

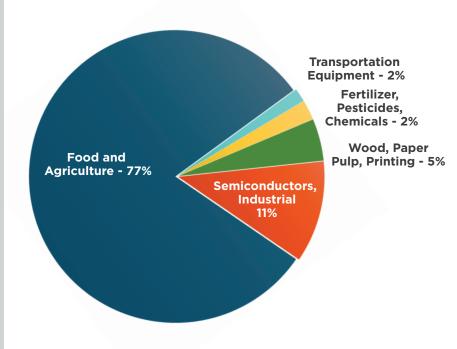
## 2018 TRADE OVERVIEW

Mexico remained Idaho's 5th largest export partner, however, total exports declined 0.59% in 2018.

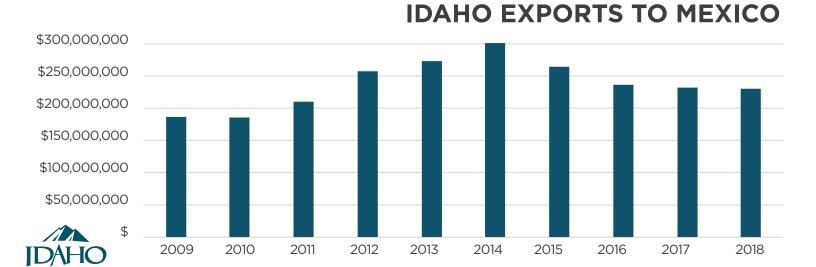
Uncertainty regarding USMCA may play a causal role in the stagnant export numbers.

Malt, flour and memory exports decreased most significantly in 2018.

Oil seeds and dairy products showed the most significant growth.



Exports totalling < \$3M not displayed include fabricated metal products; mining products; apparel; office, home, outdoor; personal care products and other.



## **EXPORTS BY COMMODITY**

	2017	2018	YOY % Growth
All Commodities	\$231,482,361	\$230,105,083	-0.59
Food and Agriculture	\$169,563,789	\$178,089,832	5.03
Semiconductors and Industrial	\$26,167,211	\$24,919,641	-4.77
Wood, Paper, Pulp, Printing	\$18,402,216	\$10,284,498	-44.11
Fertilizer, Pesticide, Chemicals	\$4,311,176	\$4,906,613	13.81
Transportation Equipment	\$2,389,925	\$3,265,084	36.62
Other	\$2,827,142	\$2,894,794	2.39
Personal Care Products	\$1,937,914	\$2,683,076	38.45
Fabricated Metal Products	\$3,525,360	\$1,432,062	-59.38
Mining Products	\$1,098,161	\$892,758	-18.70
Apparel	\$83,642	\$513,162	513.52
Office, Home and Outdoor	\$1,175,825	\$223,563	-80.99

## **IMPORTS BY COMMODITY**

	2017	2018	YOY % Growth
All Commodities	\$183,879,515	\$221,749,248	620.59
Food and Agriculture	\$93,523,406	\$97,200,176	3.93
Transportation Equipment	\$59,408,773	\$56,765,268	-4.45
Semiconductors and Industrial	\$19,813,891	\$37,659,692	90.07
Mining Products	\$1,850,388	\$19,593,136	958.87
Office, Home and Outdoor	\$3,540,192	\$4,482,525	26.62
Other	\$3,476,269	\$3,206,183	-7.77
Fabricated Metal Products	\$1,220,652	\$1,714,790	40.48
Wood, Paper, Pulp, Printing	\$500,189	\$737,862	47.52
Fertilizer, Pesticide, Chemicals	\$289,655	\$203,542	-29.73
Apparel	\$157,737	\$124,196	-21.26
Textiles	\$98,363	\$61,878	-37.09