

RED SKY

# Visit Idaho

Public Relations

### Media Outreach

#### FY 2023

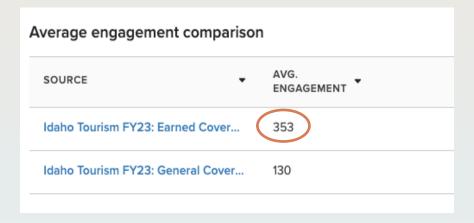
- 280 individual pitches to date
- Storylines
  - Educational/cultural experiences
  - Non-skiing/boarding snow activities
  - Agritourism
  - Wellness



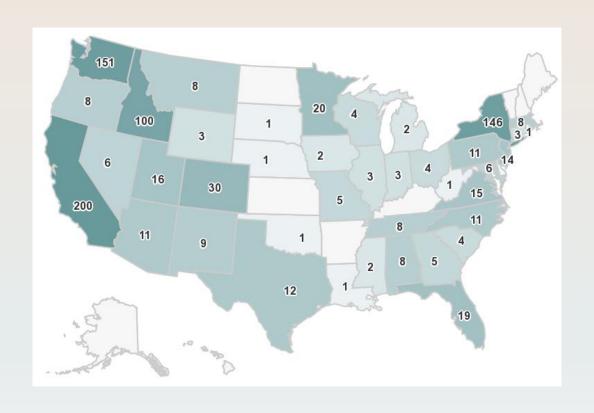


## FY23 Coverage

- 1,250+ pieces of coverage
- 156,500+ engagements



## Coverage by State



### Media Mission

- Casual yet stylized hosted event
- One-on-one desksides
- San Francisco in early summer
- Themes:
  - "Immersed in Idaho"
  - Scenic byways
  - Beyond Known Destinations





### The Inside Track

- 654 subscribers
- Highlight storylines, new offerings, events & more

#### **Results**

- Open rate: 29.06%
   (up from 24.27% in FY22)
- Click rate: 1.7%



#### **Happenings**

Brundage Mountain Resort's culin signature dining experience, the E hours culinary adventure begins v for a memorable ride to the mid-m After settling into the cozy outpost spectacular four-course meal feat dishes accompanied by craft beer





#### **Happenings**

Spring brings some of Idaho's top events. Rock out with 500+ bands in Boise, catch the latest indie films as you rub elbows with stars in Sun Valley, or celebrate Idaho Craft Beer Month with a pint of the Gem State's finest brews.





We want to hear from you!

### Idaho Travel Pulse

- 1,421 subscribers
- Media coverage, travel industry trends, state news

#### **Results**

- Open rate: 26.63%
   (up from 19.06% in FY22)
- Click rate: 11.25% (up from 8.35% in FY22)



#### **IDAHO IN THE NEWS**

Hear what people are saying about Idaho.

21 Great Mountain Hikes in the U.S. Condé Nast Traveler | Region 1

Epic Skiing Without the Crowds in Idaho Travel World International Magazine | Region



#### MAKING TRAVEL ACCESSIBLE FOR ALL

At this year's ICORT, much of the conversation revolved around accessibility and ways to make it easier for more travelers to visit destinations throughout the state. The conversation was led by Idaho Access Project, an

riers to ensure people with disabilities can

eper, attendees learned ways to rethink to make experiences more inclusive.



#### TRAVEL'S PURPOSEFUL EVOLUTION

The conversation of over-tourism is an old one at this point in Idaho travel. But it's not one that will be going away any time soon. As the state sees record collections and financial benefits from increased tourism, it's also grappling with trying to maintain standards and expectations for how travel in Idaho tooks and feels.

### **Travel With Care**

- Outreach to travel and tourism partners
- "Care for Idaho" priority
- National Travel & Tourism Week 2023 event: revegetation at Lucky Peak State Park
- Partner toolkit v2.0 coming in March







## FY 23 PR Co-op

- Partnering with five grantees in FY23 to develop foundational elements of PR
  - Storyline development
  - Media kit / newsroom
  - Media training
  - Media pitching











### FY 24 PR Co-op

### PR Infrastructure

#### Newsroom/Media Kit - \$9,000

- Develop 3-4 fact sheets, 3-5 storylines
- Create boilerplate and news release template
- Consult on Kit and Newsroom layout and usage

#### PR Best Practices Training- \$7,000

- Media Relations 101 virtual training
- Best Practices Guide
- Media relations counsel





### FY 24 PR Co-op

### **Targeted Promotion**

#### **Content Counsel & Creation - \$7,000**

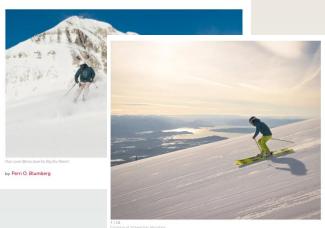
- Establish event or theme differentiators
- Create news release and pitch
- Create promotional web and event copy

#### Media Pitching - \$8,000 (\*add-on)

- Custom vetted media target list
- Media outreach & pitching
- Interview counsel and story coordination
- Coverage reporting

#### MEN'S JOURNAL

#### Best Mountains and Resorts for Beginner Skiers and Snowboarders



#### COMPANY OF ACCOMPANY PRODUCTION

#### 8. Schweitzer Mountain in Sandpoint, ID

Just because Schweitzer Mountain is the biggest ski resort in the Gem State, doesn't mean it's off-limits for snowsports newcomers. Expect fast-moving lift lines and competitively priced packages, such as \$80 adult group lessons for beginners or a \$125 offering that includes a group lesson. (lower mountain lift ticket, and rentals. Schweitzer's beginner lift, Musical Chairs, has discounted lift tickets, clocking in at a modest \$30 for the first visit. You'll likely be a little sore reactivating those long-dormant plutes and calves or getting on the hill for the first time, so book yourself a treatment at Cambium Spa, which offers therapeutic mpssage, reflexology, foot soaks, and Normatec leg and calf compression

## FY 24 PR Co-op

For questions and to express interest:

Amber Lovotti

Red Sky

amberlovotti@redskypr.com

## Questions

