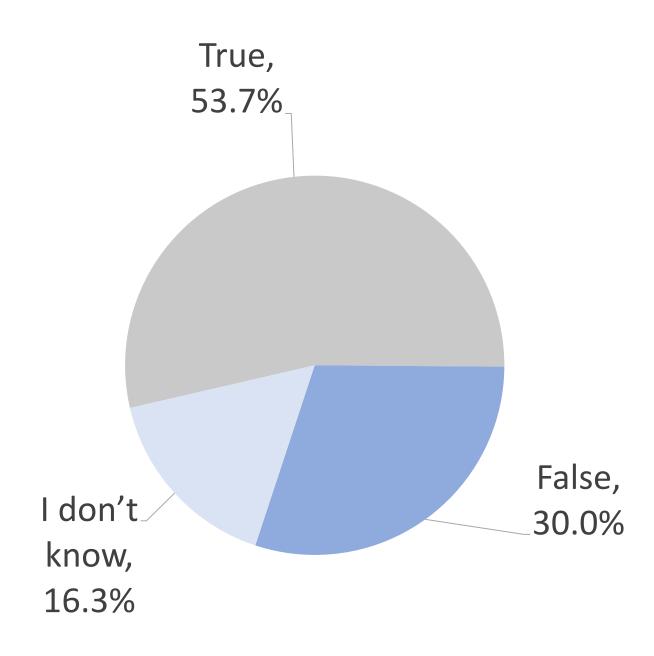


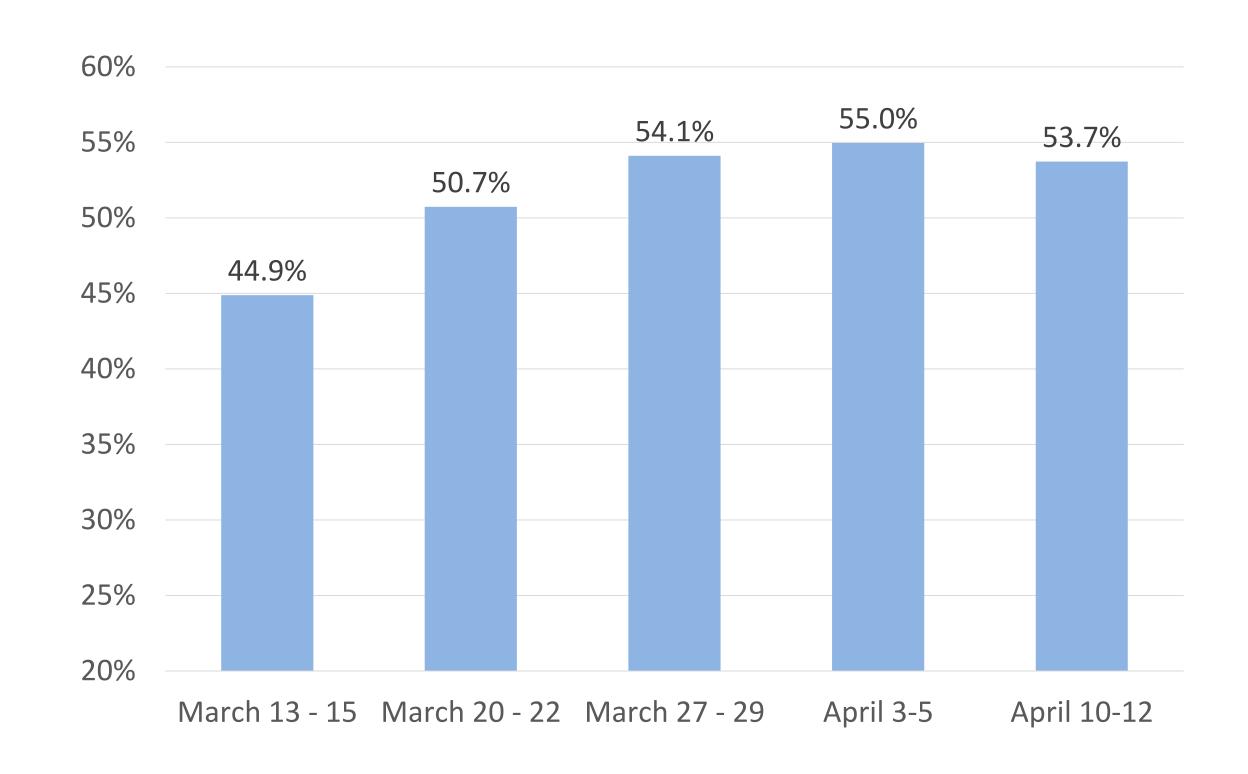


Business Travel Restrictions

True or False: My employer has put travel restrictions in place due to the coronavirus situation.

Wave 5 (April 10-12)



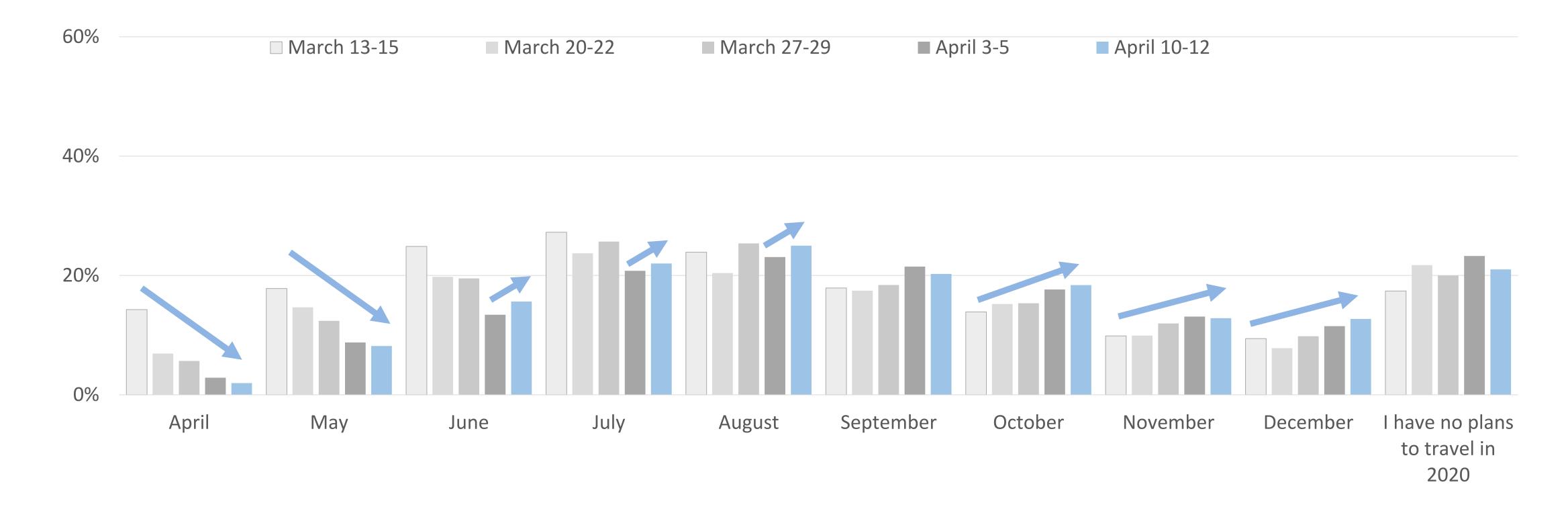


(Base: Employed respondents, 909, 916, 753 and 1,041 completed surveys. Data collected March 13-15, 20-22, 27-29 and April 3-5, 2020)



Upcoming Travel Plans

Question: Even if only tentatively scheduled, in which months of this year do you currently plan to take any leisure trips?

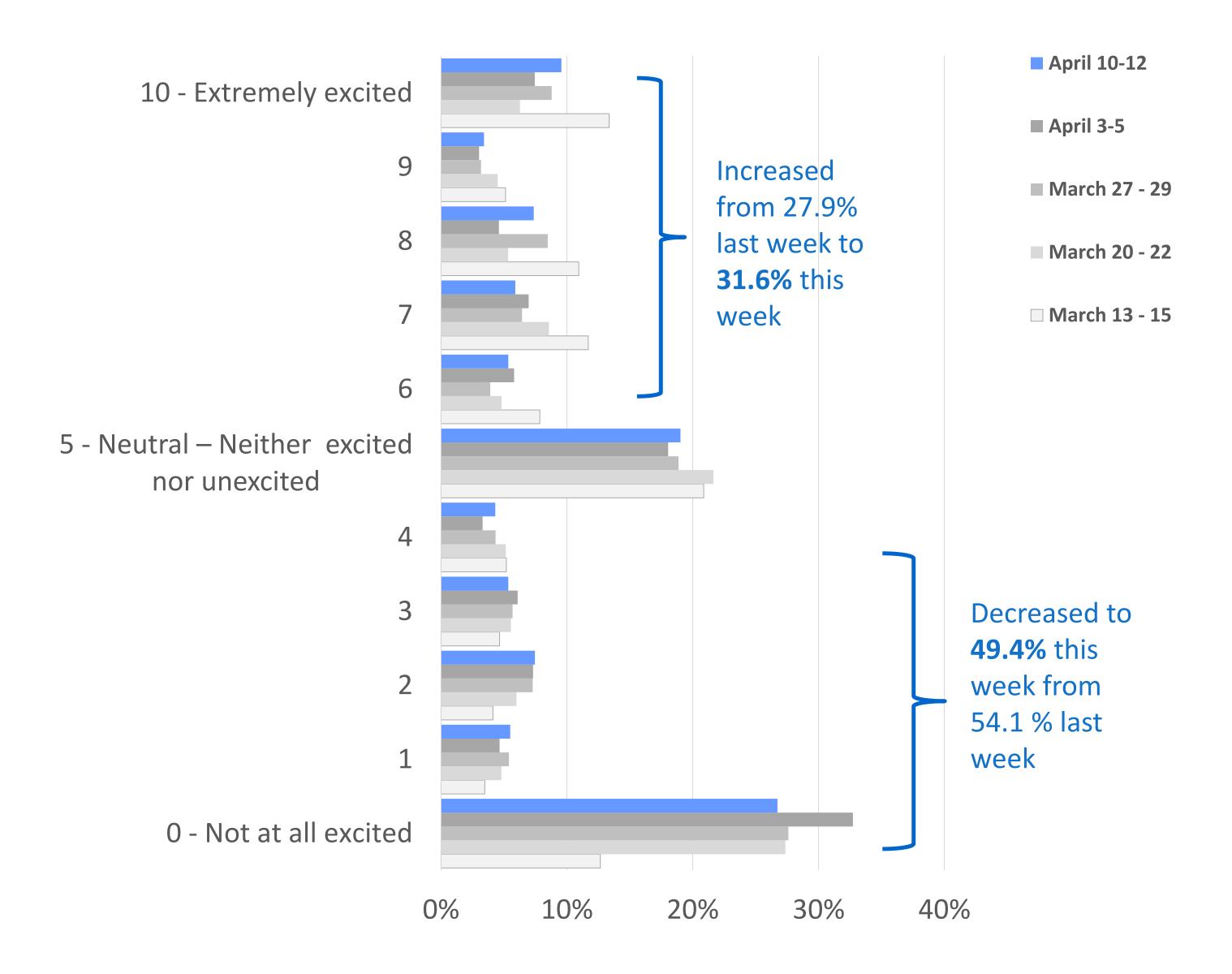




Excitement to Travel Now

Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.

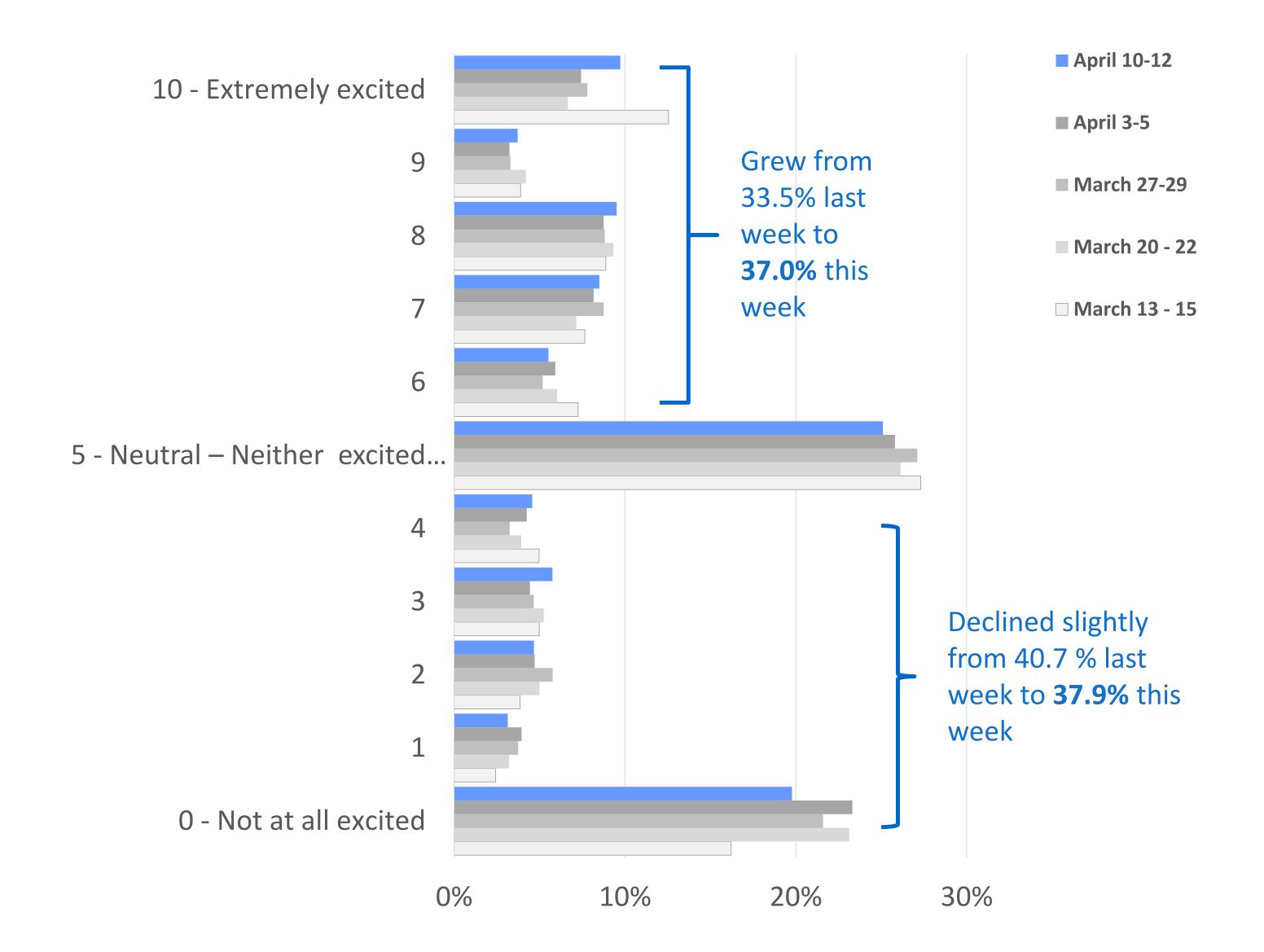
How excited would you be to go? (Assume the getaway is to a place you want to visit)





Openness to Travel Information

Question: At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?





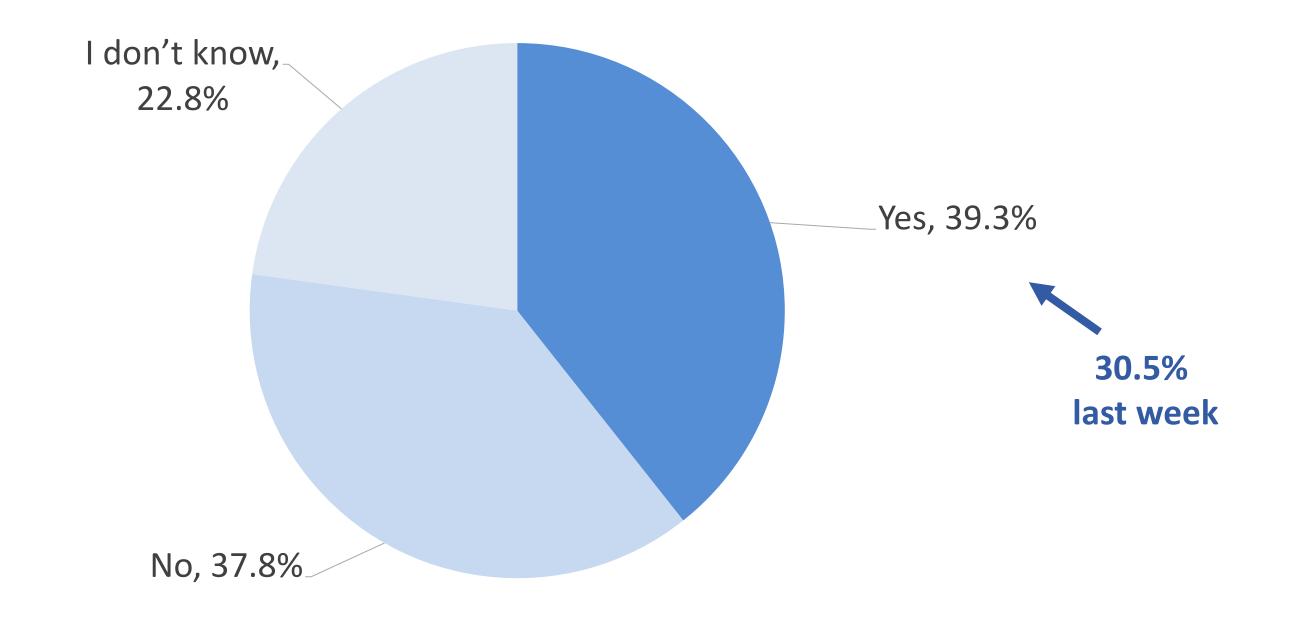
Changes in Travel after the Coronavirus Crisis

Question: When the coronavirus situation is resolved, do you expect that you will change the types of travel destinations you choose to visit?

(Please think about changes you might make in the SIX (6) MONTH period after the coronavirus situation is resolved)

(Base: All respondents, 1,216 and 1,263 completed surveys. Data collected April 3-5, and 10-12, 2020)

New Question Added in Wave 3





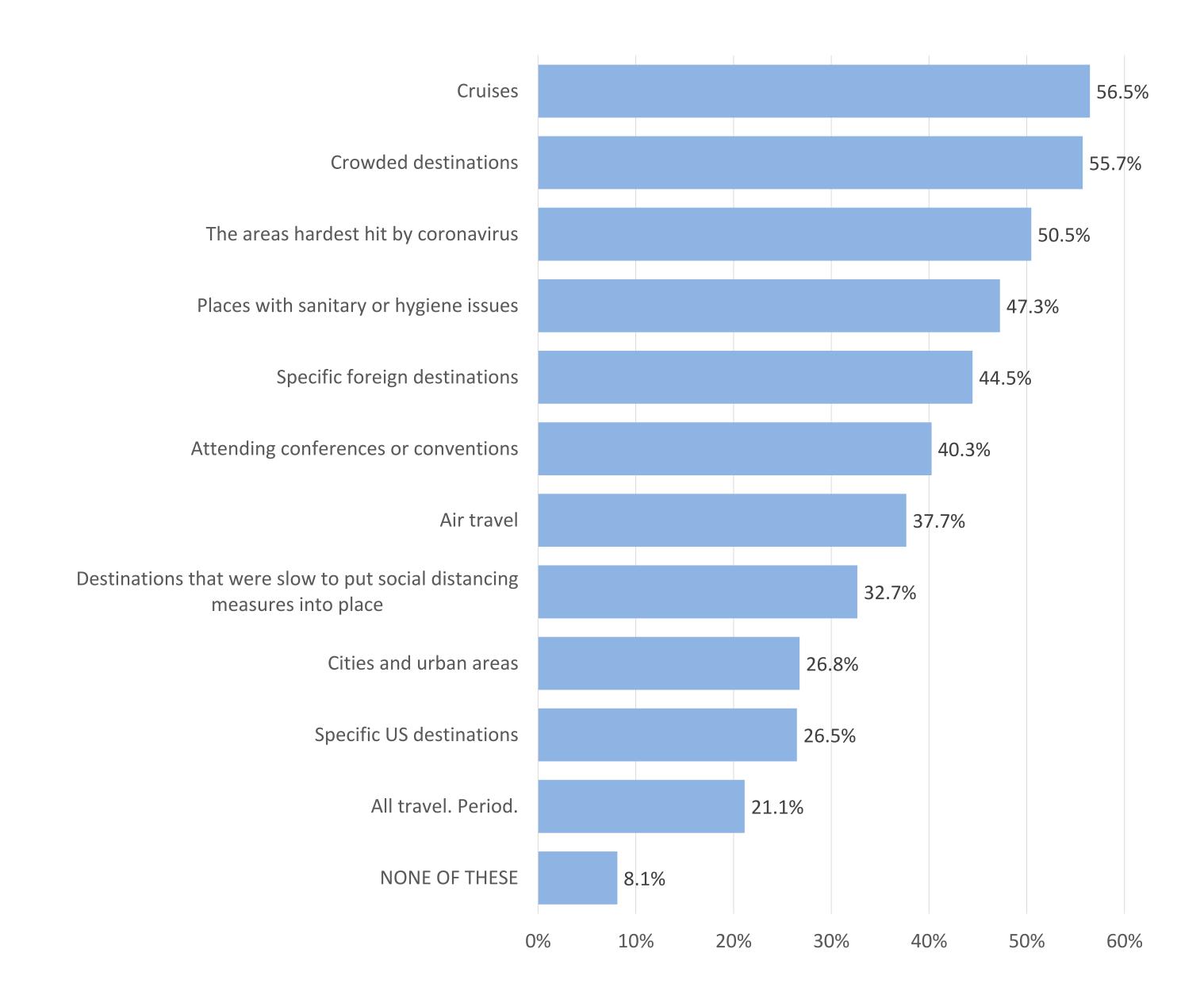
Changes in Travel after the Coronavirus Crisis: Aided

Question: Do you expect that you will avoid any of the following in the SIX (6) MONTH period immediately after the coronavirus situation is resolved? (Select all that would complete the following sentence for you)

I will most likely avoid

(Base: All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)

Wave 5 Data







Destination Analysts

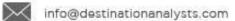
The Destinations Edition

THE DESTINATIONS EDITION of *The State of the American* spending and by *Traveler* finds a high baseline level of leisure traveler that as the curre optimism, yet the unfortunate outbreak of coronavirus will power the industry undoubtedly greatly dampen expectations in the near-term. If you should have the survey of American leisure travelers was taken in the we welcome you early stages of the outbreak, before the virus was noted in the United States. The overall outlook at the time of our poll @DA_Research was strong, with high levels of travel optimism, expected

spending and budgetary prioritization. Our hopes are that as the current crisis passes, this baseline optimism will power the industry's success as the year moves forward. If you should have questions or ideas for future survey topic we welcome you to message us: Info@destinationanalysts.com or







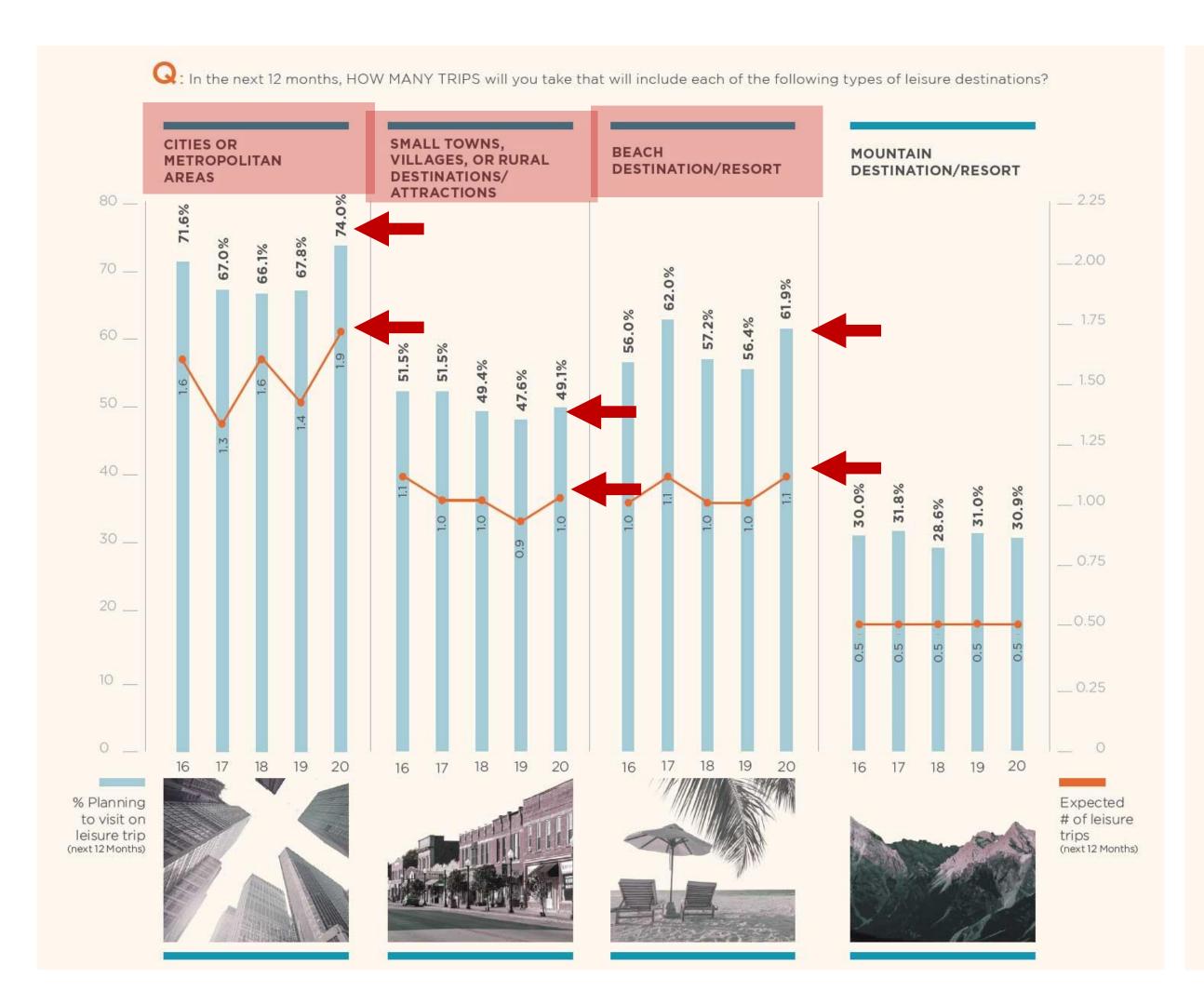
DA_Research

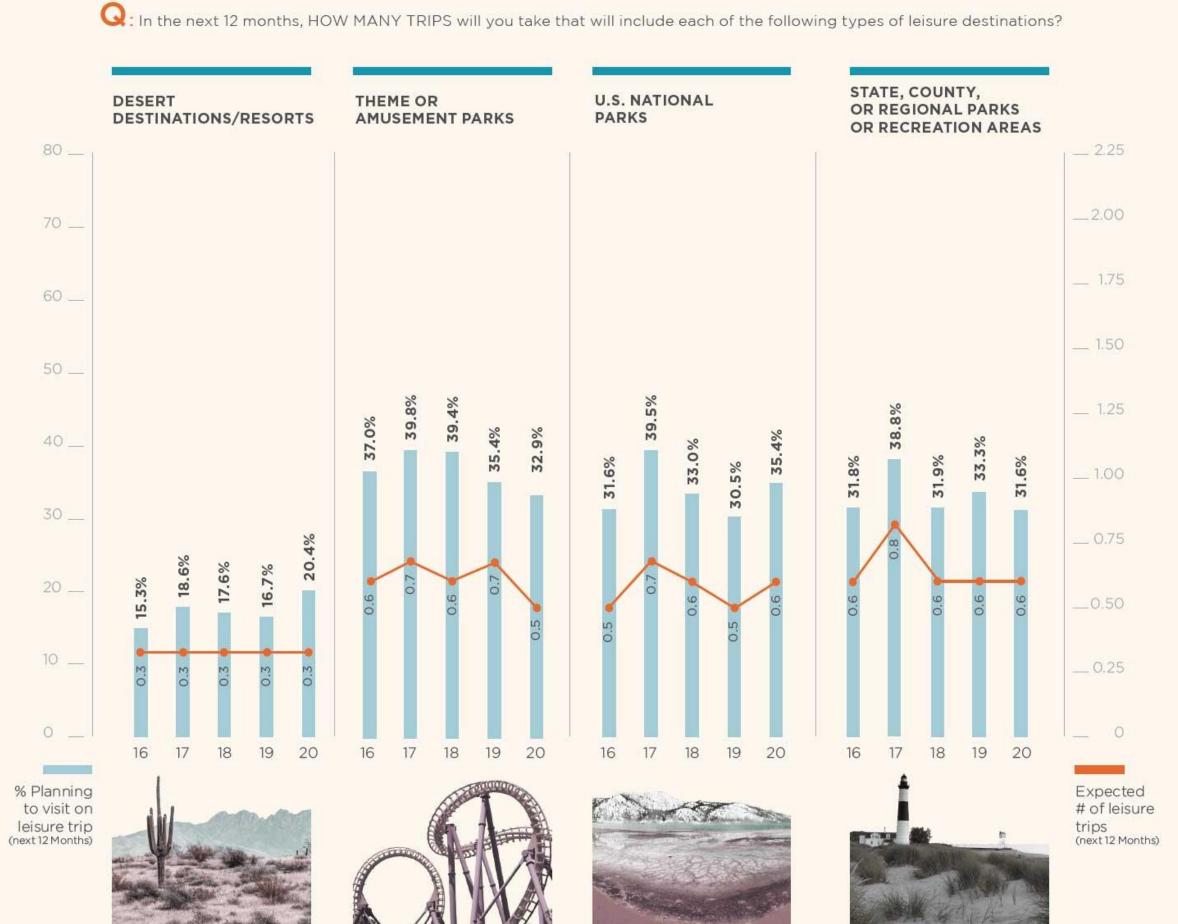
miles

Destinations Edition, January 2020

Asked a simple expectations question:

Question: In the next 12 months, HOW MANY TRIPS will you take that will include each of the following types of leisure destinations?



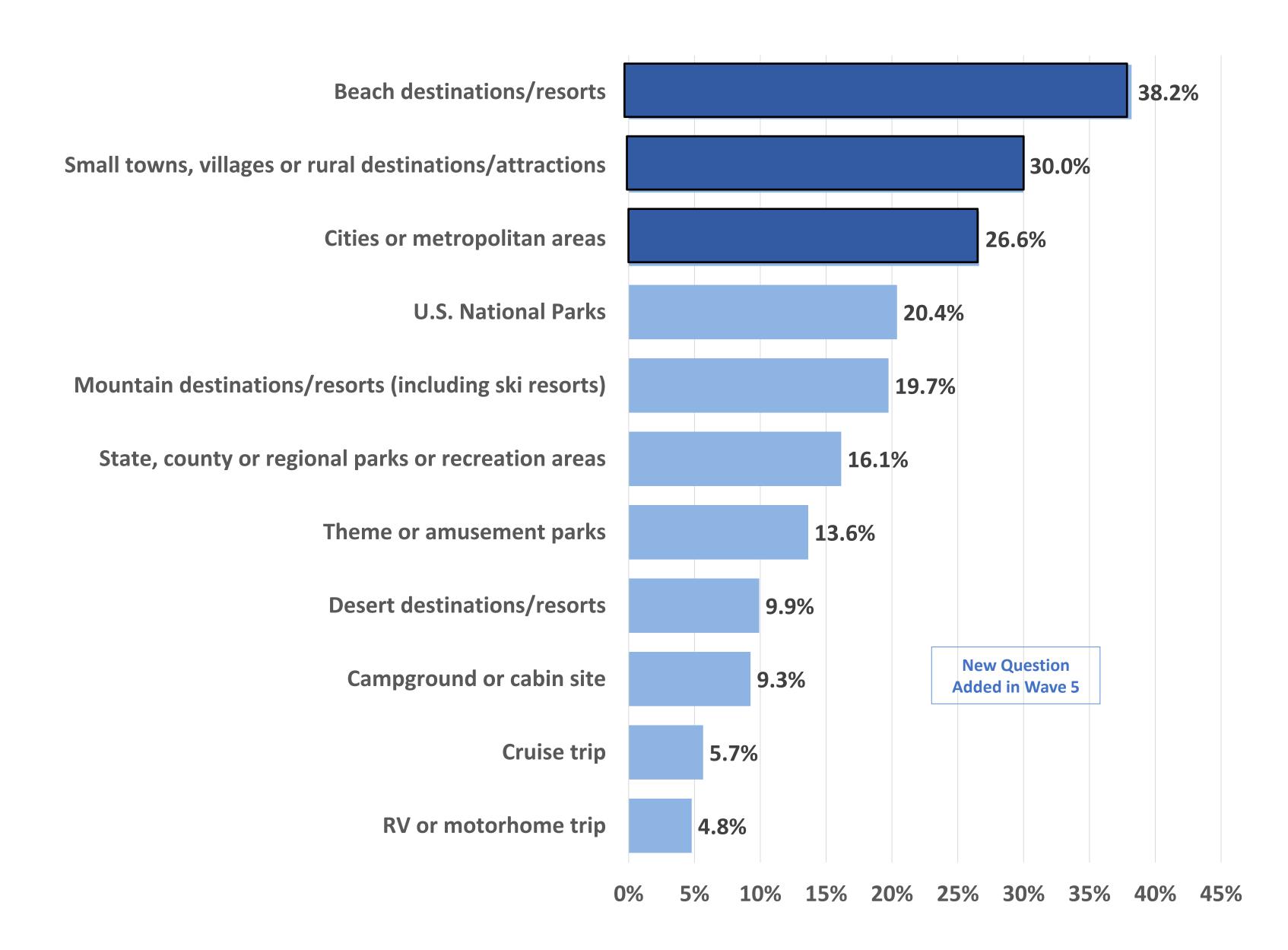


First Trip After the Pandemic

Question: Imagine it is sometime later when you're first begin feeling it is safe to travel again for leisure.

Which best describes the places you will visit on THE FIRST TRIP YOU WILL TAKE?

(Base: All respondents, 1,263 completed surveys. Data collected April 10-12, 2020)





Beach & Rural Destinations

Will there be an opportunity to?

- Position themselves as attractive post-pandemic alternatives to urban centers
- •Grow new market share
- •Introduce themselves to new visitors



