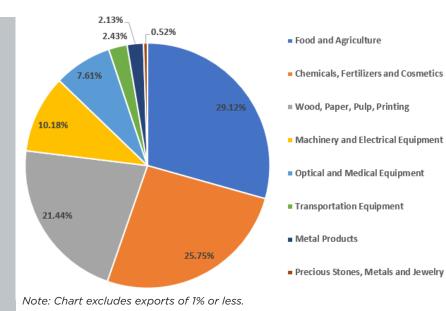
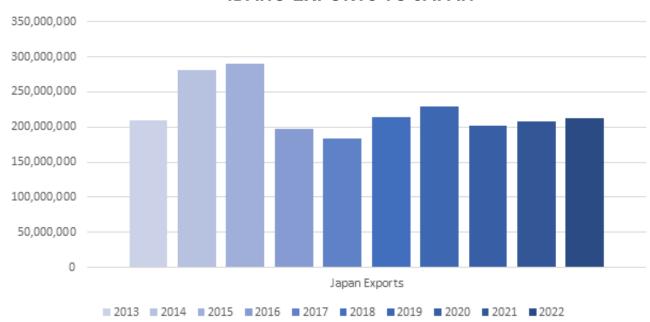


TOP EXPORT INDUSTRY OVERVIEW

- Japan is Idaho's fifth largest trade partner.
- Exports with Japan increased by around 2% from last year.
- Food and agriculture is one of Idaho's top exports with Japan, increasing by nearly 30% from last year.
- Imports with Japan decreased by over 20% from last year.
- Transportation equipment exports increased by more than 300% from last year.





IDAHO EXPORTS TO JAPAN



| EXPORTS BY COMMODITY | 2022 | 2021 | YOY % GROWTH |
|--|--|---|---|
| TOTAL ALL COMMODITIES | \$211,879,809 | \$208,203,931 | 1.77 |
| Food and Agriculture | \$61,701,928 | \$47,962,923 | 28.65 |
| Chemicals, Fertilizers and Cosmetics | \$54,558,308 | \$46,374,127 | 17.65 |
| Wood, Paper, Pulp, Printing | \$45,421,772 | \$51,213,206 | -11.31 |
| Machinery and Electrical Equipment | \$21,571,229 | \$37,738,770 | -42.84 |
| Optical and Medical Equipment | \$16,131,490 | \$19,005,502 | -15.12 |
| Transportation Equipment | \$5,154,580 | \$1,097,672 | 369.59 |
| Metal Products | \$4,520,677 | \$2,831,807 | 59.64 |
| Precious Stones, Metals and Jewelry | \$1,095,288 | \$0 | Infinity |
| Plastics and Rubber | \$671,499 | \$723,321 | -7.16 |
| Mineral Products | \$363,821 | \$283,430 | 28.36 |
| Misc. Manufactured Articles, | \$290,365 | \$374,384 | -22.44 |
| Furniture and Toys | | | |
| Stone, Ceramic and Glass | \$245,035 | \$158,997 | 54.11 |
| Textiles and Textile Products | \$\$65,249 | \$\$397,881 | -83.60 |
| Arms and Ammunition | \$48,441 | \$21,280 | 127.64 |
| Other | \$30,410 | \$0 | Infinity |
| Leather and Travel Goods | \$6,642 | \$12,481 | -46.78 |
| Footwear and Headgear | 3,075 | 5,594 | -45.03 |
| | | | |
| Artwork and Antiques | 0 | 2,556 | -100.00 |
| Artwork and Antiques IMPORTS BY COMMODITY | 0 2022 | 2,556 2021 | -100.00 YOY % GROWTH |
| · · · · | | | |
| IMPORTS BY COMMODITY | 2022 | 2021 | YOY % GROWTH |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES | 2022 \$204,853,669 | 2021 \$262,405,915 | YOY % GROWTH -21.93 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment | 2022 \$204,853,669 \$121,774,322 \$33,872,553 | 2021 \$262,405,915 \$166,556,224 | YOY % GROWTH -21.93 -26.89 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment | 2022 \$204,853,669 \$121,774,322 \$33,872,553 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 | YOY % GROWTH -21.93 -26.89 -25.18 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$1,085,522 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 \$2,772,845 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$1,085,522 \$2,844,491 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 -2.52 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 \$2,772,845 \$2,607,485 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 -2.52 103.16 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber Transportation Equipment Wood, Paper, Pulp, Printing Misc. Manufactured Articles, | 2022\$204,853,669\$121,774,322\$33,872,553\$24,175,229\$11,441,615\$2,927,510\$2,772,845\$2,607,485\$1,956,993 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 \$1,099,799 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 -2.52 103.16 77.94 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber Transportation Equipment Wood, Paper, Pulp, Printing Misc. Manufactured Articles, Furniture and Toys | 2022\$204,853,669\$121,774,322\$33,872,553\$24,175,229\$11,441,615\$2,927,510\$2,772,845\$2,607,485\$1,956,993\$1,719,532 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 \$1,099,799 \$1,861,793 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 -2.52 103.16 77.94 -7.64 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber Transportation Equipment Wood, Paper, Pulp, Printing Misc. Manufactured Articles, Furniture and Toys Textiles and Textile Products | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 \$2,772,845 \$2,607,485 \$1,956,993 \$1,719,532 \$682,065 \$646,637 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 \$1,099,799 \$1,861,793 \$1,380,883 \$557,180 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 -2.52 103.16 77.94 -7.64 -50.61 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber Transportation Equipment Wood, Paper, Pulp, Printing Misc. Manufactured Articles, Furniture and Toys Textiles and Textile Products Food and Agriculture | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 \$2,772,845 \$2,607,485 \$1,956,993 \$1,719,532 \$682,065 \$646,637 \$205,266 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 \$1,099,799 \$1,861,793 \$1,380,883 | YOY % GROWTH -21.93 -26.89 -25.18 -25.18 -3.34 -23.62 169.69 -2.52 103.16 77.94 -7.64 -50.61 16.06 -43.66 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber Transportation Equipment Wood, Paper, Pulp, Printing Misc. Manufactured Articles, Furniture and Toys Textiles and Textile Products Food and Agriculture Mineral Products | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 \$2,772,845 \$2,607,485 \$1,956,993 \$1,719,532 \$682,065 \$646,637 \$205,266 \$36,000 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 \$1,099,799 \$1,861,793 \$1,380,883 \$557,180 \$364,354 \$0 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 -2.52 103.16 77.94 -7.64 -50.61 16.06 -43.66 Infinity |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber Transportation Equipment Wood, Paper, Pulp, Printing Misc. Manufactured Articles, Furniture and Toys Textiles and Textile Products Food and Agriculture Mineral Products Artwork and Antiques | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 \$2,772,845 \$2,607,485 \$1,956,993 \$1,719,532 \$682,065 \$646,637 \$205,266 \$36,000 \$31,140 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 \$1,099,799 \$1,861,793 \$1,380,883 \$557,180 \$364,354 \$0 \$95,976 | YOY % GROWTH -21.93 -26.89 -25.18 -25.18 -3.34 -23.62 169.69 -2.52 103.16 77.94 -7.64 -50.61 16.06 -43.66 Infinity -67.55 |
| IMPORTS BY COMMODITY TOTAL ALL COMMODITIES Machinery and Electrical Equipment Optical and Medical Equipment Chemicals, Fertilizers and Cosmetics Other Metal Products Stone, Ceramic and Glass Plastics and Rubber Transportation Equipment Wood, Paper, Pulp, Printing Misc. Manufactured Articles, Furniture and Toys Textiles and Textile Products Food and Agriculture Mineral Products | 2022 \$204,853,669 \$121,774,322 \$33,872,553 \$24,175,229 \$11,441,615 \$2,927,510 \$2,772,845 \$2,607,485 \$1,956,993 \$1,719,532 \$682,065 \$646,637 \$205,266 \$36,000 | 2021 \$262,405,915 \$166,556,224 \$45,275,003 \$25,010,770 \$14,979,327 \$14,979,327 \$1,085,522 \$2,844,491 \$1,283,450 \$1,099,799 \$1,861,793 \$1,380,883 \$557,180 \$364,354 \$0 | YOY % GROWTH -21.93 -26.89 -25.18 -3.34 -23.62 169.69 -2.52 103.16 77.94 -7.64 -50.61 16.06 -43.66 Infinity |



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