

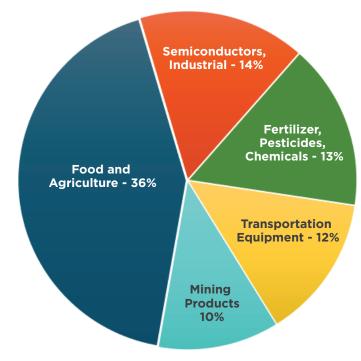
2018 TRADE OVERVIEW

Trade with NAFTA countries increased 7.35% in 2018 despite the uncertainty caused by NAFTA renegotiations and the creation of the USMCA.

Exports to NAFTA countries account for 28.7% of total Idaho exports. The USMCA has not been ratified by any of the three member countries.

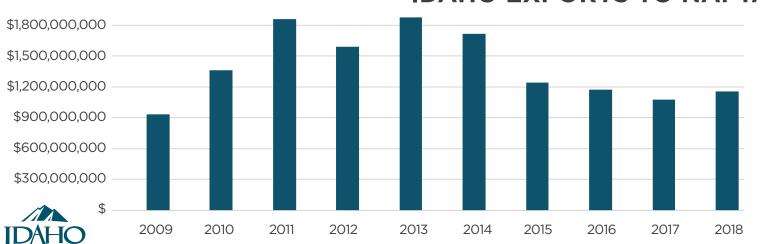
The USMCA provides more favorable access for dairy products to Canada which could benefit Idaho's dairy producers.

Diesel electric locomotive exports grew most significantly in 2018 followed by exports of fertilizer and memory.



Exports totalling < \$100M not displayed include wood, paper, pulp and printing; personal care products; office, home and outdoor; fabricated metal products; apparel; textiles and other.

IDAHO EXPORTS TO NAFTA



EXPORTS BY COMMODITY

	2017	2018	YOY % Growth
All Commodities	\$1,076,951,510	\$1,156,103,575	9.52
Food and Agriculture	\$385,626,042	\$418,123,783	11.09
Semiconductors and Industrial	\$142,451,496	\$157,442,703	-33.15
Fertilizer,Pesticide,Chemicals	\$148,346,697	\$155,780,515	4.75
Transportation Equipment	\$55,002,802	\$135,392,014	13.96
Mining Products	\$169,828,235	\$113,682,976	5.57
Wood, Paper, Pulp, Printing	\$77,825,067	\$73,016,057	151.13
Personal Care Products	\$38,156,851	\$33,968,269	-13.62
Other	\$28,364,463	\$33,908,689	21.45
Office, Home and Outdoor	\$12,913,369	\$16,693,161	40.32
Fabricated Metal Products	\$14,358,884	\$12,474,038	1.92
Apparel	\$3,902,264	\$5,297,139	25.28
Textiles	\$175,340	\$324,231	84.92

IMPORTS BY COMMODITY

	2017	2018	YOY % Growth
All Commodities	\$1,243,897,446	\$1,346,900,641	8.28
Food and Agriculture	\$323,772,576	\$327,677,760	1.21
Mining Products	\$199,028,539	\$302,809,740	52.14
Wood, Paper, Pulp, Printing	\$244,638,532	\$249,820,763	2.12
Semiconductors and Industrial	\$112,849,245	\$150,605,418	33.46
Transportation Equipment	\$83,588,671	\$93,092,300	11.37
Fertilizer,Pesticide,Chemicals	\$122,175,917	\$76,392,496	-37.47
Office, Home and Outdoor	\$75,808,341	\$66,279,205	-12.57
Other	\$60,932,561	\$52,851,861	-13.26
Fabricated Metal Products	\$14,277,125	\$21,036,347	47.34
Personal Care Products	\$5,086,059	\$4,699,282	-7.60
Textiles	\$1,113,755	\$972,462	-12.69
Apparel	\$626,125	\$663,007	5.89