

# Print & Digital Capabilities



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# **Digital Solutions**

Madden Media is the leader in digital marketing programs for DMOs across the country. Our team of experts handles the day-to-day details, allowing you to focus on the bigger picture. Programs include:

## **Amplified Storytelling**

Inspire new visitors and reward loyal travelers through transformative storytelling and our audience development network.

# Search EngineMarketing

Use SEM to send your audience to the right place on your site at a time that it's making travel decisions.

## **Site Prospecting and Retargeting Banner Ads**

Brand your destination and re-engage recent users with highly targeted banner ads to yourkey audience.

# **Video Marketing**

Capture the attention of an immense audience via targeted in-stream and indisplay video ads.

#### **Rich Media Banners**

Beat travel benchmarks for expansions, interaction, and traffic with customized rich media banner ads on a mix of top websites.

## **Facebook Marketing**

Secure your social media presence with targeted Facebook promotion focused on audience growth and/or lead generation.

#### VacationFun.com LeadGenerator

Use the power of VacationFun.com to build your marketing database and start an ongoing dialogue with engaged prospects.









# **Digital Success**



As the digital marketing agency for Amarillo COC/CVC, we've managed multiple digital campaigns, from Facebook Marketing to Amplified Storytelling.

We recently embarked on another annual campaign for Amarillo. Here are some of our results at the mid-point of the campaign:

# Search Engine Marketing

56,695 clicks

2.3 million+ impressions

# **Amplified Storytelling**

35,951 clicks

9.7 million+ impressions

# **Banner Ads**

6,081 clicks

2.8 million+ impressions

# **Facebook Marketing**

5,461 fans generated

6,376 clicks

5.56% CTR







# **Print Solutions**

With nearly 40 years in the publishing industry, Madden Media is a leader in print. Since we published our first visitors guide 38 years ago, we have produced more than 150 guides for destination marketing organizations across the country and in Canada. We constantly evaluate trends so that we don't just keep up with them –we stay ahead of them. Print programs include:

#### Official Visitors Guides

Choose us to be your full-service publisher and experience award-winning creative and content, seamless digital integration, and effective sales for an unsurpassed consumer-style magazine.

## **Custom Integrated Newspaper Inserts**

Geo-target audiences in our customized integrated newspaper insert campaigns, ensuring your message reaches your key markets.

## O, The Oprah Magazine Regional Travel Sections

Reach Oprah's coveted audience through highly targeted regional travel sections: Midwest, Northeast, and Southeast.

## **Best of American Travel**

Canada is currently the #Iinternational market for U.S. travel –targetthis lucrative audience through an integrated newspaper campaign.

Print insert programs deliver thousands of leads to participants, on average.









# **Expertise in Co-op Creation and Delivery**



Madden Media knows better than any other company how to unite partners under a singular brand —all of the programs we offer can be turned into cooperative opportunities. For almost 40 years, we've brought partners of all sizes and budgets together in cooperative programs that benefit all participants.

How? We do it all. From research and sales to execution and reporting, we are with partners every step of the way.

Through our years of experience and industry knowledge, we know how to build effective programs. We talk to partners and find out what their needs are. Then, we evaluate our programs, research the industry, and assemble packages that are cost-effective and will deliver maximum ROI to all participants.

Our account management team will handle all sales efforts, our creative team manages the execution of the campaigns, and our digital team masterfully optimizes and oversees all implementation. You focus on the big picture while we mind the day-to-day details.

Some programs require investment by a sponsoring agency, while others need only an endorsement or logo placement. That's the hallmark of a Madden Media cooperative program...flexibility.

