

Introduction to NAFTA & 3 Free Trade Agreements (Korea, Colombia, Panama)

Presented by Allocca Enterprises, Inc. in cooperation with the U.S. Commercial Service and the Idaho District Export Council (DEC)



When: Thursday, April 12th, 2018 8:30 a.m. - 4:30 p.m.
**Location: Holiday Inn Express, 2970 West Elder Street,
Boise, ID 83705**

Topics Include:

- Understand how to determine if your products qualify for NAFTA
- Learn how to use the NAFTA Rules of Origin – AKA Annex 401
- Overview of the 3 new FTA's (Colombia, Panama, S. Korea)
- NAFTA Certificates of Origins – Common errors, when you should/ shouldn't fill one out.
- Understand preference criteria A-F. How to determine which one your goods qualify for.
- Supporting documentation – How do you obtain one, and when should you use a manufacturer's affidavit.
- Formulas for determining regional value content or a change in tariff classification.
- Fungible goods and materials/De Minimis– What are they how does this affect you?

Who should attend: Traffic managers, purchasing managers, sales department, shipping/receiving personnel, compliance officer, financial officer, sales managers, customer service managers and anyone involved /concerned with international shipments

This full day training is eligible for (6) NASBITE-CGBP Re-Certification CEU's.

**Cost is \$250 per person (pre-register by March 30th).
\$295 to register after March 30th.**

Includes all reference material, morning pastries/coffee, and lunch.

**Seating is limited, registration form &
payment required to guarantee seat.**

Must RSVP via fax to 803.684.8014 Attn: Mike Allocca. Checks must be received no later than April 11th. Please visit the website, www.alloccaenterprises.com , to pay via credit card on-line.

Registration Form – Introduction to NAFTA Training

How many times have you shipped to Canada/Mexico and simply filled out a NAFTA certificate based on your customer's instructions? Did you have any supporting documentation showing how you researched the rules of origin and obtained any manufactures affidavits proving your goods qualify for NAFTA? Have you documented your research on your bill of materials as to how your goods qualify? Do you know if your goods have a duty associated with them or where to go to get this information? Are you aware of the 3 new FTA's (Panama, S. Korea and Colombia)? If not come and learn about the differences between them and NAFTA.

Program overview

This program will help you be in full compliance with all NAFTA regulations. You will know where to go and what to look for to be able to determine if your products qualify for the benefits of NAFTA. Most companies are exposing themselves unnecessarily to NAFTA penalties. In some cases your goods have low or zero duty already and therefore no need to exposure your company to potential NAFTA violations or to fill out a NAFTA certificate if your goods do not qualify. You will have an overview of the 3 FTA's (Panama, South Korea, Colombia).

Topics covered

- **Specific Rules of Origin – Annex 401 – How to determine if your product qualifies**
- **NAFTA Certificates of Origins – Common errors, when you should/ shouldn't fill one out.**
- **Understand preference criteria A-F. How to determine which one your goods qualify for.**
- **Producer vs. exporter what are the rules.**
- **Supporting documentation – How do you obtain one, and when should you use a manufacturer's affidavit.**
- **Formulas for determining regional value content or a change in tariff classification.**
- **De Minimis – What does this mean, why is it important to you.**
- **Fungible goods and materials – What are they how does this affect you?**
- **HS tariff classification- Is your code accurate, where do you get one?**

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Detach from here and mail in with payment

Thursday, April 12th, 2018 Boise, ID -NAFTA & three (3) Free Trade Agreements Training
8:30 am- 4:30 pm. \$250 pre-register by March 30th / \$295 register after March 30th (sorry no exceptions)

Company Name _____	Number of attendees _____
Attendee # 1 _____	Attendee # 2 _____
Telephone # _____	1 st e-mail address _____
Fax # _____	2nd e-mail address _____

Payment: Payment via credit card (pay pal charges a 5% service charge- pls see my website for payment via credit card)

Mailing Check (please make payment to Allocca Enterprises, Inc & mail payment to 356 Cameron Road, York, SC 29745 Cancellations must be received 72 hours (3 complete business days) in advance of the program in order to receive credit towards a future program.

Allocca Enterprises, Inc.

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