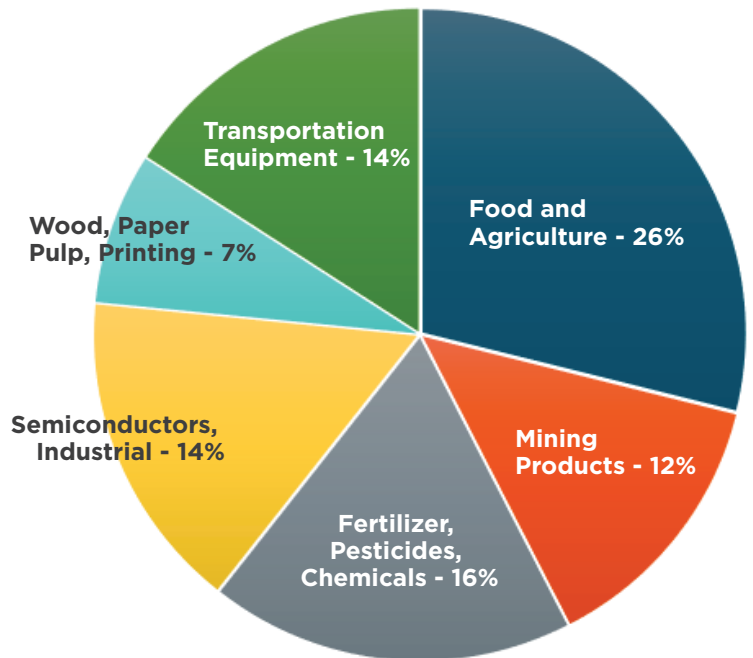




2018 TRADE OVERVIEW

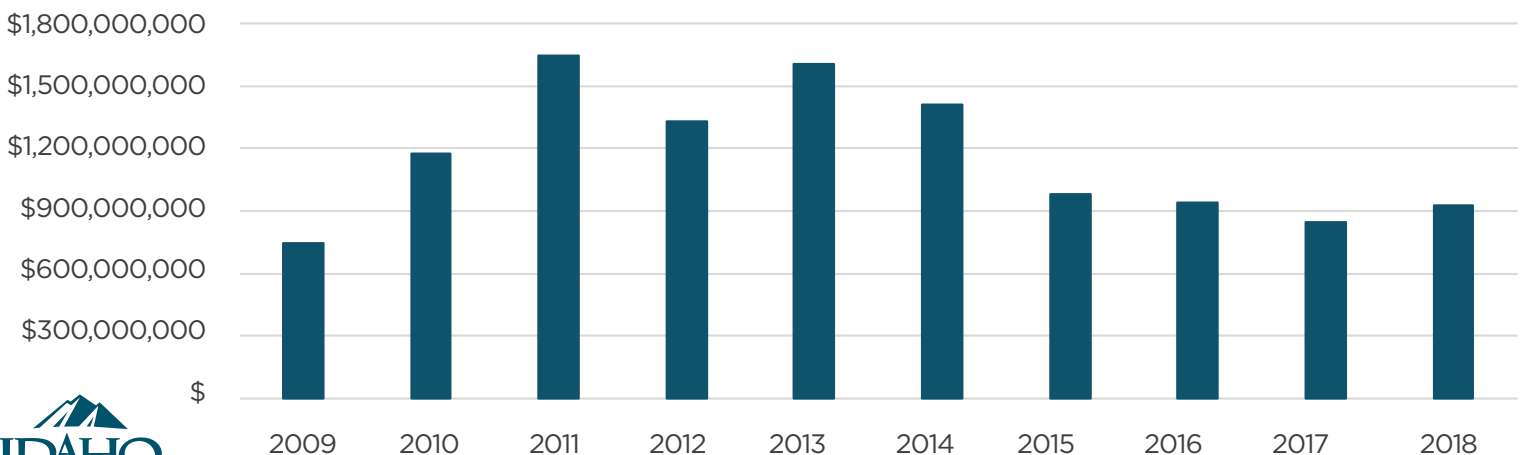
Canada has been the top destination for Idaho products for 10 years in a row, with 2018 exports totaling \$925.9 million, an increase of 9.52% and 23% of all Idaho exports. Proximity and our long-established relationship make Canada an ideal destination for Idaho products.

Increased sales of locomotives, cattle, butter and fertilizer account for a significant portion of 2018 export growth while reduced prices in precious metals are reflected in the large decrease of mining exports.



Exports totalling < \$60M not displayed include personal care products; office, home and outdoor; fabricated metal products; apparel; textiles and other.

IDAHO EXPORTS TO CANADA



EXPORTS BY COMMODITY

	2017	2018	YOY % Growth
All Commodities	\$845,469,149	\$925,998,492	9.52
Food and Agriculture	\$216,062,253	\$240,033,951	11.09
Mining Products	\$168,730,074	\$112,790,218	-33.15
Fertilizer, Pesticide, Chemicals	\$144,035,521	\$150,873,902	4.75
Semiconductors, Industrial	\$116,284,285	\$132,523,062	13.96
Wood, Paper, Pulp, Printing	\$59,422,851	\$62,731,559	5.57
Transportation Equipment	\$52,612,877	\$132,126,930	151.13
Personal Care Products	\$36,218,937	\$31,285,193	-13.62
Other	\$25,537,321	\$31,013,895	21.45
Office, Home, Outdoor	\$11,737,544	\$16,469,598	40.32
Fabricated Metal Products	\$10,833,524	\$11,041,976	1.92
Apparel	\$3,818,622	\$4,783,977	25.28
Textiles	\$175,340	\$324,231	84.92

IMPORTS BY COMMODITY

	2017	2018	YOY % Growth
All Commodities	\$1,060,017,931	\$1,125,151,393	6.14
Mining Products	\$197,178,151	\$283,216,604	43.63
Wood, Paper, Pulp, Printing	\$244,138,343	\$249,082,901	2.03
Food and Agriculture	\$230,249,170	\$230,477,584	0.10
Semiconductors, Industrial	\$93,035,354	\$112,945,726	21.40
Fertilizer, Pesticide, Chemicals	\$121,886,262	\$76,188,954	-37.49
Office, Home, Outdoor	\$72,268,149	\$61,796,680	-14.49
Other	\$57,456,292	\$49,645,678	-13.59
Transportation Equipment	\$24,179,898	\$36,327,032	50.24
Fabricated Metal Products	\$13,056,473	\$19,321,557	47.98
Personal Care Products	\$5,086,059	\$4,699,282	-7.60
Textiles	\$1,015,392	\$910,584	-10.32
Apparel	\$468,388	\$538,811	15.04

Contact Idaho Commerce for detailed trade statistics
800.842.5858 | info@commerce.idaho.gov